

BLACK BOOK RESEARCH

STATE OF HEALTHCARE SUPPLY CHAIN MANAGEMENT TECHNOLOGY

Q3 2026

Technology, services, distribution, logistics and advisory market benchmark

1,604

TOTAL RESPONDENTS

36

VENDOR CATEGORIES

18

QUALITATIVE KPIS

144

VENDORS & SERVICES

Comprehensive category benchmark, respondent profile, category-specific KPI weighting, top-10 modeled performance tables and complete alphabetical vendor directory.

Modeled Q3 scoring values provide a clean data-insertion structure; final validated Black Book survey data controls external publication.

Prepared for hospitals, health systems, ambulatory organizations, pharmacy, post-acute care, government healthcare, distributors and supply-chain technology buyers

REPORT CONTENTS

A comprehensive market structure across technology, services, distribution, logistics and advisory categories

Report architecture

SECTION	SUBJECT
01	Executive Introduction and Black Book Research Lineage
02	2026 Market Scope and AHRMM26 Category Expansion
03	Respondent Profile: 1,604 Healthcare Supply-Chain Buyers
04	The 18 Current Black Book Qualitative KPIs
05	Methodology, Scoring, Weighting and Data Interpretation
06	Published 2026 and 2025 Category Leadership Context
07	Thirty-Six Q3 2026 Vendor Category Benchmarks
A–H	Expansive Appendices, Vendor Cross-Reference and Directory
END	About Black Book Research

Thirty-six category benchmarks

#	CATEGORY	#	CATEGORY
01	Overall Healthcare Supply Chain Technology and Services Ecosystem	19	Pharmacy Supply Chain, Medication Inventory, and Diversion Control
02	Enterprise ERP, Finance, and Supply Chain Backbone	20	Medical-Surgical and Pharmaceutical Distribution and Fulfillment
03	Materials Management Information Systems (MMIS)	21	Capital Equipment, HTM, Parts, and Asset Lifecycle Management
04	Modular Cloud-Native Supply Chain Architecture and Integration	22	Internal Logistics, Courier, Transportation Management, and Last Mile
05	Integrated Delivery Network and Multi-Entity Orchestration	23	Facilities, Environmental Services, Linen, and Nonclinical Supply Chain
06	Procurement Automation and eSourcing	24	Post-Acute, Home Health, and Distributed Care Supply Chain
07	Strategic Sourcing, Contracting, and Spend Optimization	25	Clinical Trial, Cell and Gene, and Temperature-Controlled Logistics
08	GPO, Provider Coalition, and Purchasing Support Services	26	Resilience, Control Towers, Supplier Risk, and Disruption Response
09	Contract Lifecycle, Price Compliance, and Leakage Prevention	27	AI Predictive Procurement, Forecasting, Simulation, and Digital Twins
10	Supplier Networks, Data Exchange, Credentialing, and Relationship Management	28	Process Mining, Workflow Optimization, and Exception Orchestration
11	Item Master, UDI, Product Data, and Substitute Intelligence	29	Supply Chain Cybersecurity, Third-Party Risk, and Recovery
12	Clinical Value Analysis, CQO, and Physician Preference Optimization	30	ERP and WMS Modernization Testing, Change, and Operational Assurance
13	Surgical Implant, Bill-Only, Tray, and Preference Card Automation	31	Sustainability, Waste Reduction, and Circular Supply Chain
14	OR-to-Bedside Traceability and Patient Safety	32	Supplier Diversity, Domestic Sourcing, Tariff, and Country-of-Origin Intelligence

#	CATEGORY	#	CATEGORY
15	Sterile Processing, Instrument Tracking, and Tray Management	33	Robotics and Autonomous Materials Movement
16	Inventory, Warehouse, Point-of-Use, and Replenishment Automation	34	Federal, VA, DoD, and Government Healthcare Supply Chain and Traceability
17	Mobile Inventory, Smart Storage, Barcode, and RFID Execution	35	Consulting, Implementation, Transformation, and Advisory Services
18	RTLS, Asset Tracking, and Equipment Visibility	36	Managed Supply Chain Operations, Outsourcing, and Performance Services

Each category includes a category definition, buyer test, public-evidence status, category-specific weighting, top-10 modeled ordering and a complete 18-KPI scoring matrix.

EXECUTIVE INTRODUCTION AND RESEARCH LINEAGE

Why healthcare supply-chain technology requires a specialized buyer framework

A quarter century across supply chain, technology and operating-model change

Black Book Research's supply-chain perspective developed over approximately twenty-five years of work spanning information technology, outsourcing, offshoring, manufacturing strategy, reshoring, vendor performance and healthcare operations. That history matters because healthcare supply-chain performance is rarely determined by a single application. It is shaped by sourcing strategy, operating-model design, supplier and distribution relationships, clinical adoption, data quality, interoperability, logistics, cybersecurity, technology implementation and the discipline used to convert contracted capabilities into measurable results.

Doug Brown, Managing Partner of Black Book Research, co-authored Wiley's 2005 *The Black Book of Outsourcing: How to Manage the Changes, Challenges, and Opportunities*. Wiley describes the title as a bestselling manual for the evolving outsourcing market. In 2026, Wiley published Brown's *The Black Book of Reshoring: The Essential Guide to America's New Manufacturing Boom*, a follow-on work focused on manufacturing realignment, supply-chain resilience, tariffs, domestic capacity, technology and the economics of production location.

The 2026 reshoring title debuted at No. 3 on Amazon's Business Development Bestsellers List and was named a finalist in the Business: General category of the 2026 International Book Awards. In June 2026, Consult Clarity placed Brown at No. 44 in its list of 50 Outstanding Thought Leaders in Supply Chain USA. These references are included as background on the research perspective—not as a substitute for the client evidence, methodology and category-specific due diligence required in this report.

SPECIALIZATION

Black Book's healthcare supply-chain concentration is the intersection of clinical operations, procurement, technology, data, distribution, logistics, pharmacy, facilities, capital assets and managed services. The niche demands both healthcare-domain knowledge and supply-chain operating rigor.

Why this report expands beyond consulting

Consulting, implementation, transformation and advisory services represent one of thirty-six peer categories in this edition. The report is intentionally organized around the complete buyer landscape: enterprise ERP and MMIS platforms; sourcing and contract systems; GPO and coalition support; supplier networks; product data; value analysis; surgical and sterile-processing workflows; inventory and RTLS; pharmacy; distribution; logistics; capital equipment; resilience; AI; cybersecurity; robotics; federal supply chain; managed operations; and the services required to implement and sustain those capabilities.

This category architecture prevents a recurring buyer error: comparing unlike operating models as though they were interchangeable. An ERP, control tower, GPO, distributor, RTLS platform, clinical value-analysis service and transformation consultancy may all contribute to the same outcome, but they solve different problems, carry different risks and require different evidence. The report therefore evaluates each category within a coherent competitive field while retaining one current 18-KPI framework across the market.

The 2026 buyer mandate

BUYER PRIORITY	CURRENT REQUIREMENT
Margin and working capital	Connect supply-chain decisions to operating margin, cash, inventory, labor, waste, revenue protection and disruption avoidance.
Clinical value and safety	Integrate cost, quality, outcomes, utilization, traceability, recall, substitution and physician acceptance.
AI and automation	Move from isolated pilots to governed production workflows with explainability, human control and measurable performance.
Cybersecurity and resilience	Protect applications, suppliers, connected devices, identities and critical operations while proving recovery readiness.
Data and interoperability	Create trusted product, supplier, location and transaction data that moves reliably across the healthcare ecosystem.
Innovation and future readiness	Evaluate delivered roadmap performance, composability, emerging standards, digital twins, robotics and new care settings.
ROI and accountability	Require transparent total cost, contractual outcomes, benefits realization and post-go-live operating evidence.

2026 MARKET SCOPE AND AHRMM26 CATEGORY EXPANSION

From enterprise backbones to specialized clinical, logistics and autonomous workflows

AHRMM26 reinforces a broader technology and services taxonomy

AHRMM26 is scheduled for July 26–28, 2026, in San Antonio. Its official program organizes content across sourcing, operations, technology and data, clinical/value analysis and the federal sector. The conference also presents a large solution marketplace spanning established enterprise providers, specialist software, logistics, distribution, services and emerging technology. That structure supports an inclusive market taxonomy rather than a narrow software-only ranking.

The Q3 category structure therefore carries forward the thirty specialty categories announced by Black Book in 2025, preserves the ten broader operating-layer leaders announced in 2026 and adds functions receiving increased buyer and conference attention: item and UDI data, contract leakage, surgical supply automation, sterile processing, smart storage, pharmaceutical distribution, third-party cyber risk, implementation assurance, tariff and country-of-origin intelligence, robotics and federal healthcare traceability.

36 PEER CATEGORIES	10 VENDORS PER CATEGORY	360 CATEGORY POSITIONS	144 UNIQUE ORGANIZATIONS
------------------------------	-----------------------------------	----------------------------------	------------------------------------

Six market layers covered in this edition

MARKET LAYER	COVERAGE
1. Enterprise transaction backbone	ERP, finance, MMIS, integration and multi-entity orchestration.
2. Commercial and supplier control	Procurement, sourcing, GPO support, contracts, supplier networks and product data.
3. Clinical supply execution	Value analysis, surgical workflows, traceability, sterile processing, inventory, RTLS and pharmacy.
4. Distribution and physical operations	Distribution, capital equipment, internal logistics, facilities, home care and clinical-trial logistics.
5. Intelligence, risk and automation	Control towers, AI, process mining, cybersecurity, assurance, sustainability, domestic sourcing and robotics.
6. Sector and services models	Federal healthcare, consulting and managed supply-chain operations.

Interpretation of vendor inclusion

Inclusion indicates that an organization has a relevant technology, product, distribution, logistics or services role in at least one defined healthcare supply-chain category. It does not by itself establish client satisfaction, category leadership or suitability for every provider. Conference sponsorship or exhibition is treated as market-participation evidence only. Published Black Book category leaders are identified separately from Q3 modeled category orders.

SCOPE RULE

Competitive comparisons are made within coherent categories. The report does not treat a software platform, GPO, distributor, outsourced service, consultancy and robotics provider as interchangeable merely because each can affect supply-chain performance.

03

RESPONDENT PROFILE

1,604 healthcare supply-chain technology and services buyers across the care continuum

1,604

TOTAL RESPONDENTS

12

PROVIDER TYPES

10

ROLE GROUPS

5

SCALE BANDS

The Q3 report structure uses a 1,604-respondent cohort spanning the range of provider organizations that purchase, operate or depend on healthcare supply-chain technology and services. Counts below are the data-insertion distribution for this edition and must be reconciled to Black Book’s final validated respondent export before external publication. The design intentionally includes acute, ambulatory, pharmacy, post-acute, government and distributed-care settings because category relevance extends beyond hospital materials management.

Provider organization type

PROVIDER ORGANIZATION TYPE	RESPONDENTS	SHARE
Multi-hospital systems and integrated delivery networks	356	22.2%
Standalone acute-care hospitals	241	15.0%
Academic medical centers	126	7.9%
Community, rural, and critical access hospitals	192	12.0%
Ambulatory surgery centers	128	8.0%
Physician groups and multispecialty clinics	139	8.7%
Hospital, specialty, infusion, and ambulatory pharmacy organizations	83	5.2%
Post-acute, home health, senior care, and rehabilitation providers	96	6.0%
Diagnostic laboratory and imaging organizations	62	3.9%
Children’s, specialty, behavioral, and rehabilitation hospitals	68	4.2%
Federal, VA, DoD, public, and government health systems	49	3.1%
Other distributed-care and provider organizations	64	4.0%

Respondent role and decision responsibility

RESPONDENT ROLE GROUP	RESPONDENTS	SHARE
C-suite and enterprise executives	132	8.2%
Chief supply chain officers and vice presidents	148	9.2%
Procurement, materials, sourcing, and logistics directors/managers	402	25.1%
IT, data, integration, architecture, and cybersecurity leaders	210	13.1%
Finance, accounts payable, contracting, and revenue leaders	147	9.2%
Pharmacy leaders	131	8.2%
Clinical value analysis, perioperative, nursing, and physician leaders	176	11.0%
Inventory, warehouse, distribution, transportation, and operations leaders	155	9.7%
HTM, clinical engineering, facilities, EVS, and support services leaders	56	3.5%
Ambulatory, post-acute, and distributed-care administrators	47	2.9%

Provider scale

ORGANIZATION SCALE	RESPONDENTS	SHARE
2,500+ staffed beds or equivalent enterprise scale	252	15.7%
1,000–2,499 staffed beds or equivalent enterprise scale	316	19.7%
300–999 staffed beds or equivalent enterprise scale	426	26.6%
Fewer than 300 staffed beds	329	20.5%
Non-bed-based and distributed provider networks	281	17.5%

Required respondent validation

VALIDATION TEST	APPLICATION
Direct experience	Respondent must have used, managed, selected, implemented, governed or materially depended on the named offering.
Category relevance	Scores are accepted only for the defined product, service or operating category—not for general corporate reputation.
Current experience	Recent operating experience should be prioritized, with implementation and post-go-live stage identified.
Role balance	Clinical, supply-chain, IT, finance and operational perspectives should be balanced where the category crosses functions.
Duplicate control	Organization, respondent and offering duplicates require validation before final scoring.
Evidence threshold	Exceptional scores require operational examples, measurable outcomes or referenceable performance.

THE 18 CURRENT BLACK BOOK QUALITATIVE KPIS

One market-wide framework with category-specific weighting and evidence requirements

The eighteen KPIs are written for the current state of healthcare supply chain. They evaluate technology, distribution, logistics, managed services and advisory offerings using a common buyer language while allowing category-specific weighting. AI, cybersecurity, innovation, data trust, clinical value, ROI, total cost and contractual accountability are explicit—not implied inside broader service measures.

STRATEGY, INNOVATION AND DIGITAL TRUST

#	QUALITATIVE KPI	WHAT IT MEASURES	BUYER EVIDENCE TO REQUIRE
1	Strategic Alignment and Enterprise Value	Measures how well the offering advances the health system operating model, margin agenda, service commitments, governance and executive priorities rather than solving an isolated departmental problem.	Require an executive-owned value case, comparable healthcare references, baseline measures, target outcomes and a governance model that connects supply-chain performance to clinical and financial priorities.
2	Healthcare Workflow and Category-Functional Depth	Tests whether the vendor understands the clinical, operational and regulatory detail of the category, including exceptions that generic enterprise workflows frequently miss.	Use scenario demonstrations built around real provider workflows, products, locations, roles, urgency rules and exceptions; reject feature claims that are not demonstrated end to end.
3	AI, Automation, and Responsible Decision Support	Evaluates the practical performance of predictive, generative, agentic and rules-based automation, including explainability, human oversight, model governance and workflow integration.	Demand production evidence, model inputs, decision rights, override and audit controls, bias and drift monitoring, security, exception rates and measured operating improvement.
4	Innovation Roadmap and Future Readiness	Assesses whether product and service development keeps pace with healthcare supply-chain needs, emerging standards, automation, robotics, digital twins and changing care-delivery models.	Review delivered roadmap performance, funded capabilities, client participation, release adoption, architecture constraints and the vendor's record of converting pilots into supported production functions.
7	Cybersecurity, Privacy, Third-Party Risk, and Resilience	Assesses protection of data, identities, connected devices, integrations and critical workflows, including supplier risk, business continuity, incident response and recovery.	Require architecture and control evidence, independent assessments, identity and access controls, vulnerability management, incident history, recovery objectives, tabletop results and contractual notification commitments.

DATA, ARCHITECTURE AND INTELLIGENCE

#	QUALITATIVE KPI	WHAT IT MEASURES	BUYER EVIDENCE TO REQUIRE
5	Interoperability, APIs, and Ecosystem Connectivity	Measures the ability to exchange reliable data and transactions across ERP, EHR, MMIS, pharmacy, suppliers, distributors, logistics, clinical systems and specialist applications.	Inspect live interfaces, API coverage, standards support, latency, monitoring, error recovery, interface ownership, upgrade impact and total integration cost.
6	Data Quality, Master Data, Traceability, and Trust	Evaluates completeness, normalization, lineage, identity, UDI, supplier and location data, transaction integrity and the ability to trust data used for clinical and financial decisions.	Request audited accuracy, duplicate and exception rates, governance responsibilities, update cycles, reconciliation controls, traceability tests and measurable improvement from the starting baseline.
10	Reliability, Performance, Scalability, and Availability	Measures operational continuity, transaction and workflow performance, capacity, infrastructure dependability and service recovery across routine and peak conditions.	Require service-level history, architecture limits, response and throughput measures, downtime procedures, support escalation, recovery performance and scale references comparable to the buyer.
11	Real-Time Visibility, Analytics, Forecasting, and Insight	Assesses timeliness and usefulness of dashboards, alerts, forecasting, scenario analysis, exception prioritization and decision intelligence.	Test data latency, signal-to-noise, forecast performance, drill-down, workflow linkage, action tracking and whether insights measurably shorten decision latency.

CLINICAL AND OPERATIONAL EXECUTION

#	QUALITATIVE KPI	WHAT IT MEASURES	BUYER EVIDENCE TO REQUIRE
8	Usability, Adoption, and Workforce Productivity	Measures whether frontline, clinical, procurement, finance, pharmacy and operational users can complete work accurately with lower cognitive and administrative burden.	Observe representative users, task completion, clicks and workarounds; examine adoption, training, support demand, staffing impact and sustained performance after implementation.
9	Implementation, Deployment, and Change Management	Evaluates scoping, project governance, configuration, data conversion, testing, training, cutover, change management, stabilization and transfer of capability.	Review comparable schedule and budget performance, named resources, assumptions, defect and conversion history, cutover criteria, stabilization model, knowledge transfer and referenceable outcomes.
12	Clinical Value, Patient Safety, and Quality Integration	Measures the integration of product, utilization, evidence, outcomes, recall, traceability and clinical stakeholder requirements into supply-chain decisions.	Require physician and clinical references, outcome and safety measures, recall and substitution scenarios, evidence governance and documented acceptance of product or workflow changes.

ECONOMICS, GOVERNANCE AND RELATIONSHIP

#	QUALITATIVE KPI	WHAT IT MEASURES	BUYER EVIDENCE TO REQUIRE
13	ROI, Financial Impact, and Time to Value	Evaluates verified savings, working-capital improvement, waste reduction, labor impact, revenue protection, avoided disruption and the speed at which benefits are realized.	Use a reconciled baseline and benefits ledger; distinguish identified, contracted, implemented and realized value; include internal labor, integration, change and recurring costs.
14	Pricing Transparency and Total Cost of Ownership	Assesses clarity and predictability of software, services, implementation, interfaces, devices, tags, data, upgrades, support, transaction and exit costs.	Model a five-year total cost with volume and scope scenarios, required third parties, internal staffing, inflation, renewal terms, implementation assumptions and termination or data-extraction obligations.
15	Contract Accountability, Governance, and Performance Assurance	Measures whether commitments, outcomes, service levels, data rights, security, implementation and benefits are governed through enforceable commercial terms.	Require measurable obligations, acceptance criteria, escalation, credits or remedies, audit rights, governance cadence, change controls, data portability and clear responsibility across partners.
16	Support Quality, Service Responsiveness, and Partnership	Evaluates account leadership, issue ownership, domain expertise, escalation, proactive service, client communication and responsiveness after the sale.	Review case-resolution data, executive escalation, staffing ratios, turnover, reference feedback, support hours, critical-incident response and evidence that recurring issues are permanently corrected.
17	Compliance, Regulatory, Sustainability, and Policy Readiness	Assesses readiness for healthcare, pharmacy, device, government, trade, environmental, reporting and policy requirements that influence the category.	Map applicable requirements to controls, updates, audit trails, certifications, source-of-origin and tariff data, sustainability measures and responsibility for regulatory change.
18	Overall Satisfaction, Trust, and Recommendation	Captures the buyer's integrated judgment of performance, predictability, credibility, value and willingness to select the vendor again or recommend it to a comparable organization.	Validate with role-balanced references, renewal and expansion behavior, executive confidence, unresolved issue history and direct questioning about whether expectations were met.

Why a common framework remains necessary

A common framework makes category results comparable at the governance level without pretending that products are interchangeable. For example, cybersecurity is relevant to an ERP, robotics fleet, distributor, RTLS platform and consulting engagement, but the evidence differs. Category weighting changes the importance assigned to each KPI; category-specific buyer tests define how the KPI is demonstrated.

05

METHODOLOGY, SCORING, WEIGHTING AND DATA INTERPRETATION

How category order, public evidence and Q3 setup values are presented

Three evidence statuses

EVIDENCE STATUS	WHAT IT MEANS	PUBLICATION INTERPRETATION
2026 public category leader	Reproduces a category leader announced in Black Book's April 2026 public healthcare supply-chain findings.	The #1 designation is published; the numerical Q3 matrix remains a modeled data-insertion structure unless replaced by final category survey values.
2025 public category leader	Reproduces a leader from Black Book's August 2025 thirty-category announcement.	Historical leadership provides context but does not automatically establish a 2026 client-rated result.
Q3 modeled category order	Plausible comparative order and scores constructed for report setup.	Not a validated award or final survey result; replace with Black Book's category-qualified respondent data.

0.00-to-10.00 qualitative scoring scale

SCORE BAND	INTERPRETATION	BUYER RESPONSE
9.00–10.00	Consistently exceptional	Validate repeatability across comparable provider references and protect performance contractually.
8.00–8.99	Strong performance	Confirm category fit, deployment assumptions and any material weaknesses.
7.00–7.99	Acceptable with defined conditions	Require remediation, references and explicit risk controls before selection.
6.00–6.99	Material limitations	Consider only for narrow use cases or where deficiencies are contractually resolved.
Below 6.00	Insufficient evidence or performance	Normally exclude from finalist status unless the market is immature and risk is knowingly accepted.

Category-specific weighting

Every category retains all eighteen KPIs. Each KPI receives a 3% base weight, accounting for 54% of the composite. Six category-priority KPIs receive the remaining 46 percentage points: the first four priorities receive an additional 8% each and the final two receive an additional 7% each. The resulting priority weights are 11%, 11%, 11%, 11%, 10% and 10%; all other KPIs remain at 3%.

FORMULA

Weighted composite = $\Sigma (\text{KPI score} \times \text{category weight}) \div 100$. The composite is a screening aid; buyers should also apply minimum thresholds to cybersecurity, implementation, data, reliability, clinical safety and contract accountability.

Q3 modeled scoring protocol

CONTROL	APPLICATION
Market coherence	Only functionally relevant organizations are placed in a category field.
Leader preservation	Where a 2025 or 2026 public category leader maps directly, that organization remains identified as the published leader.
Plausible separation	Modeled composites are intentionally differentiated across ranks rather than compressed into indistinguishable high scores.
Full KPI visibility	Every vendor receives all eighteen underlying scores, allowing Black Book to replace cells without redesigning the report.
No false survey claim	Modeled values are not presented as undisclosed client responses, validated sample means or final Black Book awards.
Final-data control	The final survey export, validation rules, category sample threshold and approved weighting control external publication.

Category qualification for final data insertion

Before a modeled category is converted to a client-rated Black Book ranking, each vendor should meet the approved minimum number of validated users or client organizations, the offering should be clearly identified, respondents should have direct and sufficiently current experience, and category weights should be locked before scoring. Where sample is insufficient, the category should be published as an unranked market field, watch list or buyer guide rather than a numerical award.

PUBLISHED CATEGORY LEADERSHIP CONTEXT

Ten 2026 operating-layer leaders and thirty 2025 specialty categories

Q2 2026 publicly announced category leaders

Black Book’s April 2026 public announcement reported 1,335 respondents across 1,019 provider organizations and identified ten broad operating-layer leaders. These results are reproduced to preserve the distinction between announced leadership and the broader Q3 modeled category architecture.

#	2026 PUBLIC CATEGORY	ANNOUNCED LEADER
1	Resilience, control towers, supplier risk, and vendor-selection intelligence	Clarium
2	Enterprise ERP, MMIS, and procure-to-pay backbone	Infor
3	Strategic sourcing, contracting, and spend optimization	Coupa
4	GPOs, provider coalitions, and purchasing IT support	Premier
5	Inventory, warehouse, point-of-use, and replenishment automation	BlueBin
6	RTLS, asset tracking, and instrument/equipment visibility	CenTrak
7	Supplier networks, data exchange, credentialing, and relationship management	symplr
8	Pharmacy supply chain, traceability, and medication inventory	Bluesight
9	Capital equipment, HTM, parts sourcing, and service support	TRIMEDX
10	Consulting, implementation, transformation, and advisory services	Huron

07.01

OVERALL HEALTHCARE SUPPLY CHAIN TECHNOLOGY AND SERVICES ECOSYSTEM

Category 1 of 36 | 2025 public category leader

Enterprise-wide ability to connect sourcing, transactions, clinical value, inventory, analytics, services and measurable operating outcomes across a healthcare delivery network.

BUYER TEST

Can the organization establish one governed operating model across sourcing, data, transactions, clinical decisions, inventory, logistics and benefits realization?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Vizient	9.56	Leading modeled fit: Combines group purchasing, data and analytics, clinical and...
2	Premier	9.29	Strong alternative: Combines group purchasing, supply-chain services, analytics,...
3	GHX	9.03	Strong alternative: Connects healthcare providers and suppliers through transaction, data,...
4	Tecsys	8.77	Competitive fit: Provides healthcare supply-chain execution capabilities spanning...
5	Infor	8.50	Competitive fit: CloudSuite Healthcare combines financial, supply-management, workforce...
6	Oracle	8.22	Competitive fit: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
7	Cardinal Health	7.94	Qualified comparator: Combines broad healthcare distribution with logistics, pharmacy and...
8	Coupa	7.66	Qualified comparator: Provides source-to-pay, spend analysis, procurement, invoicing,...
9	Workday	7.37	Qualified comparator: Supply Chain Management for Healthcare connects spend analysis,...
10	symplr	7.08	Qualified comparator: Provides healthcare operations software across access management,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.01B

18-KPI PERFORMANCE MATRIX

Overall Healthcare Supply Chain Technology and Services Ecosystem | category-specific weighted model

1 Vizient		2 Premier		3 GHX		4 Tecsys		5 Infor			
6 Oracle		7 Cardinal Health		8 Coupa		9 Workday		10 symplr			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.56	9.29	9.03	8.77	8.50	8.22	7.94	7.66	7.37	7.08

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.02

ENTERPRISE ERP, FINANCE, AND SUPPLY CHAIN BACKBONE

Category 2 of 36 | 2026 public category leader

Core finance, procurement, inventory, accounting and enterprise transaction platforms that support healthcare supply-chain execution and control.

BUYER TEST

Can the platform support standardized enterprise controls without breaking clinical exceptions, local operations or downstream supply workflows?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Infor	9.57	Leading modeled fit: CloudSuite Healthcare combines financial, supply-management, workforce
2	Oracle	9.30	Strong alternative: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
3	Workday	9.04	Strong alternative: Supply Chain Management for Healthcare connects spend analysis,...
4	SAP	8.78	Competitive fit: Provides enterprise finance, procurement, product, planning, logistics...
5	Microsoft	8.51	Competitive fit: Provides cloud, data, AI, security, integration and enterprise...
6	Tecsys	8.23	Competitive fit: Provides healthcare supply-chain execution capabilities spanning...
7	GHX	7.95	Qualified comparator: Connects healthcare providers and suppliers through transaction, data,...
8	Coupa	7.67	Qualified comparator: Provides source-to-pay, spend analysis, procurement, invoicing,...
9	Deloitte	7.38	Qualified comparator: Provides supply-chain strategy, procurement, operating-model,...
10	Accenture	7.09	Qualified comparator: Combines supply-chain strategy, cloud engineering, data and AI,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.02B

18-KPI PERFORMANCE MATRIX

Enterprise ERP, Finance, and Supply Chain Backbone | category-specific weighted model

1 Infor	2 Oracle	3 Workday	4 SAP	5 Microsoft
6 Tecsys	7 GHX	8 Coupa	9 Deloitte	10 Accenture

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change *										
10	Reliability & scalability										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.57	9.30	9.04	8.78	8.51	8.23	7.95	7.67	7.38	7.09

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.03

MATERIALS MANAGEMENT INFORMATION SYSTEMS (MMIS)

Category 3 of 36 | 2025 public category leader

Healthcare materials-management platforms supporting item, vendor, purchasing, receiving, inventory, requisitioning and distribution control.

BUYER TEST

Can the MMIS maintain clean item, location and transaction control from requisition through receipt, issue, replenishment and financial posting?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Cardinal Health	9.58	Leading modeled fit: Combines broad healthcare distribution with logistics, pharmacy and...
2	Tecsys	9.31	Strong alternative: Provides healthcare supply-chain execution capabilities spanning...
3	Infor	9.05	Strong alternative: CloudSuite Healthcare combines financial, supply-management, workforce...
4	GHX	8.79	Competitive fit: Connects healthcare providers and suppliers through transaction, data,...
5	Oracle	8.52	Competitive fit: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
6	Workday	8.24	Competitive fit: Supply Chain Management for Healthcare connects spend analysis,...
7	PAR Excellence	7.96	Qualified comparator: Provides inventory automation and data intelligence for distributed...
8	Owens & Minor	7.68	Qualified comparator: Provides medical products, distribution, kitting, supply-chain...
9	Premier	7.39	Qualified comparator: Combines group purchasing, supply-chain services, analytics,...
10	McKesson	7.10	Qualified comparator: Provides pharmaceutical and medical-surgical distribution, pharmacy...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.03B

18-KPI PERFORMANCE MATRIX

Materials Management Information Systems (MMIS) | category-specific weighted model

1 Cardinal Health		2 Tecsys		3 Infor		4 GHX		5 Oracle			
6 Workday		7 PAR Excellence		8 Owens & Minor		9 Premier		10 McKesson			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change *										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.58	9.31	9.05	8.79	8.52	8.24	7.96	7.68	7.39	7.10

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.04

MODULAR CLOUD-NATIVE SUPPLY CHAIN ARCHITECTURE AND INTEGRATION

Category 4 of 36 | 2025 public category leader

Composable cloud services, APIs and integration patterns that connect ERP, clinical, supplier, logistics, analytics and point solutions.

BUYER TEST

Can the architecture add or replace capabilities without creating brittle interfaces, duplicate master data or unacceptable security and support risk?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Tecsys	9.59	Leading modeled fit: Provides healthcare supply-chain execution capabilities spanning...
2	Oracle	9.32	Strong alternative: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
3	Infor	9.06	Strong alternative: CloudSuite Healthcare combines financial, supply-management, workforce...
4	Workday	8.80	Competitive fit: Supply Chain Management for Healthcare connects spend analysis,...
5	Microsoft	8.53	Competitive fit: Provides cloud, data, AI, security, integration and enterprise...
6	Amazon Web Services (AWS)	8.25	Competitive fit: AWS provides cloud infrastructure, security, integration, analytics,...
7	Google Cloud	7.97	Qualified comparator: Provides cloud infrastructure, data, analytics, AI, integration and...
8	MuleSoft	7.69	Qualified comparator: Provides API management and integration technology within Salesforce.
9	Boomi	7.40	Qualified comparator: Provides integration-platform-as-a-service, API management, data...
10	InterSystems	7.11	Qualified comparator: Provides data platforms, interoperability and application technology...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.04B

18-KPI PERFORMANCE MATRIX

Modular Cloud-Native Supply Chain Architecture and Integration | category-specific weighted model

1 Tecsys	2 Oracle	3 Infor	4 Workday	5 Microsoft
6 Amazon Web Services (AWS)	7 Google Cloud	8 MuleSoft	9 Boomi	10 InterSystems

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness *										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness *										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.59	9.32	9.06	8.80	8.53	8.25	7.97	7.69	7.40	7.11

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.05

INTEGRATED DELIVERY NETWORK AND MULTI-ENTITY ORCHESTRATION

Category 5 of 36 | 2025 public category leader

Coordination of supply-chain policy, data, demand, inventory and performance across hospitals, ambulatory sites, pharmacies, laboratories and distributed care settings.

BUYER TEST

Can the solution govern enterprise standards while preserving site-level visibility, service levels and clinically necessary variation?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Vizient	9.60	Leading modeled fit: Combines group purchasing, data and analytics, clinical and...
2	GHX	9.33	Strong alternative: Connects healthcare providers and suppliers through transaction, data,...
3	Tecsys	9.07	Strong alternative: Provides healthcare supply-chain execution capabilities spanning...
4	Oracle	8.81	Competitive fit: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
5	Infor	8.54	Competitive fit: CloudSuite Healthcare combines financial, supply-management, workforce...
6	Premier	8.26	Competitive fit: Combines group purchasing, supply-chain services, analytics,...
7	Workday	7.98	Qualified comparator: Supply Chain Management for Healthcare connects spend analysis,...
8	Coupa	7.70	Qualified comparator: Provides source-to-pay, spend analysis, procurement, invoicing,...
9	Clarium	7.41	Qualified comparator: Focuses on healthcare supply-chain resilience, visibility and decision...
10	Blue Yonder	7.12	Qualified comparator: Provides planning, warehouse, transportation and supply-chain...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.05B

18-KPI PERFORMANCE MATRIX

Integrated Delivery Network and Multi-Entity Orchestration | category-specific weighted model

1 Vizient	2 GHX	3 Tecsys	4 Oracle	5 Infor
6 Premier	7 Workday	8 Coupa	9 Clarium	10 Blue Yonder

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability *										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.60	9.33	9.07	8.81	8.54	8.26	7.98	7.70	7.41	7.12

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.06

PROCUREMENT AUTOMATION AND ESOURCING

Category 6 of 36 | 2025 public category leader

Digital requisitioning, sourcing, bidding, approvals, purchase orders, catalogs, supplier collaboration and procurement workflow automation.

BUYER TEST

Can the platform reduce touch time and off-contract purchasing while preserving clinical urgency, approvals and supplier participation?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Vizient	9.62	Leading modeled fit: Combines group purchasing, data and analytics, clinical and...
2	Coupa	9.35	Strong alternative: Provides source-to-pay, spend analysis, procurement, invoicing,...
3	GHX	9.09	Strong alternative: Connects healthcare providers and suppliers through transaction, data,...
4	Premier	8.83	Competitive fit: Combines group purchasing, supply-chain services, analytics,...
5	Oracle	8.56	Competitive fit: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
6	Workday	8.28	Competitive fit: Supply Chain Management for Healthcare connects spend analysis,...
7	Infor	8.00	Qualified comparator: CloudSuite Healthcare combines financial, supply-management, workforce...
8	SAP	7.72	Qualified comparator: Provides enterprise finance, procurement, product, planning, logistics...
9	Ivalua	7.43	Qualified comparator: Provides source-to-pay, supplier-management, sourcing, contract and...
10	JAGGAER	7.14	Qualified comparator: Provides sourcing, procurement, supplier-management, spend and...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.06B

18-KPI PERFORMANCE MATRIX

Procurement Automation and eSourcing | category-specific weighted model

1 Vizient	2 Coupa	3 GHX	4 Premier	5 Oracle
6 Workday	7 Infor	8 SAP	9 Ivalua	10 JAGGAER

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change *										
10	Reliability & scalability										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost *										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.62	9.35	9.09	8.83	8.56	8.28	8.00	7.72	7.43	7.14

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.07

STRATEGIC SOURCING, CONTRACTING, AND SPEND OPTIMIZATION

Category 7 of 36 | 2026 public category leader

Category strategy, sourcing events, contract economics, spend visibility, supplier negotiation and enterprise savings realization.

BUYER TEST

Can the organization connect negotiated terms to utilization, clinical choice, purchasing behavior, invoices and verified financial impact?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Coupa	9.54	Leading modeled fit: Provides source-to-pay, spend analysis, procurement, invoicing,...
2	Vizient	9.27	Strong alternative: Combines group purchasing, data and analytics, clinical and...
3	Premier	9.01	Strong alternative: Combines group purchasing, supply-chain services, analytics,...
4	GHX	8.75	Competitive fit: Connects healthcare providers and suppliers through transaction, data,...
5	SupplyCopia	8.48	Competitive fit: Focuses on connecting financial, clinical, product, contract and...
6	Icertis	8.20	Competitive fit: Provides enterprise contract intelligence and contract lifecycle...
7	LogicSource	7.92	Qualified comparator: Provides procurement services, sourcing, technology and managed...
8	symplr	7.64	Qualified comparator: Provides healthcare operations software across access management,...
9	CobbleStone Software	7.35	Qualified comparator: Provides configurable contract lifecycle management for repository...
10	HealthTrust Performance Group	7.06	Qualified comparator: Combines group purchasing, supply-chain services, advisory support and...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.07B

18-KPI PERFORMANCE MATRIX

Strategic Sourcing, Contracting, and Spend Optimization | category-specific weighted model

1 Coupa	2 Vizient	3 Premier	4 GHX	5 SupplyCopia
6 Icertis	7 LogicSource	8 symplr	9 CobbleStone Software	10 HealthTrust Performance Group

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost *										
15	Contract accountability *										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.54	9.27	9.01	8.75	8.48	8.20	7.92	7.64	7.35	7.06

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.08

GPO, PROVIDER COALITION, AND PURCHASING SUPPORT SERVICES

Category 8 of 36 | 2026 public category leader

Contracting scale, member services, benchmarking, sourcing support and purchasing programs delivered by GPOs and provider coalitions.

BUYER TEST

Does the relationship produce transparent, actionable value beyond nominal contract access, including adoption, local support and documented realized savings?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Premier	9.56	Leading modeled fit: Combines group purchasing, supply-chain services, analytics,...
2	Vizient	9.29	Strong alternative: Combines group purchasing, data and analytics, clinical and...
3	HealthTrust Performance Group	9.03	Strong alternative: Combines group purchasing, supply-chain services, advisory support and...
4	Capstone Health Alliance	8.77	Competitive fit: Operates a regional group purchasing and member-services model focused...
5	Advantus Health Partners	8.50	Competitive fit: Provides supply-chain management, strategic sourcing, analytics,...
6	Provista	8.22	Competitive fit: Provides group purchasing and supply-chain support, particularly for...
7	Acurity	7.94	Qualified comparator: Supports healthcare organizations with group purchasing, contracting,...
8	TPC	7.66	Qualified comparator: Operates a provider-led healthcare supply-chain partnership supporting...
9	Managed Health Care Associates (MHA)	7.37	Qualified comparator: Provides group purchasing, reimbursement, analytics and business...
10	PDM Healthcare	7.08	Qualified comparator: Provides group purchasing, pharmacy consulting and related services...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.08B

18-KPI PERFORMANCE MATRIX

GPO, Provider Coalition, and Purchasing Support Services | category-specific weighted model

1 Premier		2 Vizient		3 HealthTrust Performance Group		4 Capstone Health Alliance		5 Advantus Health Partners			
6 Provista		7 Acurity		8 TPC		9 Managed Health Care Associates (MHA)		10 PDM Healthcare			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost *										
15	Contract accountability *										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.56	9.29	9.03	8.77	8.50	8.22	7.94	7.66	7.37	7.08

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.09

CONTRACT LIFECYCLE, PRICE COMPLIANCE, AND LEAKAGE PREVENTION

Category 9 of 36 | Q3 modeled category order

Contract authoring, repository control, activation, price synchronization, tier management, invoice compliance, renewal and leakage detection.

BUYER TEST

Can the organization trace negotiated terms through requisition, purchase order, invoice, tier performance and realized savings?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Coupa	9.57	Leading modeled fit: Provides source-to-pay, spend analysis, procurement, invoicing,...
2	Icertis	9.30	Strong alternative: Provides enterprise contract intelligence and contract lifecycle...
3	GHX	9.04	Strong alternative: Connects healthcare providers and suppliers through transaction, data,...
4	SupplyCopia	8.78	Competitive fit: Focuses on connecting financial, clinical, product, contract and...
5	CobbleStone Software	8.51	Competitive fit: Provides configurable contract lifecycle management for repository...
6	symplr	8.23	Competitive fit: Provides healthcare operations software across access management,...
7	Oracle	7.95	Qualified comparator: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
8	Workday	7.67	Qualified comparator: Supply Chain Management for Healthcare connects spend analysis,...
9	SAP	7.38	Qualified comparator: Provides enterprise finance, procurement, product, planning, logistics...
10	SpendMend	7.09	Qualified comparator: Provides healthcare cost-recovery, payment-integrity,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.09B

18-KPI PERFORMANCE MATRIX

Contract Lifecycle, Price Compliance, and Leakage Prevention | category-specific weighted model

1 Coupa	2 Icertis	3 GHX	4 SupplyCopia	5 CobbleStone Software
6 symplr	7 Oracle	8 Workday	9 SAP	10 SpendMend

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change *										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability *										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.57	9.30	9.04	8.78	8.51	8.23	7.95	7.67	7.38	7.09

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.10

SUPPLIER NETWORKS, DATA EXCHANGE, CREDENTIALING, AND RELATIONSHIP MANAGEMENT

Category 10 of 36 | 2026 public category leader

Supplier connectivity, transaction exchange, onboarding, credentialing, access control, relationship governance and network participation.

BUYER TEST

Can the network improve supplier participation and transaction quality while enforcing access, credentialing, security and accountability requirements?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	symplr	9.58	Leading modeled fit: Provides healthcare operations software across access management,...
2	GHX	9.31	Strong alternative: Connects healthcare providers and suppliers through transaction, data,...
3	IntelliCentrics	9.05	Strong alternative: Developed vendor, visitor and credentialing capabilities used to...
4	ReadySet Surgical	8.79	Competitive fit: Focuses on coordinating vendor-supported surgical cases,...
5	Premier	8.52	Competitive fit: Combines group purchasing, supply-chain services, analytics,...
6	Vizient	8.24	Competitive fit: Combines group purchasing, data and analytics, clinical and...
7	Coupa	7.96	Qualified comparator: Provides source-to-pay, spend analysis, procurement, invoicing,...
8	Oracle	7.68	Qualified comparator: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
9	Workday	7.39	Qualified comparator: Supply Chain Management for Healthcare connects spend analysis,...
10	HealthTrust Performance Group	7.10	Qualified comparator: Combines group purchasing, supply-chain services, advisory support and...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.10B

18-KPI PERFORMANCE MATRIX

Supplier Networks, Data Exchange, Credentialing, and Relationship Management | category-specific weighted model

1 symplr	2 GHX	3 IntelliCentrics	4 ReadySet Surgical	5 Premier
6 Vizient	7 Coupa	8 Oracle	9 Workday	10 HealthTrust Performance Group

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.58	9.31	9.05	8.79	8.52	8.24	7.96	7.68	7.39	7.10

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.11

ITEM MASTER, UDI, PRODUCT DATA, AND SUBSTITUTE INTELLIGENCE

Category 11 of 36 | Q3 modeled category order

Cleansing, enrichment, governance and use of product, supplier, UDI, classification, source-of-origin and substitute data.

BUYER TEST

Can users trust product identity, attributes, substitutes and classifications across ERP, EHR, clinical, procurement and analytics workflows?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Symmetric Health Solutions	9.59	Leading modeled fit: Focuses on cleansing, enriching and connecting healthcare product...
2	GHX	9.32	Strong alternative: Connects healthcare providers and suppliers through transaction, data,...
3	Vizient	9.06	Strong alternative: Combines group purchasing, data and analytics, clinical and...
4	Premier	8.80	Competitive fit: Combines group purchasing, supply-chain services, analytics,...
5	Tecsys	8.53	Competitive fit: Provides healthcare supply-chain execution capabilities spanning...
6	Cardinal Health	8.25	Competitive fit: Combines broad healthcare distribution with logistics, pharmacy and...
7	Oracle	7.97	Qualified comparator: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
8	Infor	7.69	Qualified comparator: CloudSuite Healthcare combines financial, supply-management, workforce...
9	Xcelerate UDI	7.40	Qualified comparator: Provides healthcare product-data, UDI and master-data services...
10	Syndigo	7.11	Qualified comparator: Provides product information, master-data and content-management...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.11B

18-KPI PERFORMANCE MATRIX

Item Master, UDI, Product Data, and Substitute Intelligence | category-specific weighted model

1 Symmetric Health Solutions	2 GHX	3 Vizient	4 Premier	5 Tecsys
6 Cardinal Health	7 Oracle	8 Infor	9 Xcelerate UDI	10 Syndigo

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety *										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.59	9.32	9.06	8.80	8.53	8.25	7.97	7.69	7.40	7.11

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.12

CLINICAL VALUE ANALYSIS, CQO, AND PHYSICIAN PREFERENCE OPTIMIZATION

Category 12 of 36 | 2025 public category leader

Evidence-based integration of cost, quality, outcomes, reimbursement, utilization and physician preference into product decisions.

BUYER TEST

Can the solution convert clinical evidence and utilization into decisions accepted by physicians and measured through patient, operational and financial outcomes?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Vizient	9.60	Leading modeled fit: Combines group purchasing, data and analytics, clinical and...
2	SupplyCopia	9.33	Strong alternative: Focuses on connecting financial, clinical, product, contract and...
3	symlr	9.07	Strong alternative: Provides healthcare operations software across access management,...
4	Premier	8.81	Competitive fit: Combines group purchasing, supply-chain services, analytics,...
5	GHX	8.54	Competitive fit: Connects healthcare providers and suppliers through transaction, data,...
6	Advantus Health Partners	8.26	Competitive fit: Provides supply-chain management, strategic sourcing, analytics,...
7	HealthTrust Performance Group	7.98	Qualified comparator: Combines group purchasing, supply-chain services, advisory support and...
8	Cardinal Health	7.70	Qualified comparator: Combines broad healthcare distribution with logistics, pharmacy and...
9	Stryker	7.41	Qualified comparator: Manufactures medical and surgical equipment and provides service...
10	ECRI	7.12	Qualified comparator: Provides independent evidence, technology assessment, safety,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.12B

18-KPI PERFORMANCE MATRIX

Clinical Value Analysis, CQO, and Physician Preference Optimization | category-specific weighted model

1 Vizient		2 SupplyCopia		3 symplr		4 Premier		5 GHX			
6 Advantus Health Partners		7 HealthTrust Performance Group		8 Cardinal Health		9 Stryker		10 ECRI			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth *										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety *										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.60	9.33	9.07	8.81	8.54	8.26	7.98	7.70	7.41	7.12

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.13

SURGICAL IMPLANT, BILL-ONLY, TRAY, AND PREFERENCE CARD AUTOMATION

Category 13 of 36 | 2025 public category leader

Coordination of vendor-supported cases, implant and bill-only transactions, tray readiness, preference cards, charge capture and reconciliation.

BUYER TEST

Can the workflow prove product readiness, documentation, price, usage, charge capture and reconciliation for every procedural case?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Casechek	9.62	Leading modeled fit: Automates workflows for surgical implants, vendor-supported cases and...
2	Genesis Automation Healthcare	9.35	Strong alternative: Develops technology for the clinical supply lifecycle, with emphasis...
3	SupplyCopia	9.09	Strong alternative: Focuses on connecting financial, clinical, product, contract and...
4	ReadySet Surgical	8.83	Competitive fit: Focuses on coordinating vendor-supported surgical cases,...
5	GHX	8.56	Competitive fit: Connects healthcare providers and suppliers through transaction, data,...
6	SxanPro	8.28	Competitive fit: Applies RFID and related technology to high-value inventory in...
7	Stryker	8.00	Qualified comparator: Manufactures medical and surgical equipment and provides service...
8	Censis Technologies	7.72	Qualified comparator: Provides surgical asset management, instrument tracking and...
9	Surglogs	7.43	Qualified comparator: Provides digital compliance and operational-management software for...
10	TrackCore	7.14	Qualified comparator: Provides tissue, implant and biologic tracking software for healthcare...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.13B

18-KPI PERFORMANCE MATRIX

Surgical Implant, Bill-Only, Tray, and Preference Card Automation | category-specific weighted model

1 Casechek		2 Genesis Automation Healthcare		3 SupplyCopia		4 ReadySet Surgical		5 GHX			
6 SxanPro		7 Stryker		8 Censis Technologies		9 Surglogs		10 TrackCore			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth *										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability *										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight										
12	Clinical value & patient safety *										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.62	9.35	9.09	8.83	8.56	8.28	8.00	7.72	7.43	7.14

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.14

OR-TO-BEDSIDE TRACEABILITY AND PATIENT SAFETY

Category 14 of 36 | 2025 public category leader

Identification and traceability of devices, implants, tissues, supplies and critical products from receipt and storage through procedure and patient association.

BUYER TEST

Can the organization locate, verify and document the right product, status and patient association quickly enough to support safety, recall and reimbursement requirements?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	SxanPro	9.54	Leading modeled fit: Applies RFID and related technology to high-value inventory in...
2	Genesis Automation Healthcare	9.27	Strong alternative: Develops technology for the clinical supply lifecycle, with emphasis...
3	Casechek	9.01	Strong alternative: Automates workflows for surgical implants, vendor-supported cases and...
4	Censis Technologies	8.75	Competitive fit: Provides surgical asset management, instrument tracking and...
5	Terso Solutions	8.48	Competitive fit: Provides RFID-enabled inventory, asset and product-management...
6	Zebra Technologies	8.20	Competitive fit: Supplies mobile computers, scanners, printers, RFID and location...
7	BD	7.92	Qualified comparator: Participates in medication-management workflows through the Pyxis...
8	CenTrak	7.64	Qualified comparator: Provides healthcare-focused real-time location services for assets,...
9	ReadySet Surgical	7.35	Qualified comparator: Focuses on coordinating vendor-supported surgical cases,...
10	TrackCore	7.06	Qualified comparator: Provides tissue, implant and biologic tracking software for healthcare...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.14B

18-KPI PERFORMANCE MATRIX

OR-to-Bedside Traceability and Patient Safety | category-specific weighted model

1 SxanPro	2 Genesis Automation Healthcare	3 Casechek	4 Censis Technologies	5 Terso Solutions
6 Zebra Technologies	7 BD	8 CenTrak	9 ReadySet Surgical	10 TrackCore

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety *										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.54	9.27	9.01	8.75	8.48	8.20	7.92	7.64	7.35	7.06

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.15

STERILE PROCESSING, INSTRUMENT TRACKING, AND TRAY MANAGEMENT

Category 15 of 36 | Q3 modeled category order

Instrument and tray identification, decontamination and sterilization documentation, maintenance, assembly, readiness and procedural availability.

BUYER TEST

Can sterile processing and perioperative teams verify tray completeness, processing history, location, maintenance status and case readiness without manual reconciliation?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Surglogs	9.56	Leading modeled fit: Provides digital compliance and operational-management software for...
2	Censis Technologies	9.29	Strong alternative: Provides surgical asset management, instrument tracking and...
3	STERIS	9.03	Strong alternative: Provides infection-prevention, sterilization, surgical equipment,...
4	Getinge	8.77	Competitive fit: Provides medical technology and sterile-processing solutions,...
5	Terso Solutions	8.50	Competitive fit: Provides RFID-enabled inventory, asset and product-management...
6	Stryker	8.22	Competitive fit: Manufactures medical and surgical equipment and provides service...
7	BD	7.94	Qualified comparator: Participates in medication-management workflows through the Pyxis...
8	Casechek	7.66	Qualified comparator: Automates workflows for surgical implants, vendor-supported cases and...
9	ReadySet Surgical	7.37	Qualified comparator: Focuses on coordinating vendor-supported surgical cases,...
10	Mobile Aspects	7.08	Qualified comparator: Provides RFID-enabled inventory and asset-management technology for...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.15B

18-KPI PERFORMANCE MATRIX

Sterile Processing, Instrument Tracking, and Tray Management | category-specific weighted model

1 Surglogs		2 Censis Technologies		3 STERIS		4 Getinge		5 Terso Solutions			
6 Stryker		7 BD		8 Casechek		9 ReadySet Surgical		10 Mobile Aspects			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth *										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability *										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety *										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.56	9.29	9.03	8.77	8.50	8.22	7.94	7.66	7.37	7.08

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.16

INVENTORY, WAREHOUSE, POINT-OF-USE, AND REPLENISHMENT AUTOMATION

Category 16 of 36 | 2026 public category leader

Demand capture, receiving, storage, warehouse control, point-of-use inventory, par management, replenishment and stock optimization.

BUYER TEST

Can the operating model sustain high availability with less excess inventory, fewer manual counts and rapid exception response across care settings?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	BlueBin	9.57	Leading modeled fit: Combines a structured two-bin Kanban operating model with...
2	Tecsys	9.30	Strong alternative: Provides healthcare supply-chain execution capabilities spanning...
3	PAR Excellence	9.04	Strong alternative: Provides inventory automation and data intelligence for distributed...
4	Cardinal Health	8.78	Competitive fit: Combines broad healthcare distribution with logistics, pharmacy and...
5	Owens & Minor	8.51	Competitive fit: Provides medical products, distribution, kitting, supply-chain...
6	LogiQuip	8.23	Competitive fit: Designs healthcare storage and inventory solutions, including...
7	IntraPosition	7.95	Qualified comparator: Develops location and inventory visibility technology intended to make...
8	Pegasus Medical	7.67	Qualified comparator: Provides modular healthcare storage and inventory-management solutions...
9	GHX	7.38	Qualified comparator: Connects healthcare providers and suppliers through transaction, data,...
10	Oracle	7.09	Qualified comparator: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.16B

18-KPI PERFORMANCE MATRIX

Inventory, Warehouse, Point-of-Use, and Replenishment Automation | category-specific weighted model

1 BlueBin		2 Tecsys		3 PAR Excellence		4 Cardinal Health		5 Owens & Minor			
6 LogiQuip		7 IntraPosition		8 Pegasus Medical		9 GHX		10 Oracle			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.57	9.30	9.04	8.78	8.51	8.23	7.95	7.67	7.38	7.09

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.17

MOBILE INVENTORY, SMART STORAGE, BARCODE, AND RFID EXECUTION

Category 17 of 36 | Q3 modeled category order

Mobile data capture, barcode and RFID workflows, electronic storage controls and connected execution at receiving, warehouse and clinical locations.

BUYER TEST

Will frontline users capture accurate transactions at the point of work with acceptable speed, ergonomics, read rates, device management and support?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	RF-SMART	9.58	Leading modeled fit: Extends cloud ERP environments with mobile barcode, inventory,...
2	Zebra Technologies	9.31	Strong alternative: Supplies mobile computers, scanners, printers, RFID and location...
3	IntraPosition	9.05	Strong alternative: Develops location and inventory visibility technology intended to make...
4	Terso Solutions	8.79	Competitive fit: Provides RFID-enabled inventory, asset and product-management...
5	SxanPro	8.52	Competitive fit: Applies RFID and related technology to high-value inventory in...
6	PAR Excellence	8.24	Competitive fit: Provides inventory automation and data intelligence for distributed...
7	Tecsys	7.96	Qualified comparator: Provides healthcare supply-chain execution capabilities spanning...
8	BD	7.68	Qualified comparator: Participates in medication-management workflows through the Pyxis...
9	LogiQuip	7.39	Qualified comparator: Designs healthcare storage and inventory solutions, including...
10	Honeywell	7.10	Qualified comparator: Provides scanning, mobile computing, printing, voice, sensing and...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.17B

18-KPI PERFORMANCE MATRIX

Mobile Inventory, Smart Storage, Barcode, and RFID Execution | category-specific weighted model

1 RF-SMART		2 Zebra Technologies		3 IntraPosition		4 Terso Solutions		5 SxanPro			
6 PAR Excellence		7 Tecsys		8 BD		9 LogiQuip		10 Honeywell			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change *										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.58	9.31	9.05	8.79	8.52	8.24	7.96	7.68	7.39	7.10

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.18

RTLS, ASSET TRACKING, AND EQUIPMENT VISIBILITY

Category 18 of 36 | 2026 public category leader

Real-time and near-real-time location, condition and utilization visibility for equipment, staff, patients and operational assets.

BUYER TEST

Can the system deliver reliable room- or zone-level visibility and measurable workflow value after accounting for infrastructure, tagging, maintenance and adoption?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	CenTrak	9.59	Leading modeled fit: Provides healthcare-focused real-time location services for assets,...
2	Securitas Healthcare	9.32	Strong alternative: Provides healthcare-focused safety and security technologies that...
3	AiRISTA	9.06	Strong alternative: Provides real-time location and sensing capabilities for equipment...
4	Zebra Technologies	8.80	Competitive fit: Supplies mobile computers, scanners, printers, RFID and location...
5	GE HealthCare	8.53	Competitive fit: Provides imaging, monitoring and other medical technologies together...
6	Terso Solutions	8.25	Competitive fit: Provides RFID-enabled inventory, asset and product-management...
7	IntraPosition	7.97	Qualified comparator: Develops location and inventory visibility technology intended to make...
8	Kontakt.io	7.69	Qualified comparator: Provides indoor location, IoT and workflow technology for healthcare...
9	Midmark RTLS	7.40	Qualified comparator: Provides healthcare real-time location and workflow solutions for...
10	Litum	7.11	Qualified comparator: Provides real-time location and IoT solutions for asset, staff and...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.18B

18-KPI PERFORMANCE MATRIX

RTLS, Asset Tracking, and Equipment Visibility | category-specific weighted model

1 CenTrak		2 Securitas Healthcare		3 AiRISTA		4 Zebra Technologies		5 GE HealthCare			
6 Terso Solutions		7 IntraPosition		8 Kontakt.io		9 Midmark RTLS		10 Litum			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.59	9.32	9.06	8.80	8.53	8.25	7.97	7.69	7.40	7.11

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.19

PHARMACY SUPPLY CHAIN, MEDICATION INVENTORY, AND DIVERSION CONTROL

Category 19 of 36 | 2026 public category leader

Medication procurement, inventory, dispensing, traceability, shortage management, controlled-substance monitoring and diversion detection.

BUYER TEST

Can pharmacy leaders maintain availability, integrity, traceability and financial control while detecting shortage, expiration and diversion risk early?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Bluesight	9.60	Leading modeled fit: Provides software for pharmacy procurement, medication inventory,...
2	Omnicell	9.33	Strong alternative: Provides medication-management technology across central pharmacy,...
3	BD	9.07	Strong alternative: Participates in medication-management workflows through the Pyxis...
4	McKesson	8.81	Competitive fit: Provides pharmaceutical and medical-surgical distribution, pharmacy...
5	Cardinal Health	8.54	Competitive fit: Combines broad healthcare distribution with logistics, pharmacy and...
6	Cencora	8.26	Competitive fit: Provides pharmaceutical distribution, commercialization and specialty...
7	Tecsys	7.98	Qualified comparator: Provides healthcare supply-chain execution capabilities spanning...
8	Invistics	7.70	Qualified comparator: Provides inventory optimization, analytics and diversion-detection...
9	ConsortiEX	7.41	Qualified comparator: Provides pharmacy supply-chain technology supporting DSCSA compliance,...
10	Swisslog Healthcare	7.12	Qualified comparator: Provides pharmacy automation, transport and material-flow solutions...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.19B

18-KPI PERFORMANCE MATRIX

Pharmacy Supply Chain, Medication Inventory, and Diversion Control | category-specific weighted model

1 Bluesight	2 Omnicell	3 BD	4 McKesson	5 Cardinal Health
6 Cencora	7 Tecsys	8 Invistics	9 ConsortiEX	10 Swisslog Healthcare

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth *										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety *										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.60	9.33	9.07	8.81	8.54	8.26	7.98	7.70	7.41	7.12

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.20

MEDICAL-SURGICAL AND PHARMACEUTICAL DISTRIBUTION AND FULFILLMENT

Category 20 of 36 | Q3 modeled category order

Product availability, distribution-center operations, order fulfillment, delivery, service, analytics and continuity across medical-surgical and pharmaceutical channels.

BUYER TEST

Can the distributor sustain fill rate, accuracy, visibility, emergency support and competitive economics across normal operations and disruption scenarios?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Medline	9.62	Leading modeled fit: Manufactures and distributes medical-surgical products and provides...
2	Cardinal Health	9.35	Strong alternative: Combines broad healthcare distribution with logistics, pharmacy and...
3	McKesson	9.09	Strong alternative: Provides pharmaceutical and medical-surgical distribution, pharmacy...
4	Cencora	8.83	Competitive fit: Provides pharmaceutical distribution, commercialization and specialty...
5	Owens & Minor	8.56	Competitive fit: Provides medical products, distribution, kitting, supply-chain...
6	Henry Schein	8.28	Competitive fit: Distributes healthcare products and provides technology and services...
7	Concordance Healthcare Solutions	8.00	Qualified comparator: Distributes medical-surgical products and provides inventory,...
8	DHL Supply Chain	7.72	Qualified comparator: Provides contract logistics, warehousing, transportation and...
9	UPS Healthcare	7.43	Qualified comparator: Provides healthcare-focused warehousing, transportation, cold-chain,...
10	FedEx Custom Critical	7.14	Qualified comparator: Provides expedited, temperature-controlled and specialized...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.20B

18-KPI PERFORMANCE MATRIX

Medical-Surgical and Pharmaceutical Distribution and Fulfillment | category-specific weighted model

1 Medline	2 Cardinal Health	3 McKesson	4 Cencora	5 Owens & Minor
6 Henry Schein	7 Concordance Healthcare Solutions	8 DHL Supply Chain	9 UPS Healthcare	10 FedEx Custom Critical

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.62	9.35	9.09	8.83	8.56	8.28	8.00	7.72	7.43	7.14

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.21

CAPITAL EQUIPMENT, HTM, PARTS, AND ASSET LIFECYCLE MANAGEMENT

Category 21 of 36 | 2026 public category leader

Capital planning, clinical engineering, maintenance, parts, cybersecurity, utilization, disposition and lifecycle economics for medical equipment.

BUYER TEST

Can the provider improve equipment availability, safety, utilization and lifecycle cost while maintaining accountable service and cybersecurity controls?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	TRIMEDX	9.54	Leading modeled fit: Provides clinical engineering, asset informatics, capital planning,...
2	Agiliti	9.27	Strong alternative: Supports hospitals with medical equipment rental, maintenance,...
3	GE HealthCare	9.01	Strong alternative: Provides imaging, monitoring and other medical technologies together...
4	CME Corp	8.75	Competitive fit: Supports healthcare organizations with equipment sourcing, project...
5	Stryker	8.48	Competitive fit: Manufactures medical and surgical equipment and provides service...
6	Centurion Service Group	8.20	Competitive fit: , acquired by TRIMEDX in 2020, specializes in surplus medical...
7	PartsSource	7.92	Qualified comparator: Provides medical-equipment parts, service procurement, analytics and...
8	Crothall Healthcare	7.64	Qualified comparator: Provides hospital support services that include environmental...
9	Philips	7.35	Qualified comparator: Provides medical technology, informatics and service programs across...
10	Siemens Healthineers	7.06	Qualified comparator: Provides imaging, diagnostics and medical technology together with...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.21B

18-KPI PERFORMANCE MATRIX

Capital Equipment, HTM, Parts, and Asset Lifecycle Management | category-specific weighted model

1 TRIMEDX		2 Agiliti		3 GE HealthCare		4 CME Corp		5 Stryker			
6 Centurion Service Group		7 PartsSource		8 Crothall Healthcare		9 Philips		10 Siemens Healthineers			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability *										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.54	9.27	9.01	8.75	8.48	8.20	7.92	7.64	7.35	7.06

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.22

INTERNAL LOGISTICS, COURIER, TRANSPORTATION MANAGEMENT, AND LAST MILE

Category 22 of 36 | 2025 public category leader

Movement of specimens, pharmaceuticals, supplies, equipment and documents within facilities and across healthcare networks.

BUYER TEST

Can the network prove pickup-to-delivery control, chain of custody, service-level performance, route economics and exception recovery for critical healthcare items?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	MedSpeed	9.56	Leading modeled fit: Operates healthcare transportation networks for specimens, supplies,...
2	TRIOSE	9.29	Strong alternative: Provides healthcare-focused freight management, logistics analysis and...
3	QTrak	9.03	Strong alternative: Supports internal package and item delivery through tracking,...
4	Ryder	8.77	Competitive fit: Provides transportation, dedicated fleet, warehousing and supply-chain...
5	DHL Supply Chain	8.50	Competitive fit: Provides contract logistics, warehousing, transportation and...
6	UPS Healthcare	8.22	Competitive fit: Provides healthcare-focused warehousing, transportation, cold-chain,...
7	FedEx Custom Critical	7.94	Qualified comparator: Provides expedited, temperature-controlled and specialized...
8	Cardinal Health OptiFreight Logistics	7.66	Qualified comparator: Provides healthcare freight-management and logistics services within...
9	24x7 Delivery	7.37	Qualified comparator: Provides scheduled, routed and on-demand delivery services with...
10	Dropoff	7.08	Qualified comparator: Provides same-day courier and logistics services with dispatch,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.22B

18-KPI PERFORMANCE MATRIX

Internal Logistics, Courier, Transportation Management, and Last Mile | category-specific weighted model

1 MedSpeed		2 TRIOSE		3 QTrak		4 Ryder		5 DHL Supply Chain			
6 UPS Healthcare		7 FedEx Custom Critical		8 Cardinal Health OptiFreight Logistics		9 24x7 Delivery		10 Dropoff			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.56	9.29	9.03	8.77	8.50	8.22	7.94	7.66	7.37	7.08

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.23

FACILITIES, ENVIRONMENTAL SERVICES, LINEN, AND NONCLINICAL SUPPLY CHAIN

Category 23 of 36 | 2025 public category leader

Environmental services, facilities support, textiles, sanitation products and nonclinical supply categories that affect safety, readiness and operating cost.

BUYER TEST

Can the service model deliver verified quality, infection-prevention support, workforce reliability, product availability, reporting and total-cost control?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Crothall Healthcare	9.57	Leading modeled fit: Provides hospital support services that include environmental...
2	Sodexo	9.30	Strong alternative: Provides food, facilities and support services to healthcare and other...
3	Aramark	9.04	Strong alternative: Provides food, facilities and support services across healthcare and...
4	ImageFIRST	8.78	Competitive fit: Provides healthcare linen, laundry, apparel and facility-service...
5	Cintas	8.51	Competitive fit: Provides uniforms, facility services, first-aid, safety and related...
6	Ecolab	8.23	Competitive fit: Provides infection-prevention, cleaning, water, hygiene and facility...
7	Buckeye International	7.95	Qualified comparator: Manufactures cleaning, sanitation and floor-care products and supports...
8	Medline	7.67	Qualified comparator: Manufactures and distributes medical-surgical products and provides...
9	Owens & Minor	7.38	Qualified comparator: Provides medical products, distribution, kitting, supply-chain...
10	Healthcare Services Group	7.09	Qualified comparator: Provides housekeeping, laundry, dining and facility support services,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.23B

18-KPI PERFORMANCE MATRIX

Facilities, Environmental Services, Linen, and Nonclinical Supply Chain | category-specific weighted model

1 Crothall Healthcare		2 Sodexo		3 Aramark		4 ImageFIRST		5 Cintas			
6 Ecolab		7 Buckeye International		8 Medline		9 Owens & Minor		10 Healthcare Services Group			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.57	9.30	9.04	8.78	8.51	8.23	7.95	7.67	7.38	7.09

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.24

POST-ACUTE, HOME HEALTH, AND DISTRIBUTED CARE SUPPLY CHAIN

Category 24 of 36 | 2025 public category leader

Product ordering, fulfillment, inventory, patient delivery and supply visibility across home, post-acute, ambulatory and distributed care networks.

BUYER TEST

Can the model deliver the right products to dispersed care sites or patients with accurate documentation, reimbursement support and low administrative burden?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Owens & Minor	9.58	Leading modeled fit: Provides medical products, distribution, kitting, supply-chain...
2	Medline	9.31	Strong alternative: Manufactures and distributes medical-surgical products and provides...
3	McKesson	9.05	Strong alternative: Provides pharmaceutical and medical-surgical distribution, pharmacy...
4	Cardinal Health	8.79	Competitive fit: Combines broad healthcare distribution with logistics, pharmacy and...
5	Henry Schein	8.52	Competitive fit: Distributes healthcare products and provides technology and services...
6	Cencora	8.24	Competitive fit: Provides pharmaceutical distribution, commercialization and specialty...
7	GHX	7.96	Qualified comparator: Connects healthcare providers and suppliers through transaction, data,...
8	Tecsys	7.68	Qualified comparator: Provides healthcare supply-chain execution capabilities spanning...
9	Brightree	7.39	Qualified comparator: Provides cloud software for home medical equipment, pharmacy and...
10	Tomorrow Health	7.10	Qualified comparator: Provides a technology-enabled platform coordinating home-based medical...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.24B

18-KPI PERFORMANCE MATRIX

Post-Acute, Home Health, and Distributed Care Supply Chain | category-specific weighted model

1 Owens & Minor		2 Medline		3 McKesson		4 Cardinal Health		5 Henry Schein			
6 Cencora		7 GHX		8 Tecsyst		9 Brightree		10 Tomorrow Health			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth *										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.58	9.31	9.05	8.79	8.52	8.24	7.96	7.68	7.39	7.10

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.25

CLINICAL TRIAL, CELL AND GENE, AND TEMPERATURE-CONTROLLED LOGISTICS

Category 25 of 36 | 2025 public category leader

Specialized storage, packaging, transport, direct-to-patient, chain-of-custody and temperature control for clinical research and advanced therapies.

BUYER TEST

Can the provider document end-to-end custody, temperature integrity, regulatory compliance, exception recovery and patient/site service for high-value materials?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Marken	9.59	Leading modeled fit: Specializes in clinical-trial logistics, biological sample movement,...
2	UPS Healthcare	9.32	Strong alternative: Provides healthcare-focused warehousing, transportation, cold-chain,...
3	Cryoport	9.06	Strong alternative: Provides temperature-controlled supply-chain solutions for cell and...
4	DHL Supply Chain	8.80	Competitive fit: Provides contract logistics, warehousing, transportation and...
5	FedEx Custom Critical	8.53	Competitive fit: Provides expedited, temperature-controlled and specialized...
6	Cencora	8.25	Competitive fit: Provides pharmaceutical distribution, commercialization and specialty...
7	Thermo Fisher Scientific	7.97	Qualified comparator: Provides laboratory, bioproduction and clinical-research products and...
8	World Courier	7.69	Qualified comparator: Provides specialty logistics for pharmaceuticals, clinical trials,...
9	Catalent	7.40	Qualified comparator: Provides development, manufacturing, packaging and clinical supply...
10	PCI Pharma Services	7.11	Qualified comparator: Provides pharmaceutical development, clinical-trial supply, packaging,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.25B

18-KPI PERFORMANCE MATRIX

Clinical Trial, Cell and Gene, and Temperature-Controlled Logistics | category-specific weighted model

1 Marken	2 UPS Healthcare	3 Cryoport	4 DHL Supply Chain	5 FedEx Custom Critical
6 Cencora	7 Thermo Fisher Scientific	8 World Courier	9 Catalent	10 PCI Pharma Services

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth *										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness *										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.59	9.32	9.06	8.80	8.53	8.25	7.97	7.69	7.40	7.11

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.26

RESILIENCE, CONTROL TOWERS, SUPPLIER RISK, AND DISRUPTION RESPONSE

Category 26 of 36 | 2026 public category leader

Multi-tier supplier visibility, external risk sensing, shortage detection, scenario analysis, response coordination and enterprise control towers.

BUYER TEST

Can the platform shorten decision latency from signal to validated action across shortage, disruption, recall, tariff and supplier-failure scenarios?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Clarium	9.60	Leading modeled fit: Focuses on healthcare supply-chain resilience, visibility and decision...
2	Interos	9.33	Strong alternative: Provides continuous monitoring and relationship mapping across...
3	Everstream Analytics	9.07	Strong alternative: Monitors external risk signals and applies predictive analytics to...
4	Resilinc	8.81	Competitive fit: Provides supplier mapping, event monitoring, risk assessment and...
5	Kinaxis	8.54	Competitive fit: Provides concurrent planning, scenario analysis and supply-chain...
6	Blue Yonder	8.26	Competitive fit: Provides planning, warehouse, transportation and supply-chain...
7	Oracle	7.98	Qualified comparator: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
8	Tecsys	7.70	Qualified comparator: Provides healthcare supply-chain execution capabilities spanning...
9	GHX	7.41	Qualified comparator: Connects healthcare providers and suppliers through transaction, data,...
10	Symmetric Health Solutions	7.12	Qualified comparator: Focuses on cleansing, enriching and connecting healthcare product...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.26B

18-KPI PERFORMANCE MATRIX

Resilience, Control Towers, Supplier Risk, and Disruption Response | category-specific weighted model

1 Clarium	2 Interos	3 Everstream Analytics	4 Resilinc	5 Kinaxis
6 Blue Yonder	7 Oracle	8 Tecsys	9 GHX	10 Symmetric Health Solutions

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness *										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.60	9.33	9.07	8.81	8.54	8.26	7.98	7.70	7.41	7.12

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.27

AI PREDICTIVE PROCUREMENT, FORECASTING, SIMULATION, AND DIGITAL TWINS

Category 27 of 36 | 2025 public category leader

AI-assisted demand planning, sourcing, forecasting, scenario modeling, simulation, digital twins and automated supply-chain decision support.

BUYER TEST

Does the AI improve forecast or decision performance under real operating conditions, with explainability, governance, security and human override?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Oracle	9.62	Leading modeled fit: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
2	Kinaxis	9.35	Strong alternative: Provides concurrent planning, scenario analysis and supply-chain...
3	Clarium	9.09	Strong alternative: Focuses on healthcare supply-chain resilience, visibility and decision...
4	Blue Yonder	8.83	Competitive fit: Provides planning, warehouse, transportation and supply-chain...
5	Coupa	8.56	Competitive fit: Provides source-to-pay, spend analysis, procurement, invoicing,...
6	SupplyCopia	8.28	Competitive fit: Focuses on connecting financial, clinical, product, contract and...
7	Tecsys	8.00	Qualified comparator: Provides healthcare supply-chain execution capabilities spanning...
8	Celonis	7.72	Qualified comparator: Applies process mining and process intelligence to event data from...
9	Genesis Automation Healthcare	7.43	Qualified comparator: Develops technology for the clinical supply lifecycle, with emphasis...
10	Amazon Web Services (AWS)	7.14	Qualified comparator: AWS provides cloud infrastructure, security, integration, analytics,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.27B

18-KPI PERFORMANCE MATRIX

AI Predictive Procurement, Forecasting, Simulation, and Digital Twins | category-specific weighted model

1 Oracle	2 Kinaxis	3 Clarium	4 Blue Yonder	5 Coupa
6 SupplyCopia	7 Tecsys	8 Celonis	9 Genesis Automation Healthcare	10 Amazon Web Services (AWS)

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness *										
5	Interoperability & APIs										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.62	9.35	9.09	8.83	8.56	8.28	8.00	7.72	7.43	7.14

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.28

PROCESS MINING, WORKFLOW OPTIMIZATION, AND EXCEPTION ORCHESTRATION

Category 28 of 36 | 2025 public category leader

Discovery of actual process behavior, root causes, bottlenecks, control failures and automated remediation across enterprise workflows.

BUYER TEST

Can the platform identify and remove high-value workflow friction using trustworthy event data, measurable interventions and sustained governance?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Celonis	9.54	Leading modeled fit: Applies process mining and process intelligence to event data from...
2	SAP	9.27	Strong alternative: Provides enterprise finance, procurement, product, planning, logistics...
3	UiPath	9.01	Strong alternative: Provides robotic process automation, process discovery and AI-enabled...
4	Microsoft	8.75	Competitive fit: Provides cloud, data, AI, security, integration and enterprise...
5	ServiceNow	8.48	Competitive fit: Provides enterprise workflow, service-management, automation and...
6	Oracle	8.20	Competitive fit: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
7	Accenture	7.92	Qualified comparator: Combines supply-chain strategy, cloud engineering, data and AI,...
8	Deloitte	7.64	Qualified comparator: Provides supply-chain strategy, procurement, operating-model,...
9	Cycle Labs	7.35	Qualified comparator: Provides automated testing and continuous validation for complex...
10	GHX	7.06	Qualified comparator: Connects healthcare providers and suppliers through transaction, data,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.28B

18-KPI PERFORMANCE MATRIX

Process Mining, Workflow Optimization, and Exception Orchestration | category-specific weighted model

1 Celonis		2 SAP		3 UiPath		4 Microsoft		5 ServiceNow			
6 Oracle		7 Accenture		8 Deloitte		9 Cycle Labs		10 GHX			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness *										
5	Interoperability & APIs *										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.54	9.27	9.01	8.75	8.48	8.20	7.92	7.64	7.35	7.06

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.29

SUPPLY CHAIN CYBERSECURITY, THIRD-PARTY RISK, AND RECOVERY

Category 29 of 36 | 2025 public category leader

Protection of supply-chain platforms, connected devices, suppliers, integrations and data, with third-party risk, continuity and recovery controls.

BUYER TEST

Can the organization prevent, detect, contain and recover from cyber events without losing critical supply, transaction or operational capability?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Amazon Web Services (AWS)	9.56	Leading modeled fit: AWS provides cloud infrastructure, security, integration, analytics,...
2	Microsoft	9.29	Strong alternative: Provides cloud, data, AI, security, integration and enterprise...
3	Palo Alto Networks	9.03	Strong alternative: Provides network, cloud, endpoint and security-operations technology...
4	CrowdStrike	8.77	Competitive fit: Provides cloud-delivered endpoint, identity, threat-intelligence and...
5	Claroty	8.50	Competitive fit: Provides cyber-physical systems security for connected operational,...
6	Ordr	8.22	Competitive fit: Provides connected-device discovery, behavior analytics, risk...
7	Interos	7.94	Qualified comparator: Provides continuous monitoring and relationship mapping across...
8	Resilinc	7.66	Qualified comparator: Provides supplier mapping, event monitoring, risk assessment and...
9	Securitas Healthcare	7.37	Qualified comparator: Provides healthcare-focused safety and security technologies that...
10	Fortinet	7.08	Qualified comparator: Provides network, cloud, endpoint and operational-technology...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.29B

18-KPI PERFORMANCE MATRIX

Supply Chain Cybersecurity, Third-Party Risk, and Recovery | category-specific weighted model

1 Amazon Web Services (AWS)	2 Microsoft	3 Palo Alto Networks	4 CrowdStrike	5 Claroty
6 Ordr	7 Interos	8 Resilinc	9 Securitas Healthcare	10 Fortinet

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness *										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.56	9.29	9.03	8.77	8.50	8.22	7.94	7.66	7.37	7.08

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.30

ERP AND WMS MODERNIZATION TESTING, CHANGE, AND OPERATIONAL ASSURANCE

Category 30 of 36 | Q3 modeled category order

Automated testing, data validation, program assurance, cutover, change management and stabilization for supply-chain platform modernization.

BUYER TEST

Can the provider prove that critical supply-chain workflows will function safely and accurately before and after a major platform change?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Cycle Labs	9.57	Leading modeled fit: Provides automated testing and continuous validation for complex...
2	Huron	9.30	Strong alternative: Supports healthcare organizations in strategy, performance...
3	Deloitte	9.04	Strong alternative: Provides supply-chain strategy, procurement, operating-model,...
4	Accenture	8.78	Competitive fit: Combines supply-chain strategy, cloud engineering, data and AI,...
5	PwC	8.51	Competitive fit: Provides supply-chain transformation, procurement, technology,...
6	KPMG	8.23	Competitive fit: Provides supply-chain, procurement, operating-model, technology, data,...
7	Guidehouse	7.95	Qualified comparator: Provides healthcare consulting across strategy, operations,...
8	St. Onge Company	7.67	Qualified comparator: St.
9	Hy-Tek Intralogistics	7.38	Qualified comparator: Designs and integrates warehouse automation, material-handling,...
10	Capgemini	7.09	Qualified comparator: Provides consulting, technology implementation, engineering, data,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.30B

18-KPI PERFORMANCE MATRIX

ERP and WMS Modernization Testing, Change, and Operational Assurance | category-specific weighted model

1 Cycle Labs		2 Huron		3 Deloitte		4 Accenture		5 PwC			
6 KPMG		7 Guidehouse		8 St. Onge Company		9 Hy-Tek Intralogistics		10 Capgemini			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity *										
9	Implementation & change *										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability *										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.57	9.30	9.04	8.78	8.51	8.23	7.95	7.67	7.38	7.09

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.31

SUSTAINABILITY, WASTE REDUCTION, AND CIRCULAR SUPPLY CHAIN

Category 31 of 36 | 2025 public category leader

Reduction of expired, excess and discarded products; responsible sourcing; reuse and reprocessing; emissions and waste measurement; and circular operating models.

BUYER TEST

Can the program document environmental improvement without compromising patient safety, product availability, staff workload or financial outcomes?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	BlueBin	9.58	Leading modeled fit: Combines a structured two-bin Kanban operating model with...
2	Stryker	9.31	Strong alternative: Manufactures medical and surgical equipment and provides service...
3	Medline	9.05	Strong alternative: Manufactures and distributes medical-surgical products and provides...
4	Cardinal Health	8.79	Competitive fit: Combines broad healthcare distribution with logistics, pharmacy and...
5	Vizient	8.52	Competitive fit: Combines group purchasing, data and analytics, clinical and...
6	Premier	8.24	Competitive fit: Combines group purchasing, supply-chain services, analytics,...
7	Ecolab	7.96	Qualified comparator: Provides infection-prevention, cleaning, water, hygiene and facility...
8	Aramark	7.68	Qualified comparator: Provides food, facilities and support services across healthcare and...
9	Sodexo	7.39	Qualified comparator: Provides food, facilities and support services to healthcare and other...
10	Stericycle	7.10	Qualified comparator: Provides regulated waste, secure information destruction and related...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.31B

18-KPI PERFORMANCE MATRIX

Sustainability, Waste Reduction, and Circular Supply Chain | category-specific weighted model

1 BlueBin	2 Stryker	3 Medline	4 Cardinal Health	5 Vizient
6 Premier	7 Ecolab	8 Aramark	9 Sodexo	10 Stericycle

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness *										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness *										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.58	9.31	9.05	8.79	8.52	8.24	7.96	7.68	7.39	7.10

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.32

SUPPLIER DIVERSITY, DOMESTIC SOURCING, TARIFF, AND COUNTRY-OF-ORIGIN INTELLIGENCE

Category 32 of 36 | 2025 public category leader

Supplier diversity, domestic production, country-of-origin, tariff exposure, critical-product mapping and sourcing alternatives.

BUYER TEST

Can the organization identify economic and continuity exposure by product and source, then execute qualified alternatives without degrading clinical performance?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Vizient	9.59	Leading modeled fit: Combines group purchasing, data and analytics, clinical and...
2	Premier	9.32	Strong alternative: Combines group purchasing, supply-chain services, analytics,...
3	Clarium	9.06	Strong alternative: Focuses on healthcare supply-chain resilience, visibility and decision...
4	Symmetric Health Solutions	8.80	Competitive fit: Focuses on cleansing, enriching and connecting healthcare product...
5	Interos	8.53	Competitive fit: Provides continuous monitoring and relationship mapping across...
6	Resilinc	8.25	Competitive fit: Provides supplier mapping, event monitoring, risk assessment and...
7	GHX	7.97	Qualified comparator: Connects healthcare providers and suppliers through transaction, data,...
8	Coupa	7.69	Qualified comparator: Provides source-to-pay, spend analysis, procurement, invoicing,...
9	Everstream Analytics	7.40	Qualified comparator: Monitors external risk signals and applies predictive analytics to...
10	Ivalua	7.11	Qualified comparator: Provides source-to-pay, supplier-management, sourcing, contract and...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.32B

18-KPI PERFORMANCE MATRIX

Supplier Diversity, Domestic Sourcing, Tariff, and Country-of-Origin Intelligence | category-specific weighted model

1 Vizient	2 Premier	3 Clarium	4 Symmetric Health Solutions	5 Interos
6 Resilinc	7 GHX	8 Coupa	9 Everstream Analytics	10 Ivalua

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability										
11	Visibility & predictive insight *										
12	Clinical value & patient safety										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness *										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.59	9.32	9.06	8.80	8.53	8.25	7.97	7.69	7.40	7.11

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.33

ROBOTICS AND AUTONOMOUS MATERIALS MOVEMENT

Category 33 of 36 | Q3 modeled category order

Autonomous mobile robots, robotic delivery and connected material movement within hospitals, distribution centers and support operations.

BUYER TEST

Can robotics deliver safe, dependable throughput and labor value within real hospital traffic, elevator, infection-control and exception conditions?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Milo X Robotics	9.60	Leading modeled fit: Develops autonomous mobile robots for material transport and...
2	Aethon	9.33	Strong alternative: Develops autonomous mobile robots and fleet-management software,...
3	Diligent Robotics	9.07	Strong alternative: Develops the Moxi collaborative robot for hospital logistics and...
4	Swisslog Healthcare	8.81	Competitive fit: Provides pharmacy automation, transport and material-flow solutions...
5	Vecna Robotics	8.54	Competitive fit: Provides autonomous material-handling robots and orchestration...
6	Hy-Tek Intralogistics	8.26	Competitive fit: Designs and integrates warehouse automation, material-handling,...
7	Zebra Technologies	7.98	Qualified comparator: Supplies mobile computers, scanners, printers, RFID and location...
8	Savioke	7.70	Qualified comparator: Develops autonomous service robots, including the Relay platform used...
9	Locus Robotics	7.41	Qualified comparator: Provides autonomous mobile robot fleets and orchestration software for...
10	Seegrid	7.12	Qualified comparator: Provides autonomous mobile robots and fleet-management technology for...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.33B

18-KPI PERFORMANCE MATRIX

Robotics and Autonomous Materials Movement | category-specific weighted model

1 Milo X Robotics		2 Aethon		3 Diligent Robotics		4 Swisslog Healthcare		5 Vecna Robotics			
6 Hy-Tek Intralogistics		7 Zebra Technologies		8 Savioke		9 Locus Robotics		10 Seegrid			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation *										
4	Innovation & future readiness *										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.60	9.33	9.07	8.81	8.54	8.26	7.98	7.70	7.41	7.12

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.34

FEDERAL, VA, DOD, AND GOVERNMENT HEALTHCARE SUPPLY CHAIN AND TRACEABILITY

Category 34 of 36 | Q3 modeled category order

Secure identification, acquisition, asset, inventory, logistics and traceability capabilities aligned with federal healthcare requirements and operating environments.

BUYER TEST

Can the solution meet government security, identity, acquisition, interoperability and traceability requirements while supporting frontline healthcare operations?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	ID Integration	9.62	Leading modeled fit: Provides automatic identification, RFID, barcode, labeling and...
2	Oracle	9.35	Strong alternative: Fusion Cloud ERP and Supply Chain and Manufacturing connect finance,...
3	SAP	9.09	Strong alternative: Provides enterprise finance, procurement, product, planning, logistics...
4	GHX	8.83	Competitive fit: Connects healthcare providers and suppliers through transaction, data,...
5	Zebra Technologies	8.56	Competitive fit: Supplies mobile computers, scanners, printers, RFID and location...
6	RF-SMART	8.28	Competitive fit: Extends cloud ERP environments with mobile barcode, inventory,...
7	Tecsys	8.00	Qualified comparator: Provides healthcare supply-chain execution capabilities spanning...
8	Symmetric Health Solutions	7.72	Qualified comparator: Focuses on cleansing, enriching and connecting healthcare product...
9	Securitas Healthcare	7.43	Qualified comparator: Provides healthcare-focused safety and security technologies that...
10	Accenture	7.14	Qualified comparator: Combines supply-chain strategy, cloud engineering, data and AI,...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.34B

18-KPI PERFORMANCE MATRIX

Federal, VA, DoD, and Government Healthcare Supply Chain and Traceability | category-specific weighted model

1 ID Integration	2 Oracle	3 SAP	4 GHX	5 Zebra Technologies
6 RF-SMART	7 Tecsys	8 Symmetric Health Solutions	9 Securitas Healthcare	10 Accenture

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs *										
6	Data quality & traceability *										
7	Cybersecurity & resilience *										
8	Usability & workforce productivity										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety *										
13	ROI & financial impact										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership										
17	Compliance & policy readiness *										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.62	9.35	9.09	8.83	8.56	8.28	8.00	7.72	7.43	7.14

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.35

CONSULTING, IMPLEMENTATION, TRANSFORMATION, AND ADVISORY SERVICES

Category 35 of 36 | 2026 public category leader

Strategy, operating-model design, technology implementation, process redesign, clinical engagement, change, stabilization and benefits realization.

BUYER TEST

Can the named team deliver the intended healthcare supply-chain outcomes, transfer capability and remain accountable through stabilization and benefits realization?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Huron	9.54	Leading modeled fit: Supports healthcare organizations in strategy, performance...
2	Deloitte	9.27	Strong alternative: Provides supply-chain strategy, procurement, operating-model,...
3	Accenture	9.01	Strong alternative: Combines supply-chain strategy, cloud engineering, data and AI,...
4	PwC	8.75	Competitive fit: Provides supply-chain transformation, procurement, technology,...
5	KPMG	8.48	Competitive fit: Provides supply-chain, procurement, operating-model, technology, data,...
6	Guidehouse	8.20	Competitive fit: Provides healthcare consulting across strategy, operations,...
7	St. Onge Company	7.92	Qualified comparator: St.
8	LogicSource	7.64	Qualified comparator: Provides procurement services, sourcing, technology and managed...
9	GEP	7.35	Qualified comparator: Provides procurement and supply-chain consulting, managed services and...
10	EY	7.06	Qualified comparator: Provides strategy, operations, technology, finance, risk and...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.35B

18-KPI PERFORMANCE MATRIX

Consulting, Implementation, Transformation, and Advisory Services | category-specific weighted model

1 Huron	2 Deloitte	3 Accenture	4 PwC	5 KPMG
6 Guidehouse	7 St. Onge Company	8 LogicSource	9 GEP	10 EY

#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth *										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change *										
10	Reliability & scalability										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.54	9.27	9.01	8.75	8.48	8.20	7.92	7.64	7.35	7.06

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

07.36

MANAGED SUPPLY CHAIN OPERATIONS, OUTSOURCING, AND PERFORMANCE SERVICES

Category 36 of 36 | Q3 modeled category order

Ongoing outsourced or co-managed sourcing, procurement, analytics, logistics, inventory, operations and performance-improvement services.

BUYER TEST

Can the services model deliver durable operational and financial outcomes with transparent governance, data ownership, service levels and retained provider control?

#	VENDOR / ORGANIZATION	Q3 MODEL SCORE*	NOTED CATEGORY PERFORMANCE
1	Advantus Health Partners	9.56	Leading modeled fit: Provides supply-chain management, strategic sourcing, analytics,...
2	Cardinal Health	9.29	Strong alternative: Combines broad healthcare distribution with logistics, pharmacy and...
3	Owens & Minor	9.03	Strong alternative: Provides medical products, distribution, kitting, supply-chain...
4	Medline	8.77	Competitive fit: Manufactures and distributes medical-surgical products and provides...
5	GHX	8.50	Competitive fit: Connects healthcare providers and suppliers through transaction, data,...
6	HealthTrust Performance Group	8.22	Competitive fit: Combines group purchasing, supply-chain services, advisory support and...
7	Premier	7.94	Qualified comparator: Combines group purchasing, supply-chain services, analytics,...
8	Vizient	7.66	Qualified comparator: Combines group purchasing, data and analytics, clinical and...
9	Crothall Healthcare	7.37	Qualified comparator: Provides hospital support services that include environmental...
10	LogicSource	7.08	Qualified comparator: Provides procurement services, sourcing, technology and managed...

* Q3 model scores are plausible data-insertion values. Public leader status is identified independently; final validated Black Book category data controls publication.

07.36B

18-KPI PERFORMANCE MATRIX

Managed Supply Chain Operations, Outsourcing, and Performance Services | category-specific weighted model

1 Advantus Health Partners		2 Cardinal Health		3 Owens & Minor		4 Medline		5 GHX			
6 HealthTrust Performance Group		7 Premier		8 Vizient		9 Crothall Healthcare		10 LogicSource			
#	QUALITATIVE KPI	1	2	3	4	5	6	7	8	9	10
1	Strategy & enterprise value *										
2	Healthcare workflow depth										
3	AI & responsible automation										
4	Innovation & future readiness										
5	Interoperability & APIs										
6	Data quality & traceability										
7	Cybersecurity & resilience										
8	Usability & workforce productivity *										
9	Implementation & change										
10	Reliability & scalability *										
11	Visibility & predictive insight										
12	Clinical value & patient safety										
13	ROI & financial impact *										
14	Pricing & total cost										
15	Contract accountability *										
16	Support & partnership *										
17	Compliance & policy readiness										
18	Overall trust & recommendation										
	WEIGHTED COMPOSITE	9.56	9.29	9.03	8.77	8.50	8.22	7.94	7.66	7.37	7.08

* Category-priority KPI. Weights: first four priorities 11% each; final two priorities 10% each; remaining KPIs 3% each. Scores are modeled setup values pending final Black Book data insertion.

A

APPENDICES

Taxonomy, weighting, top performers, vendor cross-reference, buyer tools and research sources

Appendix map

APPENDIX	CONTENTS
A	Complete category taxonomy and evidence status
B	Category-specific KPI weighting map
C	Top performer index across thirty-six categories
D	Respondent distribution and final-data validation fields
E	Vendor-to-category participation cross-reference
F	Reusable buyer scorecard and final-data replacement protocol
G	Complete alphabetical vendor and services directory
H	Sources and research notes
END	About Black Book Research

The appendices are designed for direct use in research operations, RFP development, category validation and final-data insertion. Category tables and the directory use the same organization names throughout to reduce reconciliation errors.

A

COMPLETE CATEGORY TAXONOMY AND EVIDENCE STATUS

Thirty-six coherent competitive fields

#	CATEGORY	LEAD ORGANIZATION	EVIDENCE STATUS
01	Overall Healthcare Supply Chain Technology and Services Ecosystem	Vizient	2025 public category leader
02	Enterprise ERP, Finance, and Supply Chain Backbone	Infor	2026 public category leader
03	Materials Management Information Systems (MMIS)	Cardinal Health	2025 public category leader
04	Modular Cloud-Native Supply Chain Architecture and Integration	Tecsys	2025 public category leader
05	Integrated Delivery Network and Multi-Entity Orchestration	Vizient	2025 public category leader
06	Procurement Automation and eSourcing	Vizient	2025 public category leader
07	Strategic Sourcing, Contracting, and Spend Optimization	Coupa	2026 public category leader
08	GPO, Provider Coalition, and Purchasing Support Services	Premier	2026 public category leader
09	Contract Lifecycle, Price Compliance, and Leakage Prevention	Coupa	Q3 modeled category order
10	Supplier Networks, Data Exchange, Credentialing, and Relationship Management	symplr	2026 public category leader
11	Item Master, UDI, Product Data, and Substitute Intelligence	Symmetric Health Solutions	Q3 modeled category order
12	Clinical Value Analysis, CQO, and Physician Preference Optimization	Vizient	2025 public category leader
13	Surgical Implant, Bill-Only, Tray, and Preference Card Automation	Casechek	2025 public category leader
14	OR-to-Bedside Traceability and Patient Safety	SxanPro	2025 public category leader
15	Sterile Processing, Instrument Tracking, and Tray Management	Surglogs	Q3 modeled category order
16	Inventory, Warehouse, Point-of-Use, and Replenishment Automation	BlueBin	2026 public category leader
17	Mobile Inventory, Smart Storage, Barcode, and RFID Execution	RF-SMART	Q3 modeled category order
18	RTLS, Asset Tracking, and Equipment Visibility	CenTrak	2026 public category leader
19	Pharmacy Supply Chain, Medication Inventory, and Diversion Control	Bluesight	2026 public category leader
20	Medical-Surgical and Pharmaceutical Distribution and Fulfillment	Medline	Q3 modeled category order
21	Capital Equipment, HTM, Parts, and Asset Lifecycle Management	TRIMEDX	2026 public category leader
22	Internal Logistics, Courier, Transportation Management, and Last Mile	MedSpeed	2025 public category leader
23	Facilities, Environmental Services, Linen, and Nonclinical Supply Chain	Crothall Healthcare	2025 public category leader
24	Post-Acute, Home Health, and Distributed Care Supply Chain	Owens & Minor	2025 public category leader
25	Clinical Trial, Cell and Gene, and Temperature-Controlled Logistics	Marken	2025 public category leader
26	Resilience, Control Towers, Supplier Risk, and Disruption Response	Clarium	2026 public category leader
27	AI Predictive Procurement, Forecasting, Simulation, and Digital Twins	Oracle	2025 public category leader
28	Process Mining, Workflow Optimization, and Exception Orchestration	Celonis	2025 public category leader
29	Supply Chain Cybersecurity, Third-Party Risk, and Recovery	Amazon Web Services (AWS)	2025 public category leader
30	ERP and WMS Modernization Testing, Change, and Operational Assurance	Cycle Labs	Q3 modeled category order
31	Sustainability, Waste Reduction, and Circular Supply Chain	BlueBin	2025 public category leader
32	Supplier Diversity, Domestic Sourcing, Tariff, and Country-of-Origin Intelligence	Vizient	2025 public category leader
33	Robotics and Autonomous Materials Movement	Milo X Robotics	Q3 modeled category order
34	Federal, VA, DoD, and Government Healthcare Supply Chain and Traceability	ID Integration	Q3 modeled category order
35	Consulting, Implementation, Transformation, and Advisory Services	Huron	2026 public category leader
36	Managed Supply Chain Operations, Outsourcing, and Performance Services	Advantus Health Partners	Q3 modeled category order

B

CATEGORY-SPECIFIC KPI WEIGHTING MAP

All eighteen KPIs retained; six priorities per category

#	CATEGORY	PRIORITY KPIS AND WEIGHTS
01	Overall Healthcare Supply Chain Technology and Services Ecosystem	1 Strategy & enterprise value (11%); 2 Healthcare workflow depth (11%); 5 Interoperability & APIs (11%); 11 Visibility & predictive insight (11%); 13 ROI & financial impact (10%); 16 Support & partnership (10%)
02	Enterprise ERP, Finance, and Supply Chain Backbone	1 Strategy & enterprise value (11%); 5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 9 Implementation & change (10%); 13 ROI & financial impact (10%)
03	Materials Management Information Systems (MMIS)	2 Healthcare workflow depth (11%); 5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 9 Implementation & change (11%); 10 Reliability & scalability (10%); 13 ROI & financial impact (10%)
04	Modular Cloud-Native Supply Chain Architecture and Integration	4 Innovation & future readiness (11%); 5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 10 Reliability & scalability (10%); 17 Compliance & policy readiness (10%)
05	Integrated Delivery Network and Multi-Entity Orchestration	1 Strategy & enterprise value (11%); 5 Interoperability & APIs (11%); 10 Reliability & scalability (11%); 11 Visibility & predictive insight (11%); 13 ROI & financial impact (10%); 15 Contract accountability (10%)
06	Procurement Automation and eSourcing	3 AI & responsible automation (11%); 5 Interoperability & APIs (11%); 8 Usability & workforce productivity (11%); 9 Implementation & change (11%); 13 ROI & financial impact (10%); 14 Pricing & total cost (10%)
07	Strategic Sourcing, Contracting, and Spend Optimization	1 Strategy & enterprise value (11%); 11 Visibility & predictive insight (11%); 13 ROI & financial impact (11%); 14 Pricing & total cost (11%); 15 Contract accountability (10%); 16 Support & partnership (10%)
08	GPO, Provider Coalition, and Purchasing Support Services	1 Strategy & enterprise value (11%); 2 Healthcare workflow depth (11%); 13 ROI & financial impact (11%); 14 Pricing & total cost (11%); 15 Contract accountability (10%); 16 Support & partnership (10%)
09	Contract Lifecycle, Price Compliance, and Leakage Prevention	5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 9 Implementation & change (11%); 11 Visibility & predictive insight (11%); 13 ROI & financial impact (10%); 15 Contract accountability (10%)
10	Supplier Networks, Data Exchange, Credentialing, and Relationship Management	5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (10%); 16 Support & partnership (10%)
11	Item Master, UDI, Product Data, and Substitute Intelligence	2 Healthcare workflow depth (11%); 5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 11 Visibility & predictive insight (10%); 12 Clinical value & patient safety (10%)
12	Clinical Value Analysis, CQO, and Physician Preference Optimization	1 Strategy & enterprise value (11%); 2 Healthcare workflow depth (11%); 3 AI & responsible automation (11%); 11 Visibility & predictive insight (11%); 12 Clinical value & patient safety (10%); 13 ROI & financial impact (10%)
13	Surgical Implant, Bill-Only, Tray, and Preference Card Automation	2 Healthcare workflow depth (11%); 3 AI & responsible automation (11%); 6 Data quality & traceability (11%); 8 Usability & workforce productivity (11%); 12 Clinical value & patient safety (10%); 13 ROI & financial impact (10%)
14	OR-to-Bedside Traceability and Patient Safety	2 Healthcare workflow depth (11%); 5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 10 Reliability & scalability (10%); 12 Clinical value & patient safety (10%)
15	Sterile Processing, Instrument Tracking, and Tray Management	2 Healthcare workflow depth (11%); 3 AI & responsible automation (11%); 6 Data quality & traceability (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (10%); 12 Clinical value & patient safety (10%)

#	CATEGORY	PRIORITY KPIS AND WEIGHTS
16	Inventory, Warehouse, Point-of-Use, and Replenishment Automation	3 AI & responsible automation (11%); 5 Interoperability & APIs (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (11%); 11 Visibility & predictive insight (10%); 13 ROI & financial impact (10%)
17	Mobile Inventory, Smart Storage, Barcode, and RFID Execution	5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 8 Usability & workforce productivity (11%); 9 Implementation & change (11%); 10 Reliability & scalability (10%); 13 ROI & financial impact (10%)
18	RTLS, Asset Tracking, and Equipment Visibility	3 AI & responsible automation (11%); 5 Interoperability & APIs (11%); 7 Cybersecurity & resilience (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (10%); 13 ROI & financial impact (10%)
19	Pharmacy Supply Chain, Medication Inventory, and Diversion Control	2 Healthcare workflow depth (11%); 3 AI & responsible automation (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 10 Reliability & scalability (10%); 12 Clinical value & patient safety (10%)
20	Medical-Surgical and Pharmaceutical Distribution and Fulfillment	1 Strategy & enterprise value (11%); 3 AI & responsible automation (11%); 7 Cybersecurity & resilience (11%); 10 Reliability & scalability (11%); 13 ROI & financial impact (10%); 16 Support & partnership (10%)
21	Capital Equipment, HTM, Parts, and Asset Lifecycle Management	1 Strategy & enterprise value (11%); 2 Healthcare workflow depth (11%); 7 Cybersecurity & resilience (11%); 10 Reliability & scalability (11%); 13 ROI & financial impact (10%); 15 Contract accountability (10%)
22	Internal Logistics, Courier, Transportation Management, and Last Mile	3 AI & responsible automation (11%); 7 Cybersecurity & resilience (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (11%); 13 ROI & financial impact (10%); 16 Support & partnership (10%)
23	Facilities, Environmental Services, Linen, and Nonclinical Supply Chain	1 Strategy & enterprise value (11%); 2 Healthcare workflow depth (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (11%); 13 ROI & financial impact (10%); 16 Support & partnership (10%)
24	Post-Acute, Home Health, and Distributed Care Supply Chain	2 Healthcare workflow depth (11%); 3 AI & responsible automation (11%); 5 Interoperability & APIs (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (10%); 13 ROI & financial impact (10%)
25	Clinical Trial, Cell and Gene, and Temperature-Controlled Logistics	2 Healthcare workflow depth (11%); 3 AI & responsible automation (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 10 Reliability & scalability (10%); 17 Compliance & policy readiness (10%)
26	Resilience, Control Towers, Supplier Risk, and Disruption Response	3 AI & responsible automation (11%); 5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 11 Visibility & predictive insight (10%); 17 Compliance & policy readiness (10%)
27	AI Predictive Procurement, Forecasting, Simulation, and Digital Twins	3 AI & responsible automation (11%); 4 Innovation & future readiness (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 11 Visibility & predictive insight (10%); 13 ROI & financial impact (10%)
28	Process Mining, Workflow Optimization, and Exception Orchestration	3 AI & responsible automation (11%); 4 Innovation & future readiness (11%); 5 Interoperability & APIs (11%); 8 Usability & workforce productivity (11%); 11 Visibility & predictive insight (10%); 13 ROI & financial impact (10%)
29	Supply Chain Cybersecurity, Third-Party Risk, and Recovery	3 AI & responsible automation (11%); 5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 10 Reliability & scalability (10%); 17 Compliance & policy readiness (10%)
30	ERP and WMS Modernization Testing, Change, and Operational Assurance	5 Interoperability & APIs (11%); 7 Cybersecurity & resilience (11%); 8 Usability & workforce productivity (11%); 9 Implementation & change (11%); 10 Reliability & scalability (10%); 15 Contract accountability (10%)
31	Sustainability, Waste Reduction, and Circular Supply Chain	1 Strategy & enterprise value (11%); 2 Healthcare workflow depth (11%); 4 Innovation & future readiness (11%); 11 Visibility & predictive insight (11%); 13 ROI & financial impact (10%); 17 Compliance & policy readiness (10%)

#	CATEGORY	PRIORITY KPIS AND WEIGHTS
32	Supplier Diversity, Domestic Sourcing, Tariff, and Country-of-Origin Intelligence	1 Strategy & enterprise value (11%); 3 AI & responsible automation (11%); 5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 11 Visibility & predictive insight (10%); 17 Compliance & policy readiness (10%)
33	Robotics and Autonomous Materials Movement	3 AI & responsible automation (11%); 4 Innovation & future readiness (11%); 7 Cybersecurity & resilience (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (10%); 13 ROI & financial impact (10%)
34	Federal, VA, DoD, and Government Healthcare Supply Chain and Traceability	5 Interoperability & APIs (11%); 6 Data quality & traceability (11%); 7 Cybersecurity & resilience (11%); 10 Reliability & scalability (11%); 12 Clinical value & patient safety (10%); 17 Compliance & policy readiness (10%)
35	Consulting, Implementation, Transformation, and Advisory Services	1 Strategy & enterprise value (11%); 2 Healthcare workflow depth (11%); 8 Usability & workforce productivity (11%); 9 Implementation & change (11%); 13 ROI & financial impact (10%); 16 Support & partnership (10%)
36	Managed Supply Chain Operations, Outsourcing, and Performance Services	1 Strategy & enterprise value (11%); 8 Usability & workforce productivity (11%); 10 Reliability & scalability (11%); 13 ROI & financial impact (11%); 15 Contract accountability (10%); 16 Support & partnership (10%)
BASE WEIGHT		Each of the twelve non-priority KPIs retains a 3% weight. The priority pattern totals 100% in every category.

C

TOP PERFORMER INDEX

Category leaders and modeled Q3 composite structure

#	CATEGORY	TOP ORGANIZATION	Q3 MODEL*	STATUS
01	Overall Healthcare Supply Chain Technology and Services Ecosystem	Vizient	9.56	2025 public category leader
02	Enterprise ERP, Finance, and Supply Chain Backbone	Infor	9.57	2026 public category leader
03	Materials Management Information Systems (MMIS)	Cardinal Health	9.58	2025 public category leader
04	Modular Cloud-Native Supply Chain Architecture and Integration	Tecsys	9.59	2025 public category leader
05	Integrated Delivery Network and Multi-Entity Orchestration	Vizient	9.60	2025 public category leader
06	Procurement Automation and eSourcing	Vizient	9.62	2025 public category leader
07	Strategic Sourcing, Contracting, and Spend Optimization	Coupa	9.54	2026 public category leader
08	GPO, Provider Coalition, and Purchasing Support Services	Premier	9.56	2026 public category leader
09	Contract Lifecycle, Price Compliance, and Leakage Prevention	Coupa	9.57	Q3 modeled category order
10	Supplier Networks, Data Exchange, Credentialing, and Relationship Management	symplr	9.58	2026 public category leader
11	Item Master, UDI, Product Data, and Substitute Intelligence	Symmetric Health Solutions	9.59	Q3 modeled category order
12	Clinical Value Analysis, CQO, and Physician Preference Optimization	Vizient	9.60	2025 public category leader
13	Surgical Implant, Bill-Only, Tray, and Preference Card Automation	Casechek	9.62	2025 public category leader
14	OR-to-Bedside Traceability and Patient Safety	SxanPro	9.54	2025 public category leader
15	Sterile Processing, Instrument Tracking, and Tray Management	Surglogs	9.56	Q3 modeled category order
16	Inventory, Warehouse, Point-of-Use, and Replenishment Automation	BlueBin	9.57	2026 public category leader
17	Mobile Inventory, Smart Storage, Barcode, and RFID Execution	RF-SMART	9.58	Q3 modeled category order
18	RTLS, Asset Tracking, and Equipment Visibility	CenTrak	9.59	2026 public category leader
19	Pharmacy Supply Chain, Medication Inventory, and Diversion Control	Bluesight	9.60	2026 public category leader
20	Medical-Surgical and Pharmaceutical Distribution and Fulfillment	Medline	9.62	Q3 modeled category order
21	Capital Equipment, HTM, Parts, and Asset Lifecycle Management	TRIMEDX	9.54	2026 public category leader
22	Internal Logistics, Courier, Transportation Management, and Last Mile	MedSpeed	9.56	2025 public category leader
23	Facilities, Environmental Services, Linen, and Nonclinical Supply Chain	Crothall Healthcare	9.57	2025 public category leader
24	Post-Acute, Home Health, and Distributed Care Supply Chain	Owens & Minor	9.58	2025 public category leader
25	Clinical Trial, Cell and Gene, and Temperature-Controlled Logistics	Marken	9.59	2025 public category leader
26	Resilience, Control Towers, Supplier Risk, and Disruption Response	Clarium	9.60	2026 public category leader

#	CATEGORY	TOP ORGANIZATION	Q3 MODEL*	STATUS
27	AI Predictive Procurement, Forecasting, Simulation, and Digital Twins	Oracle	9.62	2025 public category leader
28	Process Mining, Workflow Optimization, and Exception Orchestration	Celonis	9.54	2025 public category leader
29	Supply Chain Cybersecurity, Third-Party Risk, and Recovery	Amazon Web Services (AWS)	9.56	2025 public category leader
30	ERP and WMS Modernization Testing, Change, and Operational Assurance	Cycle Labs	9.57	Q3 modeled category order
31	Sustainability, Waste Reduction, and Circular Supply Chain	BlueBin	9.58	2025 public category leader
32	Supplier Diversity, Domestic Sourcing, Tariff, and Country-of-Origin Intelligence	Vizient	9.59	2025 public category leader
33	Robotics and Autonomous Materials Movement	Milo X Robotics	9.60	Q3 modeled category order
34	Federal, VA, DoD, and Government Healthcare Supply Chain and Traceability	ID Integration	9.62	Q3 modeled category order
35	Consulting, Implementation, Transformation, and Advisory Services	Huron	9.54	2026 public category leader
36	Managed Supply Chain Operations, Outsourcing, and Performance Services	Advantus Health Partners	9.56	Q3 modeled category order

* Modeled setup value. Published leadership status is separately identified.

D

RESPONDENT DISTRIBUTION AND FINAL-DATA VALIDATION FIELDS

Operational checklist for converting the report structure to final survey results

Required final respondent fields

FINAL DATA FIELD	VALIDATION PURPOSE
Respondent ID	Unique identifier used for duplicate control and audit.
Provider organization ID	Normalized organization identifier and parent-system relationship.
Organization type	One of the twelve report provider classifications or approved final taxonomy.
Scale band	Beds, sites, covered lives, prescriptions, procedure volume or other relevant scale measure.
Respondent role	Decision, operational, clinical, IT, finance or executive role group.
Category and offering	Exact evaluated category, product, service and version or engagement scope.
Experience stage	Selection, implementation, live operation, renewal, replacement or terminated use.
Experience recency	Date range of direct experience used to qualify the response.
KPI scores	Applicable 0.00-to-10.00 ratings with N/A and missing-value treatment defined.
Evidence comments	Operational examples supporting exceptional or materially low scores.
Conflict screening	Vendor employment, sponsorship or other relationship requiring exclusion or disclosure.
Validation status	Accepted, rejected, duplicate, incomplete, outside category or pending review.

Category publication thresholds

THRESHOLD	REQUIRED CONTROL
Minimum validated respondents	Set and disclose a minimum appropriate to category maturity and installed base.
Minimum unique organizations	Prevent a single large client from determining the category result.
Role and setting balance	Ensure the sample represents the stakeholders and care settings affected by the category.
Offering specificity	Do not combine materially different products, services or acquired brands without a defined rule.
Confidence and dispersion	Review mean, median, standard deviation, response distribution and sensitivity to outliers.
Leader separation	Apply the approved tie and statistical-separation rules before assigning a sole #1.
PUBLICATION GATE	No modeled category order should be converted to a client-rated award until respondent qualification, sample thresholds, weighting, calculation and tie rules are complete.

E

VENDOR-TO-CATEGORY PARTICIPATION CROSS-REFERENCE

144 organizations mapped to all modeled category positions

VENDOR / ORGANIZATION	CATEGORY NUMBERS	CATEGORY COUNT	BEST RANK	LEAD POSITIONS
24x7 Delivery	22	1	#9	0
Accenture	02, 28, 30, 34, 35	5	#3	0
Acurity	08	1	#7	0
Advantus Health Partners	08, 12, 36	3	#1	1
Aethon	33	1	#2	0
Agiliti	21	1	#2	0
AiRISTA	18	1	#3	0
Amazon Web Services (AWS)	04, 27, 29	3	#1	1
Aramark	23, 31	2	#3	0
BD	14, 15, 17, 19	4	#3	0
Blue Yonder	05, 26, 27	3	#4	0
BlueBin	16, 31	2	#1	2
Bluesight	19	1	#1	1
Boomi	04	1	#9	0
Brightree	24	1	#9	0
Buckeye International	23	1	#7	0
Capgemini	30	1	#10	0
Capstone Health Alliance	08	1	#4	0
Cardinal Health	01, 03, 11, 12, 16, 19, 20, 24, 31, 36	10	#1	1
Cardinal Health OptiFreight Logistics	22	1	#8	0
Casechek	13, 14, 15	3	#1	1
Catalent	25	1	#9	0
Celonis	27, 28	2	#1	1
Cencora	19, 20, 24, 25	4	#4	0
Censis Technologies	13, 14, 15	3	#2	0
CenTrak	14, 18	2	#1	1
Centurion Service Group	21	1	#6	0
Cintas	23	1	#5	0
Clarium	05, 26, 27, 32	4	#1	1
Claroty	29	1	#5	0
CME Corp	21	1	#4	0
CobbleStone Software	07, 09	2	#5	0
Concordance Healthcare Solutions	20	1	#7	0
ConsortiEX	19	1	#9	0
Coupa	01, 02, 05, 06, 07, 09, 10, 27, 32	9	#1	2
Crothall Healthcare	21, 23, 36	3	#1	1
CrowdStrike	29	1	#4	0
Cryoport	25	1	#3	0
Cycle Labs	28, 30	2	#1	1

VENDOR / ORGANIZATION	CATEGORY NUMBERS	CATEGORY COUNT	BEST RANK	LEAD POSITIONS
Deloitte	02, 28, 30, 35	4	#2	0
DHL Supply Chain	20, 22, 25	3	#4	0
Diligent Robotics	33	1	#3	0
Dropoff	22	1	#10	0
Ecolab	23, 31	2	#6	0
ECRI	12	1	#10	0
Everstream Analytics	26, 32	2	#3	0
EY	35	1	#10	0
FedEx Custom Critical	20, 22, 25	3	#5	0
Fortinet	29	1	#10	0
GE HealthCare	18, 21	2	#3	0
Genesis Automation Healthcare	13, 14, 27	3	#2	0
GEP	35	1	#9	0
Getinge	15	1	#4	0
GHX	01, 02, 03, 05, 06, 07, 09, 10, 11, 12, 13, 16, 24, 26, 28, 32, 34, 36	18	#2	0
Google Cloud	04	1	#7	0
Guidehouse	30, 35	2	#6	0
Healthcare Services Group	23	1	#10	0
HealthTrust Performance Group	07, 08, 10, 12, 36	5	#3	0
Henry Schein	20, 24	2	#5	0
Honeywell	17	1	#10	0
Huron	30, 35	2	#1	1
Hy-Tek Intralogistics	30, 33	2	#6	0
Icertis	07, 09	2	#2	0
ID Integration	34	1	#1	1
ImageFIRST	23	1	#4	0
Infor	01, 02, 03, 04, 05, 06, 11	7	#1	1
IntelliCentrics	10	1	#3	0
Interos	26, 29, 32	3	#2	0
InterSystems	04	1	#10	0
IntraPosition	16, 17, 18	3	#3	0
Invistics	19	1	#8	0
Ivalua	06, 32	2	#9	0
JAGGAER	06	1	#10	0
Kinaxis	26, 27	2	#2	0
Kontakt.io	18	1	#8	0
KPMG	30, 35	2	#5	0
Litum	18	1	#10	0
Locus Robotics	33	1	#9	0
LogicSource	07, 35, 36	3	#7	0
LogiQuip	16, 17	2	#6	0
Managed Health Care Associates (MHA)	08	1	#9	0
Marken	25	1	#1	1

VENDOR / ORGANIZATION	CATEGORY NUMBERS	CATEGORY COUNT	BEST RANK	LEAD POSITIONS
McKesson	03, 19, 20, 24	4	#3	0
Medline	20, 23, 24, 31, 36	5	#1	1
MedSpeed	22	1	#1	1
Microsoft	02, 04, 28, 29	4	#2	0
Midmark RTLS	18	1	#9	0
Milo X Robotics	33	1	#1	1
Mobile Aspects	15	1	#10	0
MuleSoft	04	1	#8	0
Omnicell	19	1	#2	0
Oracle	01, 02, 03, 04, 05, 06, 09, 10, 11, 16, 26, 27, 28, 34	14	#1	1
Ordr	29	1	#6	0
Owens & Minor	03, 16, 20, 23, 24, 36	6	#1	1
Palo Alto Networks	29	1	#3	0
PAR Excellence	03, 16, 17	3	#3	0
PartsSource	21	1	#7	0
PCI Pharma Services	25	1	#10	0
PDM Healthcare	08	1	#10	0
Pegasus Medical	16	1	#8	0
Philips	21	1	#9	0
Premier	01, 03, 05, 06, 07, 08, 10, 11, 12, 31, 32, 36	12	#1	1
Provista	08	1	#6	0
PwC	30, 35	2	#4	0
QTrak	22	1	#3	0
ReadySet Surgical	10, 13, 14, 15	4	#4	0
Resilinc	26, 29, 32	3	#4	0
RF-SMART	17, 34	2	#1	1
Ryder	22	1	#4	0
SAP	02, 06, 09, 28, 34	5	#2	0
Saviok	33	1	#8	0
Securitas Healthcare	18, 29, 34	3	#2	0
Seegrid	33	1	#10	0
ServiceNow	28	1	#5	0
Siemens Healthineers	21	1	#10	0
Sodexo	23, 31	2	#2	0
SpendMend	09	1	#10	0
St. Onge Company	30, 35	2	#7	0
Stericycle	31	1	#10	0
STERIS	15	1	#3	0
Stryker	12, 13, 15, 21, 31	5	#2	0
SupplyCopia	07, 09, 12, 13, 27	5	#2	0
Surglogs	13, 15	2	#1	1
Swisslog Healthcare	19, 33	2	#4	0
SxanPro	13, 14, 17	3	#1	1

VENDOR / ORGANIZATION	CATEGORY NUMBERS	CATEGORY COUNT	BEST RANK	LEAD POSITIONS
Symmetric Health Solutions	11, 26, 32, 34	4	#1	1
sympplr	01, 07, 09, 10, 12	5	#1	1
Syndigo	11	1	#10	0
Tecsys	01, 02, 03, 04, 05, 11, 16, 17, 19, 24, 26, 27, 34	13	#1	1
Terso Solutions	14, 15, 17, 18	4	#4	0
Thermo Fisher Scientific	25	1	#7	0
Tomorrow Health	24	1	#10	0
TPC	08	1	#8	0
TrackCore	13, 14	2	#10	0
TRIMEDX	21	1	#1	1
TRIOSE	22	1	#2	0
UiPath	28	1	#3	0
UPS Healthcare	20, 22, 25	3	#2	0
Vecna Robotics	33	1	#5	0
Vizient	01, 05, 06, 07, 08, 10, 11, 12, 31, 32, 36	11	#1	5
Workday	01, 02, 03, 04, 05, 06, 09, 10	8	#3	0
World Courier	25	1	#8	0
Xcelerate UDI	11	1	#9	0
Zebra Technologies	14, 17, 18, 33, 34	5	#2	0

Category numbers correspond to the taxonomy in Appendix A. Lead positions include published and modeled category leaders and must be interpreted using the evidence-status field.

F

REUSABLE BUYER SCORECARD AND DATA REPLACEMENT PROTOCOL

For RFPs, demonstrations, references, renewals and final Black Book category calculations

Blank 18-KPI buyer scorecard

#	KPI	WEIGHT %	SCORE 0–10	EVIDENCE / COMMENTS
1	Strategic Alignment and Enterprise Value			
2	Healthcare Workflow and Category-Functional Depth			
3	AI, Automation, and Responsible Decision Support			
4	Innovation Roadmap and Future Readiness			
5	Interoperability, APIs, and Ecosystem Connectivity			
6	Data Quality, Master Data, Traceability, and Trust			
7	Cybersecurity, Privacy, Third-Party Risk, and Resilience			
8	Usability, Adoption, and Workforce Productivity			
9	Implementation, Deployment, and Change Management			
10	Reliability, Performance, Scalability, and Availability			
11	Real-Time Visibility, Analytics, Forecasting, and Insight			
12	Clinical Value, Patient Safety, and Quality Integration			
13	ROI, Financial Impact, and Time to Value			
14	Pricing Transparency and Total Cost of Ownership			
15	Contract Accountability, Governance, and Performance Assurance			
16	Support Quality, Service Responsiveness, and Partnership			
17	Compliance, Regulatory, Sustainability, and Policy Readiness			
18	Overall Satisfaction, Trust, and Recommendation			

Calculation and decision rules

RULE	APPLICATION
Unweighted composite	Sum of all applicable KPI scores divided by number of applicable KPIs.
Weighted composite	$\Sigma (\text{KPI score} \times \text{KPI weight}) \div 100$; category weights must total 100%.
Minimum thresholds	Set mandatory floors for cybersecurity, reliability, implementation, data, patient safety and contract accountability as applicable.
N/A treatment	Use only where genuinely outside category scope and disclose the applicable denominator.
Tie handling	Apply the approved separation and tie rule before naming a sole leader.
Selection decision	Do not select solely on a composite; evaluate architecture fit, references, risk, commercial terms and operating readiness.

Final-data replacement sequence

STEP	CONTROL
------	---------

STEP	CONTROL
1	Lock category membership and offering names.
2	Validate and de-duplicate respondents and organizations.
3	Confirm category-specific KPI weights and N/A policy.
4	Insert final KPI means and calculate composites.
5	Review dispersion, sample sufficiency, ties and material outliers.
6	Update leader labels, narratives and cross-reference tables.
7	Perform editorial, source, legal and layout review before publication.

G

COMPLETE ALPHABETICAL VENDOR AND SERVICES DIRECTORY

144 organizations; two supply-chain-specific paragraphs for every organization named in the report

The directory describes market role, healthcare supply-chain relevance and buyer diligence for every organization included in the thirty-six category tables. Directory inclusion is not an endorsement or client-rated award. Category numbers in each profile correspond to Appendix A and the category benchmark sections.

144

ORGANIZATIONS

36

CATEGORIES

360

CATEGORY POSITIONS

2

PARAGRAPHS EACH

2 | VENDOR DIRECTORY**24x7 Delivery** | Categories 22 | Best modeled position #9

24x7 Delivery provides scheduled, routed and on-demand delivery services with tracking and proof-of-delivery workflows. In healthcare supply chain, its relevance is the controlled movement of medical supplies, specimens, pharmaceuticals and other time-sensitive items between facilities and distributed care locations.

Buyers should evaluate healthcare references, chain-of-custody controls, driver screening, temperature capabilities, exception escalation, geographic coverage, integration options and service-level reporting. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.24x7delivery.com/>

A | VENDOR DIRECTORY**Accenture** | Categories 02, 28, 30, 34, 35 | Best modeled position #3

Accenture combines supply-chain strategy, cloud engineering, data and AI, enterprise-platform implementation and managed services. Its relevance to healthcare buyers is strongest in multi-year programs that connect operating-model redesign with ERP, procurement, planning, inventory and analytics modernization across a large delivery network.

Buyers should evaluate the exact healthcare supply-chain team, not only the firmwide brand. Priority diligence includes named leadership, platform-specific credentials, subcontractor use, clinical workflow understanding, testing ownership, knowledge transfer, post-go-live stabilization and a benefits ledger that separates implemented functionality from realized operational value.

Official market reference: <https://www.accenture.com/us-en/services/supply-chain>

Acurity | Categories 08 | Best modeled position #7

Acurity supports healthcare organizations with group purchasing, contracting, analytics and supply-chain advisory services within the Premier ecosystem. In healthcare supply chain, it is most relevant to providers seeking aggregated purchasing scale and hands-on support for contract adoption and category performance.

Buyers should evaluate eligible membership, contract coverage, local account resources, fee transparency, analytics, implementation support and evidence of realized rather than merely available savings. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.acurity.com/>

Advantus Health Partners | Categories 08, 12, 36 | Best modeled position #1 | **Lead positions 1**

Advantus Health Partners provides supply-chain management, strategic sourcing, analytics, purchased-services support and related operating services developed from health-system experience. Its market position is relevant where buyers want a partner that understands the practical constraints of clinical operations rather than a contract-access relationship alone.

Evaluation should focus on the operating resources assigned to the provider, clinical engagement methods, local conversion support, data transparency and the treatment of savings. Buyers should distinguish negotiated opportunity from implemented and realized value, then test how Advantus supports product conversion, utilization improvement, change management and sustained performance after the initial sourcing event.

Official market reference: <https://www.advantushp.com/>

Aethon | Categories 33 | Best modeled position #2

Aethon develops autonomous mobile robots and fleet-management software, including the TUG platform used for material movement in healthcare facilities. In healthcare supply chain, its primary supply-chain use cases include moving medications, meals, linens, waste and supplies while reducing repetitive transport work.

Buyers should evaluate traffic and elevator integration, cybersecurity, payload and infection-control requirements, uptime, fleet support, workflow exception handling, safety records and measurable labor redeployment. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://aethon.com/>

Agiliti | Categories 21 | Best modeled position #2

Agiliti supports hospitals with medical equipment rental, maintenance, clinical engineering, onsite management and flexible access to device fleets. The model is particularly relevant to providers seeking to improve equipment availability, reduce idle or redundant assets, manage peaks in demand and supplement internal biomedical engineering capacity.

Buyer diligence should examine fleet condition, preventive-maintenance performance, service response, equipment availability, cybersecurity responsibilities, asset data quality and consistency across sites. The economic case should include avoided capital, rental utilization, labor requirements, service-level remedies and the governance required to prevent a flexible-equipment model from becoming an uncontrolled expense channel.

Official market reference: <https://www.agilitihealth.com/medical-equipment-management/>

AiRISTA | Categories 18 | Best modeled position #3

AiRISTA provides real-time location and sensing capabilities for equipment visibility, environmental monitoring and workflow applications. In healthcare, its value proposition centers on locating mobile assets, improving utilization, reducing search time and creating operational data that can support maintenance, replenishment and capacity decisions.

Buyers should validate location accuracy by clinical zone, tag life, network requirements, interference performance, device maintenance, alert quality and integration with CMMS, EHR, nurse-call or enterprise analytics. Strong demonstrations should use the buyer's building conditions and show how location data changes a defined workflow rather than ending at a map or dashboard.

Official market reference: <https://www.airistaflow.com/healthcare/>

Amazon Web Services (AWS) | Categories 04, 27, 29 | Best modeled position #1 | **Lead positions 1**

AWS provides cloud infrastructure, security, integration, analytics, AI and industry services used by healthcare organizations and technology vendors. In supply-chain environments, it is generally an enabling platform rather than a complete healthcare materials-management application, supporting data lakes, interoperability, resilience, machine learning and scalable application hosting.

Provider evaluation should therefore separate cloud-platform capability from the healthcare application, integrator and operating model built on it. Buyers should establish shared-responsibility boundaries, architecture standards, identity controls, disaster recovery, data residency, cost governance, observability and exit provisions, then require end-to-end accountability across AWS, the software vendor and the implementation partner.

Official market reference: <https://aws.amazon.com/health/>

Aramark | Categories 23, 31 | Best modeled position #3

Aramark provides food, facilities and support services across healthcare and other institutional environments. In healthcare supply chain, its supply-chain relevance includes nonclinical procurement, environmental and facilities operations, product standardization, workforce execution and outsourced service management.

Buyers should evaluate site-level leadership, infection-prevention controls, labor stability, purchasing transparency, quality metrics, subcontractors, technology reporting, escalation and outcome-based service levels. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.aramark.com/industries/healthcare>

B | VENDOR DIRECTORY**BD** | Categories 14, 15, 17, 19 | Best modeled position #3

BD participates in medication-management workflows through the Pyxis portfolio and related pharmacy, dispensing and interoperability capabilities. Its relevance extends from automated dispensing to medication availability, controlled access, inventory visibility and connections among pharmacy, nursing and information systems.

Buyers should assess the complete medication workflow rather than the cabinet alone: formulary and item data, replenishment, interface reliability, override governance, controlled-substance controls, downtime procedures, cybersecurity, service responsiveness and analytics. A credible business case should measure medication availability, diversion risk, restocking labor, stockouts, expirations and clinician time.

Official market reference: <https://www.bd.com/en-us/products-and-solutions/products/product-families/bd-pyxis-medstation-es-system>

Blue Yonder | Categories 05, 26, 27 | Best modeled position #4

Blue Yonder provides planning, warehouse, transportation and supply-chain orchestration software for complex distribution networks. In healthcare supply chain, healthcare organizations and distributors may use its capabilities for forecasting, inventory optimization, logistics, scenario analysis and control-tower operations.

Buyers should evaluate healthcare product and regulatory requirements, source-system integration, model governance, implementation capacity, data latency, exception workflows, user adoption and benefits validation. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://blueyonder.com/>

BlueBin | Categories 16, 31 | Best modeled position #1 | **Lead positions 2**

BlueBin combines a structured two-bin Kanban operating model with implementation services, visual management, scanning and analytics. The approach is designed to simplify replenishment in clinical supply locations, reduce excess inventory and stockouts, and improve the usability of day-to-day materials management for frontline teams.

The buyer should evaluate BlueBin as both a technology and operating-model change. Due diligence should cover item and location preparation, par design, staff adoption, replenishment discipline, exception handling, analytics, integration and sustainment after rollout. Outcome measures should include stockouts, inventory value, expiration, replenishment labor, clinician search time and the durability of standard work.

Official market reference: <https://bluebin.com/>

Bluesight | Categories 19 | Best modeled position #1 | **Lead positions 1**

Bluesight provides software for pharmacy procurement, medication inventory, controlled-substance monitoring, diversion surveillance and compliance workflows. Its position in this report reflects a pharmacy-specific approach to data aggregation and operational intelligence rather than a general enterprise materials-management platform.

Buyers should test integration with wholesalers, dispensing systems, EHR and pharmacy applications; item and package normalization; controlled-substance workflows; inventory accuracy; shortage response; and exception prioritization. The strongest implementation evidence will show measurable improvement in medication availability, procurement decisions, investigation efficiency, expirations, working capital and compliance burden.

Official market reference: <https://www.bluesight.com/>

Boomi | Categories 04 | Best modeled position #9

Boomi provides integration-platform-as-a-service, API management, data management and workflow automation capabilities. In healthcare supply chain, it can connect ERP, supplier, logistics, clinical and specialist supply-chain applications where organizations need a governed integration layer.

Buyers should evaluate healthcare security and compliance, connector coverage, master-data ownership, monitoring, error recovery, performance at transaction peaks, implementation resources and long-term integration governance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://boomi.com/>

Brightree | Categories 24 | Best modeled position #9

Brightree provides cloud software for home medical equipment, pharmacy and post-acute organizations, including order, inventory, billing and patient-service workflows. In healthcare supply chain, its supply-chain relevance is strongest where providers coordinate product fulfillment, documentation and reimbursement across home-based and distributed care.

Buyers should evaluate payer and referral connectivity, inventory accuracy, delivery workflows, patient communications, documentation, cybersecurity, implementation, support and performance across multi-location operations. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.brightree.com/>

Buckeye International | Categories 23 | Best modeled position #7

Buckeye International manufactures cleaning, sanitation and floor-care products and supports facility programs in healthcare and other institutional settings. In healthcare supply chain, it participates in the nonclinical healthcare supply chain through environmental-services products, dispensing systems, training and standardization.

Buyers should evaluate infection-prevention alignment, product efficacy, safety data, standardization, training, dispensing controls, local availability, sustainability claims and total-use cost rather than unit price alone. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.buckeyeinternational.com/>

C | VENDOR DIRECTORY**Capgemini** | Categories 30 | Best modeled position #10

Capgemini provides consulting, technology implementation, engineering, data, cloud and managed services across enterprise supply-chain programs. In healthcare supply chain, healthcare buyers may consider the firm for ERP, analytics, integration, testing, operating-model and global transformation work.

Buyers should evaluate the named healthcare team, platform credentials, clinical workflow understanding, delivery location model, subcontractors, data conversion, testing, cutover, stabilization and benefits accountability. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.capgemini.com/industries/healthcare/>

Capstone Health Alliance | Categories 08 | Best modeled position #4

Capstone Health Alliance operates a regional group purchasing and member-services model focused on contracting, aggregation and practical support for participating healthcare organizations. It is relevant to buyers that value direct engagement, regional relationships and assistance translating portfolio opportunities into local decisions.

Evaluation should examine contract breadth and competitiveness, analytic access, member service staffing, local market relevance, clinical value support, implementation resources and transparency of administrative economics. Providers should also test how the organization handles non-contract spend, product conversions, shortage communication, supplier performance and opportunities that require coordination across multiple members.

Official market reference: <https://capstonehealthalliance.com/>

Cardinal Health | Categories 01, 03, 11, 12, 16, 19, 20, 24, 31, 36 | Best modeled position #1 | **Lead positions 1**

Cardinal Health combines broad healthcare distribution with logistics, pharmacy and supply-chain services. In this report it is relevant across materials management, product availability, freight optimization and medication supply, including the OptiFreight Logistics offering and provider-facing operational support.

Buyers should separate distributor performance, technology performance and advisory services in contracting and scorecards. Critical measures include fill rate, substitutions, backorders, source and allocation transparency, freight cost, delivery reliability, item and price data, recall support, implementation resources and escalation. Provider dependence on a primary distributor also warrants continuity planning and clear data-access rights.

Official market reference: <https://www.cardinalhealth.com/en/services/optifreight-logistics.html>

Cardinal Health OptiFreight Logistics | Categories 22 | Best modeled position #8

Cardinal Health OptiFreight Logistics provides healthcare freight-management and logistics services within Cardinal Health, including transportation visibility, carrier management and analytics. In healthcare supply chain, its relevance extends beyond Cardinal-distributed products to inbound, outbound and interfacility freight programs for healthcare organizations.

Buyers should evaluate carrier coverage, parcel and freight savings methodology, service levels, claims, urgent shipments, implementation, data integration, reporting, gainsharing economics and accountability for realized savings. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.cardinalhealth.com/en/services/hospital-health-systems/supply-chain/opti-freight-logistics.html>

Casechek | Categories 13, 14, 15 | Best modeled position #1 | **Lead positions 1**

Casechek automates workflows for surgical implants, vendor-supported cases and bill-only transactions. Its platform is positioned to connect case scheduling, vendor communication, product documentation, contract and price validation, purchase orders and reconciliation, addressing a high-cost process that often depends on email, paper and retrospective correction.

Buyers should test complex cases, consignment, substitute products, missing documentation, contract exceptions and EHR or ERP integration. Performance should be measured through case readiness, purchase-order cycle time, invoice exceptions, price variance, documentation completeness, staff workload, charge capture and the speed with which clinical, supply-chain and finance teams resolve discrepancies.

Official market reference: <https://www.casechek.com/>

Catalent | Categories 25 | Best modeled position #9

Catalent provides development, manufacturing, packaging and clinical supply services for pharmaceuticals, biologics and advanced therapies. In healthcare supply chain, its supply-chain role includes clinical packaging, storage, distribution, demand coordination and specialized handling for research and commercialization programs.

Buyers should evaluate site and service scope, quality history, capacity, temperature controls, serialization, chain of custody, regulatory support, business continuity, technology visibility and transition risk. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.catalent.com/>

Celonis | Categories 27, 28 | Best modeled position #1 | Lead positions 1

Celonis applies process mining and process intelligence to event data from enterprise applications. In healthcare supply chain, it can expose conformance gaps, cycle-time delays, rework and exception patterns across procure-to-pay, inventory, accounts payable and related workflows, then support targeted action and automation.

Value depends on event-log quality, process scope and operational ownership. Buyers should validate connectors, data latency, case definitions, privacy, root-cause logic, action workflows and the ability to sustain improvements after initial analysis. Measures should move beyond identified opportunity to completed interventions, reduced exceptions, shorter cycle time, improved compliance and verified financial value.

Official market reference: <https://www.celonis.com/solutions/supply-chain/>

Cencora | Categories 19, 20, 24, 25 | Best modeled position #4

Cencora provides pharmaceutical distribution, commercialization and specialty logistics services through a global healthcare platform. In healthcare supply chain, providers use its distribution and service capabilities for medication availability, specialty products, pharmacy support and complex logistics.

Buyers should evaluate fill rates, shortage management, controlled-substance controls, cold chain, pricing, credits and returns, data exchange, emergency response, cybersecurity and local service performance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.cencora.com/>

Censis Technologies | Categories 13, 14, 15 | Best modeled position #2

Censis Technologies provides surgical asset management, instrument tracking and sterile-processing workflow technology. In healthcare supply chain, its healthcare supply-chain relevance centers on tray assembly, instrument lifecycle, sterilization documentation, location and procedural readiness.

Buyers should evaluate instrument and tray data quality, scanning workload, integration, count accuracy, recall and maintenance workflows, downtime procedures, implementation, training and measurable sterile-processing performance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.censis.com/>

CenTrak | Categories 14, 18 | Best modeled position #1 | Lead positions 1

CenTrak provides healthcare-focused real-time location services for assets, staff, patients, environmental monitoring and workflow applications. Its relevance to supply chain includes locating equipment, understanding utilization, supporting par-level decisions, reducing search time and improving custody or status visibility for mobile clinical assets.

Buyer testing should be site-specific. Hospitals should validate room- and zone-level accuracy, tag maintenance, battery life, infrastructure, interference, coverage gaps, alert fatigue, integrations and support. The financial model should connect location data to rental reduction, capital avoidance, equipment availability, preventive maintenance, workflow time and operational decisions rather than assuming that visibility alone creates value.

Official market reference: <https://centrak.com/>

Centurion Service Group | Categories 21 | Best modeled position #6

Centurion Service Group, acquired by TRIMEDX in 2020, specializes in surplus medical equipment evaluation, relocation, warehousing, auction and disposition. The business extends capital-equipment lifecycle management beyond maintenance by helping providers redeploy or recover value from assets that are no longer needed.

Buyers should assess asset-inventory accuracy, appraisal method, logistics, data security, deinstallation requirements, regulatory handling, resale channels, environmental disposition and net recovery after fees. Strong governance also requires clear rules for internal redeployment, ownership transfer, equipment history, removal from service and integration with capital planning and fixed-asset records.

Official market reference: <https://www.trimedx.com/blog/trimedx-acquires-centurion-service-group>

Cintas | Categories 23 | Best modeled position #5

Cintas provides uniforms, facility services, first-aid, safety and related managed programs. In healthcare supply chain, healthcare supply-chain relevance is concentrated in textiles, replenishment, facility consumables and standardized nonclinical service delivery.

Buyers should evaluate healthcare-specific hygiene controls, product and route availability, wearer and inventory accountability, service recovery, contract terms, local operations, reporting and total program cost. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.cintas.com/industries/healthcare/>

Clarium | Categories 05, 26, 27, 32 | Best modeled position #1 | **Lead positions 1**

Clarium focuses on healthcare supply-chain resilience, visibility and decision support. Its platform is designed to bring together product, supplier, clinical and operational data so provider teams can identify disruption exposure, evaluate alternatives and coordinate action across facilities and stakeholders.

Buyers should validate source coverage, data freshness, supplier and manufacturer mapping, confidence in substitute recommendations, clinical approval workflows, alert prioritization and integration with ERP, EHR and procurement systems. The decisive outcome is reduced decision latency: earlier detection, faster approved response, fewer manual handoffs and measurable avoidance of shortages, premium purchases or care disruption.

Official market reference: <https://www.clarium.com/>

Claroty | Categories 29 | Best modeled position #5

Claroty provides cyber-physical systems security for connected operational, industrial and healthcare environments. In healthcare supply chain, its healthcare relevance includes visibility and protection for connected medical, facilities and operational technologies that can affect supply-chain continuity.

Buyers should evaluate asset discovery, network compatibility, segmentation, vulnerability prioritization, incident response, biomedical and security workflows, integrations, false positives and recovery evidence. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://claroty.com/healthcare>

CME Corp | Categories 21 | Best modeled position #4

CME Corp supports healthcare organizations with equipment sourcing, project management, warehousing, delivery, assembly, installation and biomedical-related coordination. It is particularly relevant for new construction, renovation, room activation and multi-site capital projects where timing, staging and readiness are as important as acquisition price.

Buyers should test the firm's control of equipment lists, substitutions, receiving, damage, storage, site readiness, installation, acceptance, asset data and closeout. The contract should define ownership at each handoff, escalation, change orders, schedule dependencies, manufacturer coordination, safety requirements and the evidence needed to confirm that rooms are clinically and technically ready for use.

Official market reference: <https://www.cmecorp.com/>

CobbleStone Software | Categories 07, 09 | Best modeled position #5

CobbleStone Software provides configurable contract lifecycle management for repository control, requests, authoring, approvals, obligations, renewals, reporting and electronic signatures. Healthcare supply-chain relevance centers on bringing structure and accountability to supplier agreements and reducing missed dates, unapproved terms and fragmented contract records.

Buyers should assess healthcare templates, clause and obligation extraction, integrations with sourcing, ERP and identity systems, security, workflow configurability and reporting. A successful implementation must connect contract administration to purchasing behavior, price compliance, commitment tracking and renewal decisions; otherwise the tool can become a well-organized repository without measurable leakage reduction.

Official market reference: <https://www.cobblestonesoftware.com/industries/healthcare-contract-management-software>

Concordance Healthcare Solutions | Categories 20 | Best modeled position #7

Concordance Healthcare Solutions distributes medical-surgical products and provides inventory, logistics and supply-chain services to healthcare organizations. In healthcare supply chain, its role is strongest for providers seeking distribution coverage, fulfillment, customer service and customized supply programs.

Buyers should evaluate geographic and product coverage, fill rate, substitution controls, emergency response, pricing, delivery accuracy, data integration, account management, resilience and measurable service performance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.concordancehealthcare.com/>

ConsortiEX | Categories 19 | Best modeled position #9

ConsortiEX provides pharmacy supply-chain technology supporting DSCSA compliance, serialization, traceability and related transaction workflows. In healthcare supply chain, its relevance is the ability to manage interoperable product-tracing requirements across pharmacies, health systems and trading partners.

Buyers should evaluate trading-partner connectivity, exception resolution, verification workflows, data retention, system integration, regulatory updates, cybersecurity, implementation and operational workload. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.consortiex.com/>

Coupa | Categories 01, 02, 05, 06, 07, 09, 10, 27, 32 | Best modeled position #1 | Lead positions 2

Coupa provides source-to-pay, spend analysis, procurement, invoicing, supplier, contract and related business-spend capabilities. Its position in healthcare supply chain is strongest where organizations need enterprise-wide commercial control, guided buying, sourcing discipline and visibility across direct and indirect spend.

Healthcare buyers should test bill-only and clinical exceptions, item and supplier data, GPO and distributor pricing, integrations, supplier adoption, invoice matching and local workflow requirements. Value should be judged through compliant spend, sourcing throughput, touchless transactions, price and contract adherence, cycle time, user adoption and verified savings rather than catalog or module breadth alone.

Official market reference: <https://www.coupa.com/industries/healthcare/>

Crothall Healthcare | Categories 21, 23, 36 | Best modeled position #1 | Lead positions 1

Crothall Healthcare provides hospital support services that include environmental services, facilities-related operations and other specialized functions. Its appearance in the supply-chain report reflects the procurement, staffing, inventory, standardization and service-performance demands embedded in facilities and environmental-services delivery.

Buyers should define whether the engagement is labor management, outsourced operations, technology-enabled services or a combination. Due diligence should include staffing stability, infection-prevention alignment, supply standardization, chemical and linen controls, training, quality audits, escalation, transition planning and the connection between promised productivity and actual cleanliness, safety and patient-experience outcomes.

Official market reference: <https://www.crothall.com/>

CrowdStrike | Categories 29 | Best modeled position #4

CrowdStrike provides cloud-delivered endpoint, identity, threat-intelligence and incident-response cybersecurity capabilities. In healthcare supply chain, healthcare supply-chain programs may use it to protect enterprise platforms, user endpoints, servers and third-party access supporting critical operations.

Buyers should evaluate healthcare incident experience, endpoint coverage, identity controls, managed detection, response commitments, integrations, downtime operations, third-party access and recovery testing. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.crowdstrike.com/industries/healthcare/>

Cryoport | Categories 25 | Best modeled position #3

Cryoport provides temperature-controlled supply-chain solutions for cell and gene therapies, biologics and clinical research materials. In healthcare supply chain, its capabilities address packaging, logistics, monitoring, chain of condition and chain of custody for high-value, time-sensitive therapies.

Buyers should evaluate lane qualification, packaging performance, monitoring, courier controls, regulatory documentation, exception response, global coverage, business continuity and end-to-end visibility. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.cryoport.com/>

Cycle Labs | Categories 28, 30 | Best modeled position #1 | Lead positions 1

Cycle Labs provides automated testing and continuous validation for complex enterprise workflows, including ERP, warehouse and supply-chain applications. Its relevance increases during cloud migrations, quarterly releases, integrations and operational changes where a defect can interrupt procurement, receiving, inventory, replenishment or financial transactions.

Buyers should evaluate test coverage, reusable process libraries, data preparation, environment management, integration testing, business-user participation and defect governance. Assurance should include critical healthcare exceptions and end-to-end scenarios, not only standard transactions. Outcomes include reduced regression effort, earlier defect detection, safer releases, shorter stabilization and lower dependence on manual testing.

Official market reference: <https://cyclelabs.io/>

D | VENDOR DIRECTORY**Deloitte** | Categories 02, 28, 30, 35 | Best modeled position #2

Deloitte provides supply-chain strategy, procurement, operating-model, technology implementation, analytics, risk and enterprise-transformation services. For health systems, the firm can support large programs that span finance, ERP, sourcing, inventory, clinical integration, controls and organizational change.

The critical variable is the proposed team and delivery model. Buyers should require comparable provider references, named workstream leaders, platform-specific experience, clinical and supply-chain subject matter expertise, testing accountability and transparent use of offshore or subcontracted resources. Commercial terms should connect milestones and fees to adoption, stabilization, benefits realization and knowledge transfer.

Official market reference: <https://www.deloitte.com/us/en/services/consulting/services/supply-chain-network-operations.html>

DHL Supply Chain | Categories 20, 22, 25 | Best modeled position #4

DHL Supply Chain provides contract logistics, warehousing, transportation and supply-chain management services across healthcare and life sciences. In healthcare supply chain, its healthcare relevance includes regulated distribution, fulfillment, cold chain, network design and outsourced logistics operations.

Buyers should evaluate licensed facilities, quality systems, temperature controls, geographic reach, technology visibility, contingency capacity, cybersecurity, implementation, service-level history and commercial transparency. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.dhl.com/us-en/home/industry-sectors/life-sciences-and-healthcare.html>

Diligent Robotics | Categories 33 | Best modeled position #3

Diligent Robotics develops the Moxi collaborative robot for hospital logistics and support workflows. In healthcare supply chain, its supply-chain relevance includes autonomous movement of medications, supplies and other items so clinical staff spend less time on transport tasks.

Buyers should evaluate workflow fit, elevator and door integration, safety, cybersecurity, infection-control procedures, fleet uptime, support response, exception handling and demonstrated workforce impact. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.diligentrobots.com/>

Dropoff | Categories 22 | Best modeled position #10

Dropoff provides same-day courier and logistics services with dispatch, tracking and proof-of-delivery technology. In healthcare supply chain, healthcare use cases include movement of specimens, medications, supplies, devices and documents across distributed networks.

Buyers should evaluate healthcare operating experience, chain of custody, HIPAA controls, driver standards, temperature options, service coverage, exception escalation, integrations and on-time performance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.dropoff.com/industries/healthcare/>

E | VENDOR DIRECTORY**Ecolab** | Categories 23, 31 | Best modeled position #6

Ecolab provides infection-prevention, cleaning, water, hygiene and facility solutions supported by service and analytics. In healthcare supply chain, its healthcare supply-chain relevance includes standardized products, dispensing, environmental-services workflows and operational risk reduction.

Buyers should evaluate clinical and infection-prevention evidence, product availability, dispensing accuracy, training, service coverage, sustainability, reporting, contract economics and measured outcomes at the point of use. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.ecolab.com/about/industries-we-serve/healthcare>

ECRI | Categories 12 | Best modeled position #10

ECRI provides independent evidence, technology assessment, safety, benchmarking and advisory resources for healthcare organizations. In healthcare supply chain, its supply-chain relevance is strongest in clinical value analysis, product evaluation, safety evidence and technology decisions that require independence from manufacturers.

Buyers should evaluate scope of evidence, update cadence, methodology, comparability to local clinical use, analyst access, conflict controls, integration into value-analysis governance and documented decision impact. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.ecri.org/>

Everstream Analytics | Categories 26, 32 | Best modeled position #3

Everstream Analytics monitors external risk signals and applies predictive analytics to supply networks, locations, lanes and suppliers. In healthcare, the platform can support earlier awareness of weather, geopolitical, logistics, labor and other events that may affect product availability or delivery.

Healthcare value depends on mapping external events to specific products, suppliers, facilities and clinical consequences. Buyers should test data coverage, false positives, risk scoring, multi-tier mapping, alert prioritization, scenario tools and integration with internal inventory and substitute workflows. A successful implementation must convert warning into accountable action before the event becomes a shortage or service failure.

Official market reference: <https://www.everstream.ai/>

EY | Categories 35 | Best modeled position #10

EY provides strategy, operations, technology, finance, risk and transaction advisory services across healthcare and life sciences. In healthcare supply chain, healthcare supply-chain buyers may consider EY for operating-model redesign, procurement, data, ERP, resilience and transformation assurance.

Buyers should evaluate the named team, healthcare references, platform depth, clinical and supply-chain expertise, delivery model, data migration, testing, change, stabilization and benefits governance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: https://www.ey.com/en_us/industries/health

F | VENDOR DIRECTORY**FedEx Custom Critical** | Categories 20, 22, 25 | Best modeled position #5

FedEx Custom Critical provides expedited, temperature-controlled and specialized transportation for high-value and time-sensitive shipments. In healthcare supply chain, healthcare and life-sciences use cases include critical pharmaceuticals, biologics, clinical materials, devices and emergency replenishment.

Buyers should evaluate shipment qualification, temperature monitoring, custody, security, response time, geographic coverage, contingency options, claims, visibility and regulated-handling experience. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://customcritical.fedex.com/>

Fortinet | Categories 29 | Best modeled position #10

Fortinet provides network, cloud, endpoint and operational-technology cybersecurity products and services. In healthcare supply chain, healthcare supply-chain environments may use its capabilities to segment and secure enterprise, warehouse, facility, device and third-party connectivity.

Buyers should evaluate healthcare architecture fit, segmentation, identity, secure access, monitoring, incident response, device compatibility, resilience, management burden and recovery testing. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.fortinet.com/solutions/industries/healthcare>

G | VENDOR DIRECTORY**GE HealthCare** | Categories 18, 21 | Best modeled position #3

GE HealthCare provides imaging, monitoring and other medical technologies together with service, asset-management and lifecycle capabilities. In capital-equipment supply chain, the company is relevant as both an original equipment manufacturer and a service partner supporting uptime, maintenance, parts, upgrades and technology planning.

Buyers should distinguish OEM-specific service strengths from enterprise-wide multi-vendor asset management. Key diligence includes response and resolution, parts availability, remote service, cybersecurity, software support, end-of-life policy, equipment performance data, contract flexibility and coordination with internal or third-party HTM teams. Lifecycle cost should include upgrades, downtime and replacement planning.

Official market reference: <https://www.gehealthcare.com/services>

Genesis Automation Healthcare | Categories 13, 14, 27 | Best modeled position #2

Genesis Automation Healthcare develops technology for the clinical supply lifecycle, with emphasis on surgical inventory, traceability, documentation and workflow automation. Its relevance to the Q3 report is strongest in perioperative environments where implants, trays, consignment and vendor-supported products create clinical, financial and regulatory complexity.

Buyers should validate current production functionality separately from announced roadmap or design-partner programs. Demonstrations should cover case preparation, receipt, use, UDI capture, bill-only reconciliation, inventory, recall, integration and exception handling.

Emerging AI capabilities require clear human oversight, audit trails, security controls and evidence that automation reduces burden without weakening clinical accountability.

Official market reference: <https://www.genesisautomationhealthcare.com/>

GEP | Categories 35 | Best modeled position #9

GEP provides procurement and supply-chain consulting, managed services and software. In healthcare supply chain, its healthcare relevance includes sourcing, category management, procurement transformation, spend analytics and ongoing operating support.

Buyers should evaluate healthcare references, category depth, named team, software-service boundaries, sourcing methodology, transition plan, governance, savings validation, retained capability and fee transparency. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.gep.com/industries/healthcare>

Getinge | Categories 15 | Best modeled position #4

Getinge provides medical technology and sterile-processing solutions, including equipment, workflow and service capabilities. In healthcare supply chain, its supply-chain role centers on cleaning, disinfection, sterilization, instrument workflow and procedural readiness. Buyers should evaluate equipment performance, workflow software, instrument traceability, service response, parts, validation, cybersecurity, integration, training and lifecycle economics. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.getinge.com/>

GHX | Categories 01, 02, 03, 05, 06, 07, 09, 10, 11, 12, 13, 16, 24, 26, 28, 32, 34, 36 | Best modeled position #2

GHX connects healthcare providers and suppliers through transaction, data, credentialing, payment and supply-chain applications. Its network position creates a substantial base for order, invoice, product and supplier intelligence, while newer capabilities extend into resilience, automation and performance analytics.

Buyers should define which GHX network and application components are in scope and who owns data remediation and workflow adoption. Evaluation should cover trading-partner connectivity, exception rates, item and price normalization, integration, supplier enablement, resiliency signals, support and measurable reduction in manual work. Network scale is valuable only when it improves the provider's specific operational outcomes.

Official market reference: <https://www.ghx.com/platform/>

Google Cloud | Categories 04 | Best modeled position #7

Google Cloud provides cloud infrastructure, data, analytics, AI, integration and security services. In healthcare supply chain, healthcare supply-chain teams may use its platform to connect data, develop predictive models, modernize applications and support secure analytics at scale.

Buyers should evaluate healthcare compliance, data governance, model controls, interoperability, resilience, cost management, support, implementation partners and accountability across multi-vendor architectures. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://cloud.google.com/solutions/healthcare>

Guidehouse | Categories 30, 35 | Best modeled position #6

Guidehouse provides healthcare consulting across strategy, operations, technology, finance, analytics and transformation. In healthcare supply chain, its supply-chain relevance includes performance improvement, sourcing, operating-model, ERP and data programs for provider and government healthcare organizations.

Buyers should evaluate named leaders, comparable references, federal versus commercial experience, platform credentials, data and testing ownership, change management, stabilization and quantified benefits. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://guidehouse.com/industries/health>

H | VENDOR DIRECTORY**Healthcare Services Group** | Categories 23 | Best modeled position #10

Healthcare Services Group provides housekeeping, laundry, dining and facility support services, principally for post-acute and healthcare settings. In healthcare supply chain, its supply-chain relevance includes managed nonclinical labor, consumables, linen and service-delivery programs across distributed facilities.

Buyers should evaluate site staffing, quality and infection controls, supply availability, labor continuity, reporting, escalation, local management, contract flexibility and total operating cost. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.hcsgcorp.com/>

HealthTrust Performance Group | Categories 07, 08, 10, 12, 36 | Best modeled position #3

HealthTrust Performance Group combines group purchasing, supply-chain services, advisory support and operator-informed performance improvement. The model is relevant to providers seeking contract value alongside implementation discipline, clinical input and broader purchased-services or total-spend programs.

Buyers should evaluate contract competitiveness, local market fit, clinical and operational governance, analytics access, implementation resources and the distinction between identified, negotiated and realized savings. References should address shortage response, supplier accountability, conversion support, service-line variation and how HealthTrust coordinates with internal sourcing, value-analysis and finance teams.

Official market reference: <https://healthtrustpg.com/>

Henry Schein | Categories 20, 24 | Best modeled position #5

Henry Schein distributes healthcare products and provides technology and services to dental, medical and alternate-site care organizations. In healthcare supply chain, its supply-chain role is important in physician practices, ambulatory settings and distributed care where catalog breadth, fulfillment and account support matter.

Buyers should evaluate product coverage, fill rate, delivery frequency, emergency support, pricing, returns, controlled items, digital ordering, integrations and service consistency across locations. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.henryschein.com/>

Honeywell | Categories 17 | Best modeled position #10

Honeywell provides scanning, mobile computing, printing, voice, sensing and warehouse-automation technologies. In healthcare supply chain, healthcare supply-chain use cases include barcode capture, receiving, inventory, warehouse execution, labeling and mobile workflows.

Buyers should evaluate device durability, cleanability, ergonomics, scan performance, wireless compatibility, security, device management, application integration, support and total lifecycle cost. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://automation.honeywell.com/us/en/industries/healthcare>

Huron | Categories 30, 35 | Best modeled position #1 | **Lead positions 1**

Huron supports healthcare organizations in strategy, performance improvement, technology modernization, operating-model redesign, analytics, change and implementation. Its 2026 Black Book category leadership applies specifically to consulting, implementation, transformation and advisory services, not to a software product.

Buyers should still evaluate the named engagement team, platform experience and delivery method for the exact program. Required evidence includes comparable provider references, data and testing plans, clinical engagement, cutover accountability, stabilization, benefits governance and knowledge transfer. The category result makes Huron a high-priority finalist, not an automatic selection for every scope.

Official market reference: <https://www.huronconsultinggroup.com/industries/healthcare>

Hy-Tek Intralogistics | Categories 30, 33 | Best modeled position #6

Hy-Tek Intralogistics designs and integrates warehouse automation, material-handling, controls and software solutions. In healthcare supply chain, healthcare distributors and large provider networks may use its capabilities for distribution-center design, automation and WMS modernization.

Buyers should evaluate healthcare product handling, engineering assumptions, throughput modeling, software integration, controls, implementation phasing, safety, support, scalability and guaranteed performance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://hy-tekk.com/>

I | VENDOR DIRECTORY**Icertis** | Categories 07, 09 | Best modeled position #2

Icertis provides enterprise contract intelligence and contract lifecycle management software. In healthcare supply chain, healthcare supply-chain teams may use it to govern authoring, obligations, pricing terms, supplier risk, renewals and contract analytics across complex agreements.

Buyers should evaluate healthcare templates and integrations, clause and obligation accuracy, implementation effort, AI governance, price and tier workflows, security, reporting, user adoption and measurable leakage reduction. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.icertis.com/solutions/industries/healthcare/>

ID Integration | Categories 34 | Best modeled position #1 | **Lead positions 1**

ID Integration provides automatic identification, RFID, barcode, labeling and traceability solutions with experience in regulated and government environments. In healthcare supply chain, healthcare uses include surgical trays, devices, assets, chain of custody and federal identification requirements.

Buyers should evaluate standards compliance, tag and label performance, hardware-software integration, cybersecurity, environmental testing, workflow design, federal requirements, support and data ownership. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.id-integration.com/>

ImageFIRST | Categories 23 | Best modeled position #4

ImageFIRST provides healthcare linen, laundry, apparel and facility-service programs. In healthcare supply chain, its supply-chain role includes textile availability, replenishment, inventory control, hygiene, route service and outsourced program management. Buyers should evaluate processing standards, loss and utilization controls, fill and delivery performance, emergency support, local plant resilience, reporting, contract terms and total program economics. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.imagefirst.com/>

Infor | Categories 01, 02, 03, 04, 05, 06, 11 | Best modeled position #1 | **Lead positions 1**

Infor CloudSuite Healthcare combines financial, supply-management, workforce and interoperability capabilities designed for healthcare organizations. Its supply-chain scope includes procurement, materials, inventory, distribution and enterprise data within a cloud ERP environment, supporting health systems that want a standardized operational backbone.

Buyers should test healthcare-specific workflows, item and supplier data, low-unit-of-measure distribution, multi-entity controls, EHR and GPO integration, reporting, quarterly release readiness and conversion effort. Implementation performance is as important as product fit; due diligence should address partner quality, data remediation, testing, adoption, stabilization and the long-term cost of extensions.

Official market reference: <https://www.infor.com/products/cloudsuite-healthcare>

IntelliCentrics | Categories 10 | Best modeled position #3

IntelliCentrics developed vendor, visitor and credentialing capabilities used to manage access to healthcare facilities. symplr announced completion of the IntelliCentrics integration in December 2024, so buyers should view the brand and installed base within symplr's broader access-management strategy rather than as an entirely separate future platform.

Existing clients should clarify product roadmap, identity and credential migration, support channels, data retention and integration with symplr Access. Prospective buyers should evaluate the combined workflow for vendor registration, documentation, policy, check-in, exceptions, auditing and supplier experience, while avoiding duplicate licensing or governance across legacy and current modules.

Official market reference: <https://www.symplr.com/press-releases/health-systems-trust-symplr-to-manage-3-million-vendor-check-ins-annually>

Interos | Categories 26, 29, 32 | Best modeled position #2

Interos provides continuous monitoring and relationship mapping across extended supplier ecosystems. Its relevance to healthcare lies in identifying hidden concentration, geographic, cyber, financial, regulatory and other risks beyond the immediate contracted supplier.

Provider buyers should validate entity resolution, tier depth, data provenance, refresh frequency, healthcare manufacturer and product mapping, risk models and alert usefulness. The implementation must connect enterprise-level relationship intelligence to product and clinical priorities, otherwise the organization may see supplier risk without knowing which supplies, facilities or patients are exposed.

Official market reference: <https://www.interos.ai/>

InterSystems | Categories 04 | Best modeled position #10

InterSystems provides data platforms, interoperability and application technology widely used in healthcare. In healthcare supply chain, its supply-chain relevance is the governed exchange and use of clinical, operational and enterprise data across fragmented systems.

Buyers should evaluate integration patterns, healthcare standards, data quality, security, scalability, monitoring, error resolution, implementation skills, support and ownership of semantic governance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.intersystems.com/industries/healthcare/>

IntraPosition | Categories 16, 17, 18 | Best modeled position #3

IntraPosition develops location and inventory visibility technology intended to make item position and movement easier to identify. In the Q3 category structure, it is considered in combination with smart-storage and electronic-shelf-label approaches that extend inventory systems into the physical workspace.

Buyers should test location precision, tag or label maintenance, installation requirements, item association, network coverage, mobile workflow and integration with the system of record. The comparison should include whether the technology reduces search and counting effort, improves replenishment and creates dependable transaction data without introducing another isolated inventory database.

Official market reference: <https://intraposition.com/>

Invistics | Categories 19 | Best modeled position #8

Invistics provides inventory optimization, analytics and diversion-detection capabilities for healthcare and pharmaceutical operations. In healthcare supply chain, its healthcare relevance includes medication inventory visibility, flow optimization, anomaly detection and controlled-substance risk reduction.

Buyers should evaluate data completeness, model performance, false-positive management, pharmacy workflow fit, integrations, investigation support, cybersecurity, implementation and verified inventory or diversion outcomes. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.invistics.com/>

Ivalua | Categories 06, 32 | Best modeled position #9

Ivalua provides source-to-pay, supplier-management, sourcing, contract and procurement software. In healthcare supply chain, healthcare organizations may evaluate it for enterprise procurement control, supplier visibility, sourcing and category-management workflows.

Buyers should evaluate healthcare content and references, supplier onboarding, integration, clinical exceptions, security, configuration, user adoption, implementation resources and documented financial impact. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.ivalua.com/>

J | VENDOR DIRECTORY**JAGGAER** | Categories 06 | Best modeled position #10

JAGGAER provides sourcing, procurement, supplier-management, spend and contract technology. In healthcare supply chain, its healthcare relevance includes competitive sourcing, supplier onboarding, guided buying, analytics and procurement process control.

Buyers should evaluate healthcare references, catalog and supplier coverage, integration, clinical urgency workflows, security, implementation capacity, user adoption, support and validated savings or cycle-time outcomes. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.jaggaer.com/industries/healthcare/>

K | VENDOR DIRECTORY**Kinaxis** | Categories 26, 27 | Best modeled position #2

Kinaxis provides concurrent planning, scenario analysis and supply-chain orchestration for complex global networks. Although its strongest footprint is outside provider materials management, the platform is relevant to large healthcare, pharmaceutical and distribution environments that require rapid modeling of demand, supply and disruption tradeoffs.

Healthcare buyers should verify data availability, model granularity, product and supplier hierarchy, integration with provider transactions and the ownership of planning decisions. The platform should be evaluated on scenario speed, explainability, adoption and measurable response improvement, not on sophisticated modeling that remains disconnected from clinical substitution, inventory and sourcing execution.

Official market reference: <https://www.kinaxis.com/en>

Kontakt.io | Categories 18 | Best modeled position #8

Kontakt.io provides indoor location, IoT and workflow technology for healthcare and other complex environments. In healthcare supply chain, its supply-chain use cases include equipment visibility, utilization, workflow triggers and operational analytics.

Buyers should evaluate location accuracy, infrastructure requirements, battery and tag management, cybersecurity, integration, workflow adoption, support, scale economics and measurable asset or labor outcomes. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://kontakt.io/industries/healthcare/>

KPMG | Categories 30, 35 | Best modeled position #5

KPMG provides supply-chain, procurement, operating-model, technology, data, controls and risk advisory services. Healthcare relevance includes transformation programs that require finance, compliance and enterprise-system disciplines alongside operational redesign.

Buyers should assess the depth of the proposed healthcare supply-chain team, the balance of strategy and implementation resources, platform alliances, testing responsibilities and measurable benefits experience. Reference checks should address whether recommendations were operationalized, how the firm managed data and change, and whether the client became less dependent on consultants after stabilization.

Official market reference: <https://kpmg.com/us/en/capabilities-services/advisory-services/strategy/operations/supply-chain.html>

L | VENDOR DIRECTORY**Litum** | Categories 18 | Best modeled position #10

Litum provides real-time location and IoT solutions for asset, staff and workflow visibility. In healthcare supply chain, healthcare supply-chain applications include equipment tracking, utilization, environmental awareness and process monitoring.

Buyers should evaluate location accuracy, technology fit, infrastructure, tag lifecycle, integration, security, alert quality, implementation, service coverage and business-case evidence. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://litum.com/industries/healthcare/>

Locus Robotics | Categories 33 | Best modeled position #9

Locus Robotics provides autonomous mobile robot fleets and orchestration software for warehouse fulfillment. In healthcare supply chain, healthcare distributors and large supply operations may use its technology to improve picking productivity, travel time and scalability.

Buyers should evaluate product and facility fit, safety, WMS integration, throughput assumptions, fleet uptime, support, labor model, peak capacity, cybersecurity and verified return on investment. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://locusrobotics.com/>

LogicSource | Categories 07, 35, 36 | Best modeled position #7

LogicSource provides procurement services, sourcing, technology and managed programs focused on indirect and complex spend. In healthcare supply chain, healthcare organizations may use the firm to expand category expertise, sourcing throughput, spend visibility and ongoing procurement execution.

Buyers should evaluate healthcare category depth, named personnel, supplier neutrality, transition plan, governance, data ownership, savings methodology, fee model, retained capability and contract accountability. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://logicsource.com/>

LogiQuip | Categories 16, 17 | Best modeled position #6

LogiQuip designs healthcare storage and inventory solutions, including shelving, carts and visual replenishment approaches. Its role is highly operational: improving the physical organization and replenishment of supplies where clinicians and materials teams work.

Buyer evaluation should include ergonomics, cleanability, space use, item visibility, replenishment signaling, standardization and the effect on picking or stocking time. When technology is included, integration and data ownership should be clear. The business case should measure stockouts, excess inventory, expired product, staff travel and the durability of standardized layouts after implementation.

Official market reference: <https://www.logiquip.com/>

M | VENDOR DIRECTORY**Managed Health Care Associates (MHA)** | Categories 08 | Best modeled position #9

Managed Health Care Associates (MHA) provides group purchasing, reimbursement, analytics and business support for alternate-site healthcare organizations within Cencora. In healthcare supply chain, its supply-chain relevance is concentrated in long-term care, specialty pharmacy, infusion and other non-acute provider settings.

Buyers should evaluate membership eligibility, contract coverage, wholesaler relationships, analytics, local support, fee transparency, reimbursement resources and evidence of realized value for the specific care setting. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.mhainc.com/>

Marken | Categories 25 | Best modeled position #1 | **Lead positions 1**

Marken specializes in clinical-trial logistics, biological sample movement, direct-to-patient services and time- and temperature-sensitive shipments. Its supply-chain requirements differ materially from hospital med-surg distribution because protocol compliance, chain of identity, customs, temperature and trial timelines can determine data integrity and patient access.

Sponsors and research organizations should evaluate lane coverage, depot and courier controls, excursion management, chain of custody, visibility, quality systems, contingency response and integration with trial operations. Provider buyers should include Marken only where the use case genuinely involves research, cell and gene therapy or specialized clinical logistics rather than routine hospital distribution.

Official market reference: <https://www.marken.com/>

McKesson | Categories 03, 19, 20, 24 | Best modeled position #3

McKesson provides pharmaceutical and medical-surgical distribution, pharmacy technology and healthcare services. In healthcare supply chain, its supply-chain role spans medication and product availability, fulfillment, inventory, specialty services and support across acute and alternate-site care.

Buyers should evaluate fill rates, shortage response, controlled-substance processes, cold chain, product breadth, pricing, returns, data exchange, service levels, cybersecurity and continuity planning. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.mckesson.com/>

Medline | Categories 20, 23, 24, 31, 36 | Best modeled position #1 | **Lead positions 1**

Medline manufactures and distributes medical-surgical products and provides logistics, inventory and supply-chain services. In healthcare supply chain, its healthcare relevance spans product availability, distribution, private-label strategy, inventory programs, clinical categories and integrated service support.

Buyers should evaluate fill rate, product quality, substitution and recall controls, distribution resilience, account resources, data integration, emergency support, pricing transparency and measurable inventory or labor impact. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.medline.com/>

MedSpeed | Categories 22 | Best modeled position #1 | **Lead positions 1**

MedSpeed operates healthcare transportation networks for specimens, supplies, pharmaceuticals, equipment, records and other items moving among facilities. Its integrated-service model is intended to replace fragmented courier arrangements with scheduled routes, centralized coordination and healthcare-specific handling.

Buyers should analyze network design, route density, priority and stat service, chain of custody, temperature controls, proof of delivery, exception management, service recovery and local staffing. Savings claims should be balanced against clinical service levels and resilience. The best evidence links logistics consolidation to reliable turnaround, reduced courier spend and fewer operational handoffs.

Official market reference: <https://www.medspeed.com/>

Microsoft | Categories 02, 04, 28, 29 | Best modeled position #2

Microsoft provides cloud, data, AI, security, integration and enterprise application platforms, including Azure and Dynamics 365. In healthcare supply chain, healthcare supply-chain teams may use its technology for analytics, automation, integration, planning, cybersecurity and application modernization.

Buyers should evaluate healthcare compliance, architecture, identity, data governance, AI controls, partner accountability, integration, resilience, cost management and support for the complete operating model. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.microsoft.com/en-us/industry/health/microsoft-cloud-for-healthcare>

Midmark RTLS | Categories 18 | Best modeled position #9

Midmark RTLS provides healthcare real-time location and workflow solutions for assets, staff and patient-flow use cases. In healthcare supply chain, its supply-chain relevance includes equipment visibility, utilization and workflow coordination within clinical environments.

Buyers should evaluate location accuracy, infrastructure, tag management, integration, cybersecurity, clinical workflow impact, implementation, support, scalability and documented operational value. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.midmark.com/medical/real-time-locating-system>

Milo X Robotics | Categories 33 | Best modeled position #1 | **Lead positions 1**

Milo X Robotics develops autonomous mobile robots for material transport and operational support in healthcare facilities. In healthcare supply chain, its emerging supply-chain role is the automated movement of supplies and other payloads through hospital corridors and support areas.

Buyers should evaluate safety, traffic and elevator integration, infection control, payload security, cybersecurity, workflow exceptions, uptime, support coverage, workforce redesign and demonstrated economics. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://milox-robotics.com/>

Mobile Aspects | Categories 15 | Best modeled position #10

Mobile Aspects provides RFID-enabled inventory and asset-management technology for procedural and clinical environments. In healthcare supply chain, its healthcare supply-chain use cases include high-value product visibility, tissue and implant management, cabinet control and charge capture.

Buyers should evaluate read accuracy, workflow burden, product compatibility, patient and procedure association, integration, cybersecurity, exception handling, support and validated inventory or revenue outcomes. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.mobileaspects.com/>

MuleSoft | Categories 04 | Best modeled position #8

MuleSoft provides API management and integration technology within Salesforce. In healthcare supply chain, healthcare supply-chain teams may use it to connect ERP, supplier, logistics, clinical and analytics applications through governed reusable interfaces.

Buyers should evaluate healthcare standards, security, API lifecycle governance, monitoring, error handling, performance, implementation skills, licensing economics and ownership across the integration portfolio. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.mulesoft.com/industries/healthcare>

O | VENDOR DIRECTORY**Omnicell** | Categories 19 | Best modeled position #2

Omnicell provides medication-management technology across central pharmacy, dispensing, inventory, packaging and related workflows. Its supply-chain relevance lies in automating medication movement and creating visibility from pharmacy operations to care areas.

Buyers should evaluate interoperability, formulary and item data, replenishment, controlled-substance workflows, inventory accuracy, downtime, cybersecurity, service and analytics across the full medication-use process. A strong selection process will measure stockouts, expirations, restocking labor, cabinet availability, pharmacy productivity and the extent to which automation reduces rather than relocates manual work.

Official market reference: <https://www.omnicell.com/solutions/central-pharmacy>

Oracle | Categories 01, 02, 03, 04, 05, 06, 09, 10, 11, 16, 26, 27, 28, 34 | Best modeled position #1 | **Lead positions 1**

Oracle Fusion Cloud ERP and Supply Chain and Manufacturing connect finance, procurement, product data, inventory, planning, logistics and analytics. Oracle has added healthcare-specific inventory and procurement capabilities, including RFID-supported replenishment and workflow enhancements intended to connect supplies more closely to clinical operations.

Provider evaluation should test healthcare exceptions, EHR integration, item and contract data, bill-only processes, replenishment, recalls, mobile work and quarterly release governance. The breadth of the suite increases implementation complexity, so buyers should scrutinize integrator quality, extensions, testing, data conversion, user adoption, support and the distinction between native capability and partner-dependent functionality.

Official market reference: <https://www.oracle.com/health/erp/>

Ordr | Categories 29 | Best modeled position #6

Ordr provides connected-device discovery, behavior analytics, risk assessment and network-control technology. In healthcare supply chain, its healthcare relevance includes visibility and protection for medical, facilities and operational devices that support supply-chain and care delivery.

Buyers should evaluate asset coverage, device classification accuracy, network integration, segmentation workflows, vulnerability prioritization, biomedical collaboration, false positives, response and measurable risk reduction. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://ordr.net/industries/healthcare/>

Owens & Minor | Categories 03, 16, 20, 23, 24, 36 | Best modeled position #1 | **Lead positions 1**

Owens & Minor provides medical products, distribution, kitting, supply-chain services and technology including QSight for procedural inventory. The medical distribution and products business became a private standalone company under the Owens & Minor name following a December 31, 2025 ownership transition.

Buyers should evaluate distribution service, product availability, kitting quality, item and price data, shortage communication, QSight integration, procedural capture and the current corporate service model. Long-term contracts should address data rights, continuity, transition and product availability, particularly where the provider depends on Owens & Minor across distribution, manufactured products and technology simultaneously.

Official market reference: <https://www.owens-minor.com/services/qsight/>

P | VENDOR DIRECTORY**Palo Alto Networks** | Categories 29 | Best modeled position #3

Palo Alto Networks provides network, cloud, endpoint and security-operations technology and services. In healthcare supply chain, healthcare supply-chain environments may use its capabilities to protect enterprise applications, connected devices, third-party access and cloud workloads.

Buyers should evaluate healthcare architecture, identity and segmentation, managed detection, incident response, integrations, operational continuity, false-positive burden, recovery readiness and service accountability. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.paloaltonetworks.com/industries/healthcare>

PAR Excellence | Categories 03, 16, 17 | Best modeled position #3

PAR Excellence provides inventory automation and data intelligence for distributed healthcare supply locations. Its offerings are intended to improve replenishment, visibility and control across PAR areas and related workflows, reducing manual counting and helping materials teams align stock with actual use.

Buyers should test capture accuracy, hardware and network reliability, exception workflows, mobile usability, integration, item and location setup, support and analytic actionability. The value model should include inventory reduction, stockouts, expiration, replenishment labor, clinical search time and the resources needed to maintain sensors, labels, bins or other physical components.

Official market reference: <https://parexcellence.com/>

PartsSource | Categories 21 | Best modeled position #7

PartsSource provides medical-equipment parts, service procurement, analytics and lifecycle-management capabilities. In healthcare supply chain, its healthcare supply-chain role connects clinical engineering teams with parts and service options intended to improve equipment uptime and cost control.

Buyers should evaluate parts quality and availability, supplier qualification, service coverage, ordering integration, warranty, analytics, cybersecurity implications, response time and verified lifecycle savings. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.partssource.com/>

PCI Pharma Services | Categories 25 | Best modeled position #10

PCI Pharma Services provides pharmaceutical development, clinical-trial supply, packaging, labeling, storage and distribution services. In healthcare supply chain, its supply-chain relevance includes study-material readiness, comparator sourcing, temperature control, direct-to-patient delivery and global logistics.

Buyers should evaluate site capabilities, quality systems, packaging and labeling capacity, demand planning, custody, temperature controls, regulatory support, visibility, business continuity and transition management. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://pci.com/>

PDM Healthcare | Categories 08 | Best modeled position #10

PDM Healthcare provides group purchasing, pharmacy consulting and related services for healthcare organizations. In healthcare supply chain, its supply-chain relevance includes contract access and support for pharmacy, long-term care and alternate-site purchasing needs.

Buyers should evaluate membership fit, contract portfolio, distributor alignment, service resources, fee transparency, analytics, local support and evidence of realized savings and operational value. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.pdmhealthcare.com/>

Pegasus Medical | Categories 16 | Best modeled position #8

Pegasus Medical provides modular healthcare storage and inventory-management solutions for clinical environments. Its role in the smart-storage category includes physical standardization and technology-supported identification or replenishment, where layout, visibility and workflow design directly affect inventory performance.

Provider evaluation should combine physical and digital criteria: storage density, ergonomics, cleanability, labeling, product visibility, replenishment, mobile work, data synchronization and change management. Buyers should also clarify responsibility across Pegasus Medical, IntraPosition and any ERP or integration partner so that installation, data, support and measurable outcomes have a single accountable operating plan.

Official market reference: <https://www.pegasusmedical.net/>

Philips | Categories 21 | Best modeled position #9

Philips provides medical technology, informatics and service programs across imaging, monitoring and connected care. In healthcare supply chain, its supply-chain relevance includes capital planning, service, parts, uptime, lifecycle management and technology-standardization decisions.

Buyers should evaluate installed-base performance, service response, parts availability, cybersecurity, upgrade policy, interoperability, utilization, contract terms and total lifecycle economics. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.usa.philips.com/healthcare>

Premier | Categories 01, 03, 05, 06, 07, 08, 10, 11, 12, 31, 32, 36 | Best modeled position #1 | **Lead positions 1**

Premier combines group purchasing, supply-chain services, analytics, consulting and clinical performance capabilities. In the 2026 Black Book structure, it leads the category for GPOs, provider coalitions and purchasing IT support, reflecting the combined importance of contract access, data and member execution.

Buyers should evaluate portfolio competitiveness, analytic transparency, local and regional fit, clinical engagement, implementation resources, shortage intelligence and savings realization. The relationship should be governed with clear baselines, member responsibilities, supplier performance measures and a distinction among negotiated price, implemented conversion, utilization change and validated financial benefit.

Official market reference: <https://premierinc.com/>

Provista | Categories 08 | Best modeled position #6

Provista provides group purchasing and supply-chain support, particularly for non-acute, education, hospitality and other markets within the Vizient family. In healthcare supply chain, healthcare relevance is strongest for ambulatory, post-acute and distributed care organizations seeking contract access and purchasing support.

Buyers should evaluate eligible segments, contract coverage, distributor relationships, implementation support, analytics, fees, local service and demonstrated realized value across the buyer's locations. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.provista.com/>

PwC | Categories 30, 35 | Best modeled position #4

PwC provides supply-chain transformation, procurement, technology, finance, risk and program-assurance services. Its healthcare relevance is strongest where a provider needs to connect operational redesign with controls, financial outcomes and enterprise transformation governance.

Buyers should require a detailed staffing model, comparable health-system references, platform and data experience, testing responsibilities and benefit-validation methods. Reference checks should examine delivery continuity, issue escalation, independence, knowledge transfer and whether the engagement produced stable operational capability after consultants departed rather than a sequence of recommendations and temporary workarounds.

Official market reference: <https://www.pwc.com/us/en/services/consulting/business-transformation/supply-chain.html>

Q | VENDOR DIRECTORY**QTrak** | Categories 22 | Best modeled position #3

QTrak supports internal package and item delivery through tracking, notifications, proof of receipt and smart-location or locker workflows. In healthcare, these capabilities can reduce lost items and manual follow-up for supplies, devices, records and other deliveries moving from receiving points to departments or individuals.

Buyers should test barcode or identifier capture, routing, recipient changes, exception handling, mobile usability, lockers, audit trails and integration with receiving and directory systems. The business case should measure delivery cycle time, unresolved items, staff calls, chain-of-custody completion and the operational effort required to maintain accurate recipient and location data.

Official market reference: <https://www.qtrak.com/>

R | VENDOR DIRECTORY**ReadySet Surgical** | Categories 10, 13, 14, 15 | Best modeled position #4

ReadySet Surgical focuses on coordinating vendor-supported surgical cases, communications and required products or documentation. The platform addresses the fragmented communication that can occur among operating rooms, supply chain, surgeons and external representatives before a case.

Buyers should demonstrate late schedule changes, substitute representatives, missing trays, credentialing exceptions, cancellations and documentation handoffs. Selection criteria should include EHR and scheduling integration, mobile adoption, vendor participation, alert prioritization, security and evidence of improved case readiness, fewer delays, reduced calls and clearer accountability for unresolved requirements.

Official market reference: <https://www.readysetsurgical.com/>

Resilinc | Categories 26, 29, 32 | Best modeled position #4

Resilinc provides supplier mapping, event monitoring, risk assessment and disruption-response workflows. The platform is relevant to healthcare organizations seeking more systematic visibility into suppliers, sites and events, particularly where continuity depends on components or manufacturing locations not visible in the first-tier contract relationship.

Buyers should evaluate supplier participation, mapping depth, event coverage, alert quality, data refresh, recovery workflow and integration with product, inventory and sourcing data. Healthcare use requires a reliable link from supplier or site risk to affected medical products and approved alternatives; without that link, response teams may receive timely alerts but still rely on manual investigation.

Official market reference: <https://www.resilinc.com/>

RF-SMART | Categories 17, 34 | Best modeled position #1 | **Lead positions 1**

RF-SMART extends cloud ERP environments with mobile barcode, inventory, warehouse and related execution workflows. Its healthcare relevance includes receiving, counting, transfers, replenishment and other tasks that require accurate transactions at the point of work rather than later desktop entry.

Buyers should test the exact ERP version, healthcare item and unit-of-measure complexity, offline behavior, device management, scanning exceptions, usability and support. A strong implementation reduces delayed entry and inventory variance while preserving the ERP as system of record. Metrics should include transaction accuracy, task time, adoption, stockouts, adjustments and interface failure.

Official market reference: <https://www.rfsmart.com/oracle-cloud/healthcare>

Ryder | Categories 22 | Best modeled position #4

Ryder provides transportation, dedicated fleet, warehousing and supply-chain solutions. In healthcare supply chain, healthcare and life-sciences organizations may use its logistics capabilities for controlled distribution, network operations and last-mile execution.

Buyers should evaluate regulatory and healthcare experience, fleet and labor resilience, temperature requirements, visibility, chain of custody, service levels, cybersecurity, contingency capacity and total logistics economics. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.ryder.com/en-us/industries/healthcare>

S | VENDOR DIRECTORY**SAP** | Categories 02, 06, 09, 28, 34 | Best modeled position #2

SAP provides enterprise finance, procurement, product, planning, logistics and supply-chain applications used by large organizations worldwide. For healthcare providers, SAP is most relevant where the supply-chain program is part of a broader enterprise architecture and operating-model transformation rather than a standalone clinical inventory project.

Buyers should assess healthcare workflow fit, partner ecosystem, item and supplier data, integration with EHR and point-of-use tools, custom-code exposure, release strategy, testing and total cost. Large-scale capability can be offset by implementation complexity, so contracts should specify architecture decisions, extension governance, data ownership, stabilization and measurable reduction of manual exceptions.

Official market reference: <https://www.sap.com/products/scm.html>

Saviok | Categories 33 | Best modeled position #8

Saviok develops autonomous service robots, including the Relay platform used for indoor delivery tasks. In healthcare supply chain, healthcare supply-chain applications include secure transport of small supplies, medications and other items within facilities.

Buyers should evaluate payload and access security, elevator and door integration, safety, infection-control procedures, cybersecurity, uptime, exception handling, support and demonstrated workflow value. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.saviok.com/>

Securitas Healthcare | Categories 18, 29, 34 | Best modeled position #2

Securitas Healthcare provides healthcare-focused safety and security technologies that include infant protection, staff protection, wander management and location-enabled workflows. Its RTLS relevance is strongest where asset visibility must coexist with patient and staff safety requirements across a common or coordinated infrastructure.

Buyers should distinguish security-critical applications from general asset tracking because accuracy, alarms, redundancy and response requirements differ. Evaluation should include coverage, alert latency, tag maintenance, downtime, cybersecurity, integration, incident workflow and governance. For asset use cases, financial value should be measured separately from safety and regulatory outcomes.

Official market reference: <https://www.securitashealthcare.com/>

Seegrid | Categories 33 | Best modeled position #10

Seegrid provides autonomous mobile robots and fleet-management technology for material movement in industrial and distribution environments. In healthcare supply chain, healthcare distributors and large logistics operations may use its technology for repetitive pallet and cart movement.

Buyers should evaluate facility and payload fit, safety, controls integration, traffic management, throughput assumptions, uptime, support, scalability, cybersecurity and verified financial impact. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://seegrid.com/>

ServiceNow | Categories 28 | Best modeled position #5

ServiceNow provides enterprise workflow, service-management, automation and operational platforms. In healthcare supply chain, healthcare supply-chain teams may use it to orchestrate requests, approvals, exceptions, incidents, suppliers and cross-functional workflows.

Buyers should evaluate workflow ownership, integration, data model, security, configuration governance, user experience, AI controls, service management, implementation resources and measurable cycle-time reduction. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.servicenow.com/industries/healthcare.html>

Siemens Healthineers | Categories 21 | Best modeled position #10

Siemens Healthineers provides imaging, diagnostics and medical technology together with service and lifecycle support. In healthcare supply chain, its supply-chain relevance includes capital planning, parts, service, uptime, installed-base management and technology-standardization decisions.

Buyers should evaluate equipment performance, service response, parts availability, cybersecurity, upgrades, interoperability, utilization, contract terms and total lifecycle value. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.siemens-healthineers.com/>

Sodexo | Categories 23, 31 | Best modeled position #2

Sodexo provides food, facilities and support services to healthcare and other institutional clients. In healthcare supply chain, its healthcare supply-chain role includes outsourced nonclinical operations, procurement, environmental support and service-delivery management.

Buyers should evaluate site leadership, labor continuity, infection-prevention controls, purchasing transparency, quality metrics, technology reporting, escalation, subcontractors and outcome-based economics. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://us.sodexo.com/industry/healthcare.html>

SpendMend | Categories 09 | Best modeled position #10

SpendMend provides healthcare cost-recovery, payment-integrity, purchased-services and financial-performance solutions. In healthcare supply chain, its supply-chain relevance includes identifying duplicate or incorrect payments, contract leakage, missed credits and other recoverable value.

Buyers should evaluate data access, recovery methodology, false positives, supplier relations, fee structure, controls improvement, root-cause remediation, reporting and sustained prevention rather than one-time recoveries. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.spendmend.com/>

St. Onge Company | Categories 30, 35 | Best modeled position #7

St. Onge Company provides independent supply-chain engineering, logistics, automation and facility-design consulting. In healthcare supply chain, healthcare organizations may use the firm for distribution, warehouse, inventory, network, process and technology design.

Buyers should evaluate healthcare references, engineering assumptions, data quality, modeling, vendor neutrality, implementation support, change management, performance validation and knowledge transfer. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.stonge.com/>

Stericycle | Categories 31 | Best modeled position #10

Stericycle provides regulated waste, secure information destruction and related compliance services. In healthcare supply chain, its healthcare supply-chain relevance includes the safe removal and documented handling of medical waste, sharps and other regulated materials.

Buyers should evaluate regulatory compliance, pickup reliability, container availability, documentation, incident response, local capacity, employee training, pricing, sustainability reporting and service recovery. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.stericycle.com/en-us/solutions/industries/healthcare>

STERIS | Categories 15 | Best modeled position #3

STERIS provides infection-prevention, sterilization, surgical equipment, instrument-management and service solutions. In healthcare supply chain, its healthcare supply-chain role includes sterile-processing equipment, consumables, maintenance, workflow and instrument readiness.

Buyers should evaluate processing efficacy, validation, equipment uptime, service response, parts, consumable availability, instrument tracking, cybersecurity, training and lifecycle cost. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.steris.com/healthcare>

Stryker | Categories 12, 13, 15, 21, 31 | Best modeled position #2

Stryker manufactures medical and surgical equipment and provides service programs that support device performance, repair and lifecycle needs. Its supply-chain relevance reflects both the operational importance of its procedural products and the service requirements associated with capital equipment fleets.

Buyers should evaluate parts and service availability, preventive maintenance, uptime, cybersecurity, software support, loaners, end-of-life policy and coordination with enterprise HTM. Where Stryker also supplies procedural products, providers should preserve independent value analysis and avoid allowing service, equipment and product commitments to become commercially opaque or difficult to benchmark.

Official market reference: <https://www.stryker.com/us/en/services-and-support/procare-services.html>

SupplyCopia | Categories 07, 09, 12, 13, 27 | Best modeled position #2

SupplyCopia focuses on connecting financial, clinical, product, contract and utilization data for healthcare supply-chain decisions. Its market fit includes clinical value analysis, spend and contract intelligence, procedure-card analysis and cost-quality-outcomes-reimbursement evaluation.

Buyers should validate source-system integration, item and procedure normalization, clinical evidence, contract logic, user workflow and the traceability of analytic conclusions. Demonstrations should show how an identified opportunity becomes an approved, implemented and monitored decision. Measures include value-analysis cycle time, conversion completion, utilization change, price compliance and verified net benefit.

Official market reference: <https://www.supplycopia.com/>

Surglogs | Categories 13, 15 | Best modeled position #1 | **Lead positions 1**

Surglogs provides digital compliance and operational-management software for surgery centers and procedural settings. In healthcare supply chain, its relevance to supply chain includes instrument, sterilization, medication, inventory and readiness documentation within perioperative operations.

Buyers should evaluate scope of instrument and tray functionality, compliance workflows, data capture burden, integrations, audit trails, cybersecurity, implementation, support and measurable reduction in manual documentation. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://surglogs.com/>

Swisslog Healthcare | Categories 19, 33 | Best modeled position #4

Swisslog Healthcare provides pharmacy automation, transport and material-flow solutions for healthcare facilities. In healthcare supply chain, its supply-chain role includes medication storage and movement, pneumatic transport, automated dispensing and internal logistics.

Buyers should evaluate system reliability, throughput, integration, cybersecurity, service response, parts, downtime procedures, workflow design, safety and total lifecycle economics. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.swisslog-healthcare.com/>

SxanPro | Categories 13, 14, 17 | Best modeled position #1 | Lead positions 1

SxanPro applies RFID and related technology to high-value inventory in procedural and surgical environments. The platform is intended to improve visibility, expiration and recall control, utilization capture and the availability of implants, tissue and other critical products. Buyers should test read accuracy, packaging and metal interference, tag process, consignment, lot and serial capture, EHR and ERP integration, recall workflows and staff burden. The value case should include inventory reduction, expiration, missing product, charge capture, count labor, case readiness and the handling of exceptions when automated reads do not match physical reality.

Official market reference: <https://sxanpro.com/>

Symmetric Health Solutions | Categories 11, 26, 32, 34 | Best modeled position #1 | Lead positions 1

Symmetric Health Solutions focuses on cleansing, enriching and connecting healthcare product information, including item master, manufacturer, UDI and related supply data. Its category relevance is strongest where poor product data impairs procurement, recall, inventory, analytics, domestic-sourcing analysis and substitute decisions.

Buyers should validate match and normalization accuracy, source coverage, update frequency, lineage, exception management and integration with ERP, EHR, GPO and distributor data. A useful data service must improve downstream transactions and decisions, so the contract should include measurable data-quality outcomes, remediation workflows and rights to retain enriched records after termination.

Official market reference: <https://www.symmetrichealthsolutions.com/>

symlr | Categories 01, 07, 09, 10, 12 | Best modeled position #1 | Lead positions 1

symlr provides healthcare operations software across access management, vendor credentialing, contract management, value analysis and other administrative domains. Its 2026 category leadership reflects the combined importance of supplier access, data exchange, credentialing and relationship workflows in provider operations.

Buyers should define the exact modules, legacy products and integrations in scope, particularly after acquisitions such as IntelliCentrics. Evaluation should cover supplier experience, policy configuration, document verification, check-in, clinical product submissions, contract workflow, analytics, security and support. Enterprise value depends on reducing duplicate data and fragmented administration across modules.

Official market reference: <https://www.symlr.com/solutions/supply-chain>

Syndigo | Categories 11 | Best modeled position #10

Syndigo provides product information, master-data and content-management capabilities for complex product ecosystems. In healthcare supply chain, healthcare supply-chain teams may use it to improve product attributes, content syndication and data governance across suppliers and enterprise applications.

Buyers should evaluate healthcare product coverage, UDI and classification support, data stewardship, supplier participation, integration, validation rules, security, implementation and measurable data-quality improvement. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://syndigo.com/>

T | VENDOR DIRECTORY**Tecsys** | Categories 01, 02, 03, 04, 05, 11, 16, 17, 19, 24, 26, 27, 34 | Best modeled position #1 | Lead positions 1

Tecsys provides healthcare supply-chain execution capabilities spanning warehouse management, hospital receiving, point of use, clinical inventory and pharmacy inventory. The platform is designed to close gaps among financial, supply-chain and clinical systems while supporting regulated healthcare workflows.

Buyers should test distribution and low-unit-of-measure operations, consignment, lot and serial tracking, mobile work, POU capture, recalls, pharmacy requirements, data and EHR integration. Implementation diligence should address process standardization, item and location preparation, interface monitoring, clinical adoption and whether the platform complements or duplicates the selected ERP backbone.

Official market reference: <https://www.tecsys.com/solutions/healthcare-supply-chain-management>

Terso Solutions | Categories 14, 15, 17, 18 | Best modeled position #4

Terso Solutions provides RFID-enabled inventory, asset and product-management solutions for healthcare and life sciences. In healthcare supply chain, its healthcare use cases include high-value inventory, procedural products, biologics, samples and automated cabinet or enclosure workflows.

Buyers should evaluate read accuracy, product compatibility, cabinet and tag economics, integrations, custody and expiration controls, cybersecurity, service, user workflow and validated inventory outcomes. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.tersosolutions.com/>

Thermo Fisher Scientific | Categories 25 | Best modeled position #7

Thermo Fisher Scientific provides laboratory, bioproduction and clinical-research products and services, including specialized supply and logistics capabilities. In healthcare supply chain, its supply-chain relevance includes clinical-trial materials, laboratory products, cold chain, packaging and support for complex research operations.

Buyers should evaluate service scope, quality systems, capacity, temperature controls, custody, regulatory documentation, visibility, continuity, integration and support across the required geography. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.thermofisher.com/>

Tomorrow Health | Categories 24 | Best modeled position #10

Tomorrow Health provides a technology-enabled platform coordinating home-based medical equipment and supplies among patients, providers, payers and suppliers. In healthcare supply chain, its supply-chain relevance is the orchestration of ordering, supplier matching, documentation, fulfillment and patient communication in home care.

Buyers should evaluate geographic and supplier coverage, order status visibility, documentation and payer workflows, patient experience, data exchange, cybersecurity, exception handling and measurable fulfillment performance. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.tomorrowhealth.com/>

TPC | Categories 08 | Best modeled position #8

TPC operates a provider-led healthcare supply-chain partnership supporting aggregation, contracting and performance improvement. In healthcare supply chain, its relevance is strongest for member health systems seeking collaborative scale while retaining local governance and operating identity.

Buyers should evaluate membership model, category coverage, governance rights, fees, implementation resources, analytics, contract adoption and evidence of realized savings and operational improvement. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.tpc1.com/>

TrackCore | Categories 13, 14 | Best modeled position #10

TrackCore provides tissue, implant and biologic tracking software for healthcare organizations. In healthcare supply chain, its supply-chain role includes product receipt, storage, expiration, recall, custody and patient association for regulated procedural materials.

Buyers should evaluate regulatory workflow coverage, barcode and UDI capture, inventory accuracy, procedure and patient integration, recall response, cybersecurity, implementation, support and audit readiness. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.trackcoreinc.com/>

TRIMEDX | Categories 21 | Best modeled position #1 | **Lead positions 1**

TRIMEDX provides clinical engineering, asset informatics, capital planning, parts and medical-device cybersecurity services. Its model is designed to manage clinical assets across their lifecycle, combining service delivery with data used for utilization, risk, replacement and capital decisions.

Buyers should examine uptime, preventive maintenance, response, parts, service standardization, asset inventory, cyber coverage, capital recommendations and the treatment of OEM relationships. The contract should preserve transparent data, measurable service levels, escalation, productivity assumptions and transition rights. Centurion adds surplus-equipment disposition and value-recovery capabilities to the broader lifecycle model.

Official market reference: <https://www.trimedx.com/>

TRIOSE | Categories 22 | Best modeled position #2

TRIOSE provides healthcare-focused freight management, logistics analysis and transportation services. Its role is to help providers control inbound and outbound shipping, carrier use, service levels and related costs across a complex network of suppliers and facilities.

Buyers should evaluate carrier management, mode optimization, visibility, invoice audit, claims, urgent shipments, temperature or special handling, data access and implementation resources. Savings should be validated net of fees and service changes. Strong performance includes fewer premium shipments, lower freight expense, reliable delivery and clear escalation during disruptions.

Official market reference: <https://www.triose.com/>

U | VENDOR DIRECTORY**UiPath** | Categories 28 | Best modeled position #3

UiPath provides robotic process automation, process discovery and AI-enabled workflow automation. In healthcare supply chain, healthcare supply-chain teams may use it to automate repetitive transactions, reconcile data and coordinate exceptions across legacy systems.

Buyers should evaluate process suitability, controls, credential security, exception handling, maintenance burden, orchestration, human oversight, platform governance and verified labor or cycle-time outcomes. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.uipath.com/solutions/industry/healthcare>

UPS Healthcare | Categories 20, 22, 25 | Best modeled position #2

UPS Healthcare provides healthcare-focused warehousing, transportation, cold-chain, visibility and specialized logistics. Through Marken and other capabilities, the network also supports clinical trials, patient-direct shipments and time- or temperature-sensitive products.

Buyers should define product and lane requirements, custody, temperature range, packaging, monitoring, customs, contingency, proof of delivery and quality governance. Routine parcel, hospital network distribution and clinical-trial logistics should not be evaluated as one undifferentiated service. Contracts should reflect the risk and service level of each flow and require transparent exception data.

Official market reference: <https://www.ups.com/us/en/healthcare/home>

V | VENDOR DIRECTORY**Vecna Robotics** | Categories 33 | Best modeled position #5

Vecna Robotics provides autonomous material-handling robots and orchestration technology for warehouse and industrial operations. In healthcare supply chain, healthcare distributors and large supply operations may evaluate it for pallet, cart and material movement in controlled logistics environments.

Buyers should evaluate facility fit, safety, WMS and controls integration, fleet uptime, support, throughput assumptions, cybersecurity, scalability and demonstrated return on investment. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.vecnarobotics.com/>

Vizient | Categories 01, 05, 06, 07, 08, 10, 11, 12, 31, 32, 36 | Best modeled position #1 | **Lead positions 5**

Vizient combines group purchasing, data and analytics, clinical and operational performance improvement and supply-chain services. Its 2025 results spanned overall supply-chain IT, procurement, predictive contracting, clinical-value decision support, GPO support and analytics, making it a central comparator across several Q3 categories.

Providers should still separate the product, data subscription, advisory service and GPO relationship being evaluated. Diligence should cover analytic methodology, local contract fit, clinical engagement, implementation resources, data rights, supplier incentives and verified savings. The strongest use case connects national scale and benchmarking to accountable local execution and patient-care outcomes.

Official market reference: <https://www.vizientinc.com/what-we-do/supply-chain>

W | VENDOR DIRECTORY**Workday** | Categories 01, 02, 03, 04, 05, 06, 09, 10 | Best modeled position #3

Workday Supply Chain Management for Healthcare connects spend analysis, sourcing, contracts, procurement, item management, inventory, recalls and mobile workflows with finance on a common cloud platform. Its healthcare design includes bill-only, consignment, PAR and Kanban-oriented functions.

Buyers should evaluate the maturity of required healthcare workflows, EHR and point-of-use integrations, item and pricing data, distributor connectivity, mobile adoption and release governance. Implementation evidence should include complex health-system references and measurable results in transaction accuracy, inventory, clinician burden, sourcing throughput and financial reconciliation, not only finance or human-capital success.

Official market reference: <https://www.workday.com/en-us/solutions/industries/healthcare/supply-chain-management-for-healthcare.html>

World Courier | Categories 25 | Best modeled position #8

World Courier provides specialty logistics for pharmaceuticals, clinical trials, cell and gene therapies and other time- and temperature-sensitive materials within Cencora. In healthcare supply chain, its supply-chain role includes validated packaging, global transport, monitoring, custody and exception management.

Buyers should evaluate lane qualification, temperature and custody controls, global regulatory capability, courier performance, contingency response, technology visibility, quality history and business continuity. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.worldcourier.com/>

X | VENDOR DIRECTORY**Xcelerate UDI** | Categories 11 | Best modeled position #9

Xcelerate UDI provides healthcare product-data, UDI and master-data services intended to improve identification, normalization and use of device information. In healthcare supply chain, its relevance is the connection of trusted product data to ERP, clinical, recall, analytics and traceability workflows.

Buyers should evaluate data sources, validation methodology, UDI coverage, governance, integration, exception resolution, update cadence, security and documented improvement in master-data quality. Selection should be based on the named offering, deployment model and referenceable performance for the intended care setting rather than firmwide scale or general market visibility.

Official market reference: <https://www.xcelerateudi.com/>

Z | VENDOR DIRECTORY**Zebra Technologies** | Categories 14, 17, 18, 33, 34 | Best modeled position #2

Zebra Technologies supplies mobile computers, scanners, printers, RFID and location technologies used across healthcare identification and supply-chain workflows. Its breadth makes it an infrastructure and device ecosystem participant rather than a single healthcare inventory application.

Buyers should evaluate the complete solution stack: tags and labels, devices, wireless coverage, middleware, application, integration, device management and support. Clinical cleanability, battery life, ergonomics, scanning or read accuracy and downtime are important.

Accountability must be clear when Zebra hardware is combined with another vendor's software and an integrator's deployment services.

Official market reference: <https://www.zebra.com/us/en/solutions/industry/healthcare.html>

H

SOURCES AND RESEARCH NOTES

Public category context, conference scope and research-lineage references

Primary report sources

#	SOURCE	USE IN THIS REPORT	REFERENCE
1	AHRMM26 Annual Conference	Official date, format and conference topic areas.	https://www.ahrmm.org/education-events/ahrmm26-annual-conference
2	AHRMM Conference & Exhibition	Official conference overview, tracks, attendance and session information.	https://www.ahrmm.org/ahrmm-conference-exhibition
3	Black Book 2026 healthcare supply-chain announcement	Public 2026 respondent base, market findings and ten announced category leaders.	https://www.accessnewswire.com/newsroom/en/healthcare-and-pharmaceutical/black-book-warns-boards-healthcare-supply-chain-it-has-become-a-margi-1158097
4	Black Book 2025 healthcare supply-chain announcement	Public 2025 respondent base and thirty announced categories.	https://www.accessnewswire.com/newsroom/en/healthcare-and-pharmaceutical/top-client-rated-healthcare-supply-chain-tech-vendors-announced-ahead-1055282
5	Wiley: The Black Book of Outsourcing	Publication record for the 2005 Wiley title by Douglas Brown and Scott Wilson.	https://uat.store.wiley.com/en-us/the-black-book-of-outsourcing-how-to-manage-the-changes-challenges-and-opportunities-p-9780471718895
6	Wiley: The Black Book of Reshoring	Publication record for the 2026 Wiley title by Douglas Brown.	https://www.wiley.com/en-us/shop/general-introductory-business-management/the-black-book-of-reshoring-the-essential-guide-to-america%27s-new-manufacturing-boom-p-9781394393732
7	Amazon Business Development bestseller announcement	Reported No. 3 debut on Amazon’s Business Development Bestsellers List.	https://www.newswire.com/news/wiley-s-the-black-book-of-reshoring-by-douglas-brown-debuts-at-no-3-on-22759795
8	2026 International Book Awards finalist announcement	Reported finalist recognition in Business: General.	https://www.newswire.com/news/the-black-book-of-reshoring-by-douglas-brown-named-finalist-in-2026
9	Consult Clarity: 50 Outstanding Thought Leaders in Supply Chain USA	June 2026 list placing Doug Brown at No. 44.	https://www.consultclarity.org/post/thought-leaders-supply-chain-usa

Company references

Official market-reference URLs are included in each vendor profile. They are provided to help buyers confirm current product, service and organizational scope. Company materials are evidence of positioning and capability claims, not independent proof of client satisfaction, implementation quality or financial outcomes.

Research and publication notes

NOTE	APPLICATION
Respondent base	The report layout uses the requested 1,604-respondent cohort and complete provider, role and scale distributions. Reconcile these values to the final validated Black Book respondent file.
Modeled scores	All Q3 numerical category and KPI values are plausible setup scores designed for clean final-data insertion. They are not represented as undisclosed completed survey means.
Published leaders	2025 and 2026 public Black Book category leaders are labeled by year. The public designation and the Q3 model score are separate evidence elements.
Vendor inclusion	Inclusion is based on category relevance and market coverage. Conference participation can inform field construction but does not establish ranking.
Acquisitions and brands	Buyers should confirm current ownership, product branding, contracting entity, support organization and roadmap when an offering has been acquired or reorganized.
Final review	Before release, reconcile names, respondent counts, sample thresholds, final KPI values, citations, legal language and category-leader claims.

END

ABOUT BLACK BOOK RESEARCH

Independent buyer intelligence at the intersection of healthcare, technology and supply-chain performance

Black Book Research

Black Book Research develops crowdsourced market intelligence, buyer-experience benchmarks and competitive analyses across healthcare technology and services. Its work is designed to translate user experience into practical decision support for health systems, hospitals, practices, payers, public-sector organizations and the technology and services firms that support them.

The organization’s research lineage spans approximately twenty-five years across information technology, outsourcing, offshoring, supply-chain management, manufacturing strategy and reshoring. Within healthcare, Black Book concentrates on the operating intersection of clinical systems, enterprise platforms, data, procurement, logistics, pharmacy, financial performance, implementation and managed services. That cross-functional perspective is especially relevant in healthcare supply chain, where product availability, patient safety, working capital, workforce productivity and technology architecture are inseparable.

Black Book’s category research is intended to remain independent of vendor sponsorship, conference participation and corporate scale. Category leadership should be supported by validated users of the defined offering, coherent comparator fields, transparent qualitative criteria and sufficient evidence to distinguish market visibility from delivered performance.

Research leadership

Doug Brown, Managing Partner, is the co-author of Wiley’s The Black Book of Outsourcing and author of Wiley’s The Black Book of Reshoring. His work has addressed the movement of business processes and production across borders, the operating consequences of outsourcing and offshoring, and the renewed focus on domestic manufacturing, resilience, technology and supply-chain control. Black Book’s healthcare supply-chain research applies that broader operating perspective to the specialized requirements of care delivery.

REPORT SCOPE

This Q3 2026 edition covers 36 vendor and services categories, 18 current qualitative KPIs, 360 modeled category positions and an alphabetical directory of 144 organizations relevant to healthcare supply-chain management.

Web references

RESOURCE	REFERENCE
Healthcare market research	https://www.blackbookmarketresearch.com/
Reshoring and manufacturing insight	https://www.blackbookinsights.com/
Research contact	research@blackbookmarketresearch.com

STATE OF HEALTHCARE SUPPLY CHAIN MANAGEMENT TECHNOLOGY Q3 2026

Black Book Research